

# 2004



2004 Annual Report

Expanding Our Reach . . .

# Corporate Profile

Simon Property Group, Inc. (NYSE: SPG), headquartered in Indianapolis, Indiana, is the largest U.S. real estate company and is included in the S&P 500 Index. The Company owns, develops and manages retail real estate, primarily regional malls, Premium Outlet® centers and community/lifestyle centers. Through its subsidiary partnerships, as of December 31, 2004, it owned or had an interest in 297 properties in the United States comprising 203 million square feet in 40 states plus Puerto Rico. The Company also held interests in 51 European shopping centers in France, Italy, Poland and Portugal; four Premium Outlet centers in Japan; one Premium Outlet center in Mexico; and one shopping center in Canada.

## In 2004 Simon Property Group:

- increased total market capitalization to \$37 billion,
- increased Funds From Operations (FFO)\* per diluted share to \$4.39,
- increased consolidated revenue to \$2.6 billion,
- acquired Chelsea Property Group, the leading owner, developer and manager of Premium Outlet centers in the United States, and
- delivered a total return to shareholders, including dividends, of 45.2%.

Additional Simon Property Group information is available at [www.simon.com](http://www.simon.com).

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# Financial Highlights

	2004	2003	Percent Change 2004 vs. 2003
<b>Operating Data</b> (in millions)			
Consolidated Revenue	\$ 2,642	\$ 2,300	14.9%
Funds from Operations (FFO)*	1,182	1,041	13.5%
<b>Per Common Share Data</b>			
FFO* (Diluted)	\$ 4.39	\$ 4.04	8.7%
Net Income (Diluted)	1.44	1.65	(12.7)%
Cash Dividends	2.60	2.40	8.3%
Common Stock Price at December 31	64.67	46.34	39.6%
<b>Financial Position at Year End</b> (in millions)			
Total Assets	\$ 22,070	\$ 15,685	
Total Liabilities	16,049	11,229	
<b>Stock and Partnership Units Outstanding at Year End</b>			
Shares of Common Stock (in thousands)	220,306	201,982	
Operating Partnership Units (in thousands)	60,943	60,592	
Market Value of Common Stock and Operating Partnership Units (in millions)	\$ 18,188	\$ 12,168	
<b>Other Data</b>			
Total Number of Properties in the U.S.	297	245	
U.S. Gross Leasable Area (in thousands)	202,933	190,014	
Total Number of European Shopping Centers	51	47	
European Gross Leasable Area (in thousands)	10,877	8,897	
Total Number of International Premium Outlet Centers	5	—	
International Premium Outlet Center Gross Leasable Area (in thousands)	1,359	—	
Total Market Capitalization** (in millions)	\$ 37,166	\$ 25,840	
Number of employees	4,610	4,040	

\* FFO is a non-GAAP financial measure commonly used in the real estate industry that we believe provides useful information to investors. Please refer to Management's Discussion & Analysis of Financial Condition and Results of Operations, for a definition of FFO and to page 89 for a reconciliation to diluted net income per common share.

\*\* Includes our share of joint venture debt.

# Expanding our reach . . .



# Assets acquired or opened in 2004



Arkadia  
Warsaw, Poland



Gotemba Premium Outlets®  
Gotemba, Japan  
1 of 4 Japanese Premium Outlet Centers  
Acquired



Cuneo  
Cuneo, Italy



Plaza Carolina  
San Juan, Puerto Rico



David Simon  
Chief Executive Officer

# Report to Stockholders

## Expanding Our Reach

**A** look back at our activities and accomplishments in 2004 reveals an overriding theme, one of “expanding our reach” – by asset type, in retailer relationships, and geographically.

- ▶ We have always been a retail real estate company and not “just a regional mall company.” After the acquisition of Chelsea Property Group, we operate from four major platforms – regional malls, Premium Outlet® centers, community/lifestyle centers and our international property investments. Within these platforms, nearly all retail distribution channels are represented – from neighborhood shopping centers to power centers to Premium Outlet centers to mega-town centers and super-regional malls. Our strategy is to have a significant presence in each of these elements of the retail real estate spectrum since all of these channels have appeal to our retailers and consumers. We will pursue opportunities within all of our business platforms that enhance our retail real estate franchise and generate profitable returns.
- ▶ Our retailer relationships continue to expand and include such top names in retailing as Neiman Marcus, Nordstrom, Saks, Dick’s Sporting Goods, Dillard’s, Macy’s, Bloomingdale’s, JCPenney, Sears, Target and virtually every U.S. specialty and big-box retailer. We are the largest landlord to many of the nation’s leading retailers, and both we and our retailers appreciate the value of such a relationship and the importance of our mutual success.
- ▶ Our geographic expansion included the acquisition of Plaza Carolina in San Juan, Puerto Rico; the opening of four shopping centers in Poland, Italy and France; the addition of four Premium Outlet centers in Japan; and the opening of a Premium Outlet center near Mexico City. Our portfolio now includes 51 European shopping centers in France, Italy, Poland and Portugal, five Premium Outlet centers in Japan (the fifth opened in March of 2005) and one Premium Outlet center in Mexico.

2004 was a very productive year for us in new project development, asset acquisitions, and capital market transactions. We were active on many fronts, but remained focused on day-to-day operations and the creation and enhancement of value for our stockholders. This strategy paid off – both financially and operationally.

## Financial Highlights

- ▶ Consolidated revenues increased 14.9% to \$2.642 billion in 2004 from \$2.300 billion in 2003. The increase was due largely to our 2004 acquisitions and increases in occupancy, average base rent and tenant sales.
- ▶ Diluted funds from operations (“FFO”) of the Simon portfolio increased 12.1% to \$1.198 billion, or \$4.39 per diluted share, from \$1.069 billion or \$4.04 per diluted share. Results for 2004 include the impact of a non-cash impairment charge that decreased diluted FFO per share by \$0.07.
- ▶ Net income available to common stockholders was \$300.6 million in 2004 as compared to \$313.6 million in 2003. On a diluted per share basis, the decrease was 12.7% to \$1.44 per share from \$1.65 per share in 2003. The decline is primarily attributable to our share of 2003 net gains on the sale of real estate that exceeded similar gains in 2004 and the non-cash impairment charge in 2004.

This strong financial performance prompted our Board of Directors to increase our stockholders’ annual dividend in February of 2005 by 7.7%, to \$2.80 per common share. Our common stock dividend has increased 27% since February of 2002.

## Operational Highlights

Business operations continued to be strong in 2004 as evidenced by solid increases in operational statistics for our three domestic platforms – regional malls, Premium Outlet centers and community/lifestyle centers (“community centers”).

- ▶ Occupancy increased in all three domestic platforms in 2004 – the regional mall portfolio was 92.7% leased, as compared to 92.4% in 2003; the Premium Outlet portfolio was 99.3% leased, as compared to 99.0% in 2003, and the community center portfolio was 91.9% leased, as compared to 90.2% in 2003.
- ▶ Tenant sales productivity also increased in all platforms. Comparable sales per square foot increased 6.2% to \$427 in our regional mall portfolio; 7.0% to \$412 in our Premium Outlet portfolio; and 2.9% to \$215 in our community center portfolio.
- ▶ Rental rates were also higher in 2004 with a 3.8% increase in the regional mall portfolio to \$33.50 per square foot; a 7.3% increase in the Premium Outlet portfolio to \$21.85 per square foot; and a 3.0% increase in the community center portfolio to \$10.91 per square foot.

The Company’s international properties also performed well in 2004.

- ▶ Our European shopping centers were 96% leased at December 31, 2004, and they generated sales of \$526 per square foot. Average base rent at year-end was \$34.11.

## Simon's Four Retail Real Estate Platforms

- ▶ The Company's Premium Outlet centers in Japan were 100% leased at year-end, and they generated comparable sales of \$821 per square foot.

As a result of 2004 acquisition and development activities, the Company's portfolio in the United States increased from 245 properties comprising 190 million square feet to 297 properties with 203 million square feet. The Company's international portfolio grew from 48 properties comprising 9 million square feet to 57 properties with 12 million square feet.

### 2004 Acquisitions

Our most significant transaction in 2004 was the fourth quarter acquisition of Chelsea Property Group ("Chelsea"), the leading owner, developer and manager of Premium Outlet® centers in the U.S. and Asia. Chelsea's Premium Outlet centers are strategically located, highly-productive retail real estate venues in desirable markets. The Chelsea portfolio includes 31 Premium Outlet centers in the U.S. located in major metropolitan markets such as New York, Los Angeles and Boston, and tourist destinations such as Orlando, Las Vegas and Palm Springs. The portfolio also includes five Premium Outlet centers in Japan (located near Tokyo, Osaka, Nagoya and Fukuoka) and another Premium Outlet center near Mexico City.

Chelsea operates as a division of our Company from its headquarters in Roseland, New Jersey with David Bloom (chief executive officer of Chelsea) and the well-respected management team continuing in their leadership roles.

This transaction, completed on October 14, 2004 for \$5.2 billion, gave us a market-leading position in the Premium Outlet business that will serve as a new growth platform for our Company. We will continue to grow this business through new development at attractive yields, increasing existing center cash flow and expanding the geographic reach of this successful product type.

During 2004 we also acquired a 95% interest in Gateway Shopping Center, an open-air center in Austin, Texas; a 100% interest in Plaza Carolina, a highly-productive mall in San Juan Puerto Rico; and additional ownership interests in five of the Company's existing joint ventures.

### New Developments/Openings

Last May we opened Chicago Premium Outlets in Aurora, Illinois. It is an upscale manufacturers' outlet shopping center located approximately 35 miles west of downtown Chicago on I-88. In October we opened our 50%-owned Clay Terrace, an open-air, mixed-use lifestyle center in Carmel, a suburb north of Indianapolis.

In addition, we had six U.S. developments under construction at the end of 2004 – St. Johns Town Center in Jacksonville, Florida; Seattle Premium Outlets located 35 miles north of Seattle, Washington; Wolf Ranch located north of Austin, Texas;



Regional Malls



Premium Outlet Centers

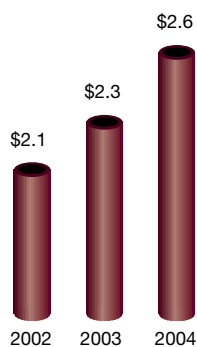


Community/Lifestyle Centers

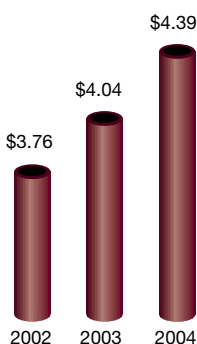


International

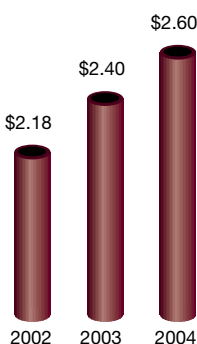
**Consolidated Revenues**  
(\$ in billions)



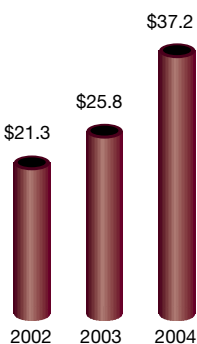
**FFO per Share**  
(Diluted)



**Dividends Per Common Share**



**Total Market Capitalization**  
(\$ in billions)



Firewheel Town Center in Garland, Texas (northeast of Dallas); and Rockaway Plaza in Rockaway, New Jersey, all opening this year; and The Town Center at Coconut Point in Estero/Bonita Springs, Florida opening in 2006. These projects are all open-air concepts located in growing markets. They contain lifestyle tenants and an increased number of quality restaurants. We are integrating a wide variety of retail uses from traditional department stores to leading discounters to category killers and other specialty retailers. We expect these developments to have broad shopper appeal.

During 2004, the Company opened hypermarket-anchored shopping centers in Bari and Cuneo, Italy and a theater-anchored shopping center in a suburb of Paris, France. In October, we opened the largest shopping center in Eastern Europe, Arkadia, in Warsaw, Poland. It comprises approximately 1.1 million square feet and is a multi-level enclosed mall anchored by Carrefour and Leroy Merlin. Lastly, Premium Outlets Punta Norte, located 17 miles northwest of Mexico City, opened in December.

The Company had four international projects under construction at year-end – Toki Premium Outlets located outside Nagoya, the third largest city in Japan, which opened in March 2005; Napoli Nola and Napoli Guigliano in Naples, Italy; and Porta di Roma in Rome.

All of our development projects, in the U.S. and abroad, are on-track to yield stabilized double-digit, project-level unlevered returns on cost.

### Department Store Consolidation

We frequently receive inquiries regarding the impact of department store consolidation on our business, and recently, regarding the potential impact of the proposed merger of Federated Department Stores, Inc. and The May Department Stores Company. We have 27 malls with at least one Federated and one May store. These are high-quality assets in strong markets with average sales per square foot approaching \$500. At this time we do not know if or where there will be store consolidation arising from this merger.

Over the years we have demonstrated our ability to add quality anchors and big-box tenants to our portfolio. During 2004 we added 32 anchors and big-boxes, utilizing space formerly occupied by Lord & Taylor, Montgomery Ward and Service Merchandise. These anchor and big-box additions include Nordstrom, Dick's Sporting Goods, Barnes & Noble, The Cheesecake Factory, Target and JCPenney. For 2005 we already have scheduled the addition of 22 anchors, big-boxes and major tenants, highlighted by Nordstrom opening at Phipps Plaza in Atlanta in March and Neiman Marcus opening at Town Center at Boca Raton in October.

Because of the high quality of our portfolio, the strength of our leasing and development personnel, and our experience in the retenanting of our malls, I believe that we are well-equipped to respond to the recent merger activity in the department store industry.

### Stockholder Returns and Governance

The price of our common stock advanced 39.6% to close at \$64.67 at 2004 year-end, as compared to \$46.34 at 2003 year-end. With the inclusion of our \$2.60 cash dividend, stockholders experienced a total return of 45.2% in 2004.



At Simon Property Group, corporate governance means much more than accurate financial reporting and director independence. Since going public in 1993, we have sought to provide investors the opportunity to invest in a liquid, dividend paying, quality real estate portfolio that was actively managed for the benefit of all stockholders.

The past year marked the successful completion of our assessment of the effectiveness of our internal controls over financial reporting as required under Section 404 of the Sarbanes-Oxley Act of 2002. I am pleased with the result of our efforts in this area, which involved a multi-disciplinary approach and deployed extensive resources to comply with all facets of these regulations. Further, our Section 404 methodology provides us with a stable foundation for ongoing compliance because of our existing controls and the adaptability of our organization. We are well-positioned to meet our ongoing Section 404 requirements.

Our corporate governance rating quotient by Institutional Shareholder Services (“ISS”) is very strong, and ISS reported that as of November of 2004, Simon Property Group outperformed 84.6% of the companies comprising the S&P 500 Index and 89.1% of the companies in the real estate group. Our stockholders can rest assured that we will remain abreast of any new requirements and take the necessary steps to insure we develop policies and procedures, with the input and assistance of our Board, that will enable us to comply with all applicable rules and regulations.

### Board of Directors

We were pleased to announce the addition of Karen Horn to our Board of Directors in 2004. She is the Senior Managing Director of Brock Capital Group and previously served as President of Private Client Services and Managing Director of Marsh, Inc., a subsidiary of MMC. She also serves as a director for Eli Lilly and Company, Georgia-Pacific, T. Rowe Price Mutual Funds and The U.S. Russia Investment Fund, a presidential appointment.

G. William Miller will retire from our Board at the 2005 Annual Meeting. Bill has served the Company with uncommon dedication and distinction throughout his nine year tenure, and we will truly miss his wealth of experience, his leadership as Chairman of the Board’s Governance Committee and his financial expertise. I cannot thank him enough for the guidance he has provided our Company during the last several very active years.

### Outlook

Looking back over our history as a public company, I believe it is evident that we have been innovative leaders in our industry. We began the industry consolidation with our acquisition of DeBartolo Realty Corporation in 1996 and have led it since to our current position as the nation’s largest REIT. We were also the first to present the value proposition that “size and scale matter” in the retail real estate business and to espouse the benefits of acquiring premier malls in major markets with our acquisition of Corporate Property Investors in 1998.

With our launch of Simon Brand Ventures in 1997, we were the first to address the importance of number of shopper visits and owning malls in major media markets, and we created and have since refined the concept of the mall as a marketing medium. Through our Simon Business Network initiative we were the first



retail real estate company to aggressively aggregate purchasing power in our portfolio to control operating costs.

We were also the first domestic “mall company” to invest internationally in 1998 and move beyond the mall product to other forms of successful retail real estate including Premium Outlet centers and community centers.

I am proud of our history, our accomplishments to date and our reputation as the industry leader.

We have been a public company for eleven years, and during that time we expanded from a real estate company with a \$3 billion market capitalization to become the largest REIT in the United States with a total capitalization in excess of \$37 billion. This was possible because we never wavered from our focus on owning the finest properties in the very best locations. Whether acquiring properties or building new ones, our growth never came at the expense of our balance sheet. These same principles continue to guide our activities as we enter 2005.

The new year appears promising as the economy continues to improve. We believe that our multi-faceted growth strategy combined with our business platforms and our portfolio of highly productive, well-located retail real estate and sector leading balance sheet, positions us well.

I would like to express my appreciation to the many who contributed to last year’s success, particularly my colleagues and our many retailers. I wish to also thank our Board of Directors for their guidance and our stockholders for their continued support.

David Simon  
Chief Executive Officer

Indianapolis, IN  
March 14, 2005

# YEAR IN REVIEW

## Enhancing Core Portfolio Profitability

**W**E BELIEVE THAT SIMON IS UNIQUELY POSITIONED in the retail real estate industry because of the multiple ways we grow our business. We have five separate and distinct avenues of growth.

- ▶ Enhancement of core portfolio profitability
- ▶ Generation of supplemental revenues
- ▶ Development of high quality retail real estate
- ▶ Acquisition of high quality retail real estate
- ▶ Selective expansion of our international presence

### Core Portfolio Profitability

We have a multi-platform portfolio unrivaled in size and quality in the United States. It includes market-leading positions in both the regional mall and Premium Outlet sectors and a significant presence in the community center business. We are committed to making what we have even better, and we do this in several ways.

- ▶ We focus on improving profit margins through the aggressive leasing and re-leasing of our retail spaces.
- ▶ We leverage our size to control operating costs.
- ▶ We invest capital to increase cash flow and enhance our portfolio assets through renovation and expansion.

- ▶ We take vacant or under-performing anchor spaces and add top retailers such as Nordstrom, Neiman Marcus, Dillard's and Dick's Sporting Goods to our properties.
- ▶ We improve overall portfolio quality through the disposition of non-core assets.

In October of 2004, the Company opened its 175,000 square foot Phase III expansion of The Forum Shops at Caesars, one of the world's most recognized shopping venues. The expansion showcased a lineup of luxury retailers and restaurants including Emilio Pucci, Celine, Agent Provocateur, Thomas Pink, Juicy Couture, Elie Tahari, Anne Fontaine, Carolina Herrera, Anthropologie, Harry Winston, Luca Luca, Kate Spade, Donald Pliner, Stuart Weitzman, Versace Home, Nambe, Truefit & Hills, Joe's Seafood, Prime Steak & Stone Crab, Boa, Sushi Roku, and Il Mulino. The expansion opened well-leased, was well-received by shoppers, and is performing in line with expectations.

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**Right:** Simon added 32 anchors and big-box retailers to its regional mall portfolio in 2004, including Dick's Sporting Goods at 8 locations.

**Below:** The Phase III expansion of The Forum Shops at Caesars rises three stories high on Las Vegas Boulevard. Forum Shops is the premier destination for high-fashion retailers in Las Vegas.





**DICK'S**  
SPORTING GOODS



### ▲ BATTLEFIELD MALL

Battlefield Mall in Springfield, Missouri, was provided a pivotal opportunity when the Piccadilly Cafeteria closed in 2003, resulting in approximately 11,000 square feet of vacant space at the center's primary entrance. The Company's leasing and development teams conceptualized a lifestyle component attached to the center – a virtual marriage of the traditional mall with the lifestyle concept. The project was completed in 2004 and is occupied by Coldwater Creek, Chico's, Jos. A. Bank, and Ann Taylor Loft. Tenant sales productivity at the mall following the opening of the lifestyle component increased more than 10% over the prior year.

The addition of these retailers also heightened other retailers' interest for space in the mall. We have identified several other Simon properties that meet our criteria for this expansion strategy, and development plans are already underway.

**T**HE COMPANY'S MOST SIGNIFICANT EXPANSION and redevelopment projects underway are the redevelopment of SouthPark Mall in Charlotte, North Carolina, and Aurora Mall in Aurora (Denver), Colorado. Phase II of the ongoing redevelopment of SouthPark includes the addition of Dick's Sporting Goods, small shops, a food court, Joseph Beth Booksellers, and McCormick & Schmick and Morton's restaurants, all located on a tract of land formerly occupied by a

Sears department store. In 2006, Neiman Marcus will be open at the center with additional small shops.

At Aurora Mall in the Denver suburb of Aurora, we are consolidating two Foley's locations into one, state-of-the-art store. We will also add Dillard's and a food court, and complete a mall renovation to tap into the growth that is occurring in East Denver. The project will open in two phases: Foley's and the overall renovation in August of 2005, and Dillard's in September of 2006.

We continue to bring "impact" tenants to our properties to effectively satisfy changing shopper demands. These tenants include department stores, big-boxes, restaurants and specialty shops. During 2004 and 2005 we will add approximately 55 impact retailers at 31 of our regional malls. These retailers include Neiman Marcus, Nordstrom, Bloomingdale's, Dillard's, Foley's, Barnes & Noble, Best Buy, Linens 'n Things, Circuit City, Bed Bath & Beyond, Dick's Sporting Goods and others. Their additions enhance the market share of our properties and provide attractive investment returns as well.

To maximize the value of our real estate, we are currently analyzing our portfolio to identify assets where we believe "intensification" can generate positive development returns and solidify existing franchise assets. By "intensification" we mean the addition of mixed-use elements to existing franchise locations, such as residential, office, hotel or other uses.

We also continue to improve the quality of our portfolio through the disposition of non-core assets. During 2004 we sold our interests in 8 assets: four malls, one outlet center, 2 community centers and one hotel. We will continue to review our portfolio for the potential disposition of other assets that do not fit with our long-term growth objectives. □

# Generating Supplemental Revenues

**S**UPPLEMENTAL REVENUE growth opportunities were created in 1997 with our launch of Simon Brand Ventures (“SBV”). SBV provides an added dimension to Simon assets – a marketing arena where consumer brands can build one-on-one relationships with Simon shoppers, who make some 2.2 billion visits to our properties each year.

SBV is engaged in a number of consumer-to-business initiatives. These include programs such as Simon Kidgits Club™, Simon Super Chefs Live!™, Simon DTour Live™ and Simon Mall For You™, a national media delivery channel, and multiple national and local marketing alliances with Coca-Cola, Visa U.S.A. and Cingular Wireless, among others.

Our Simon branded gift card program is the largest VISA prepaid card in the country. It is an extremely popular product, as evidenced by its 20% sales increase in 2004. It is a bank-issued card that can be used for everyday purchases and has proven to be attractive not only to individuals, but also to various social service agencies, governmental units and non-profit groups. We continue to refine this program to make it even better.

Simon Business Network (“SBN”) is the Company’s business-to-business initiative. It comprises operational programs to deliver total business solutions for Simon, its retailers and other developers as well as a selection of more than 100 preferred



vendors. Examples of these vendors include KONE, Inc. for vertical transportation needs; Sylvania for lighting; AmeriPark for valet parking; PNC Bank for ATM services; Denison Parking, Inc. for parking garage services; DHL for overnight and shipping services; and many more. These programs are designed to drive down the end users’ costs through the aggregation of products and services and make operating at Simon properties more profitable for the Company and its retailers.

The programs within Simon Brand Ventures and Simon Business Network continue to generate increased revenues each year. SBV and SBN’s contribution to the Company’s bottom line increased by 8% in 2004 to \$129.0 million. □



1295

Multifamily  
(Opening 2006)

**OLD NAVY**

**STAPLES**

Multifamily  
(Opening 2006)

**JO-ANN**

**ROSS**  
DAILY DISCOUNT STORE

**TARGET**

**ASHLEY**  
FURNITURE INDUSTRIES, INC.

**Pier 1 imports**

Multifamily  
(Opening 2006)

**HOMEGOODS**  
SUITES  
Milliken

**MAGGIANO'S**  
LITTLE ITALY

**DICK'S**  
SPORTING GOODS

**PF. CHANG'S**  
CHINA BISTRO

**DSW**  
SHOE  
WAREHOUSE

*Barnes & Noble*

**The Cheesecake  
Factory**

**Dillard's**

Phase II  
Future Retail

# Developing High Quality Retail Real Estate

**I**N THE DEVELOPMENT arena we were as active last year as we have been at any time during our history as a public company. In the U.S. we opened two assets in 2004 and had six major developments under construction at year-end.

A primary reason for our renewed focus on developing new properties is the more favorable risk-adjusted returns provided by new development versus those afforded by asset acquisition. Prices for premier regional malls have risen to a point where the anticipated returns on many properties fell below our investment criteria. Consequently, we chose to build more new projects and narrow our focus on acquisitions to those situations in which we would enter new key markets or establish new retail platforms, such as Premium Outlet centers.

Our disciplined approach to new development enables us to develop real estate projects that consistently meet our anticipated investment returns.

We are very excited about all of our new projects. They are world-class, innovative designs in growing markets. Each project has an exciting tenant line-up, in most cases including residential, office and/or hotel components, and is expected to generate a stabilized double-digit yield on construction costs.



**Left:** Located in Jacksonville, Florida, St. Johns Town Center is a 1.5 million square foot open-air retail project shown here under construction in early January of 2005. The project is comprised of a village component anchored by Dillard's, Barnes & Noble and Dick's Sporting Goods; a community center anchored by Target, Ashley Furniture, DSW, JoAnn Fabrics, Old Navy, PetsMart, Pier One, Ross Dress for Less and Staples; and a Homewood Suites hotel. Restaurants that complement the retail offerings include The Cheesecake Factory, Maggiano's and P.F. Chang's. The Center opened on March 18, 2005.

## 2004 Openings

► We opened **Chicago Premium Outlets** in Aurora, Illinois in May of 2004. Located approximately 35 miles west of downtown Chicago on Interstate 88, this upscale manufacturers' outlet shopping center comprises 438,000 square feet. It features tenants such as Brooks Brothers Factory Store, Elie Tahari, Giorgio Armani, Kate Spade, Kenneth Cole, Polo Ralph Lauren and Versace Company Store. The center is 100% leased, and traffic and sales have exceeded initial expectations. The Company owns 100% of this asset as a result of the Chelsea acquisition.

► On October 14th, we opened **Clay Terrace**, a 570,000 square foot open-air, upscale center in Carmel, Indiana, a suburb north of Indianapolis. The project incorporates a mix of big-box anchor stores, specialty retail shops, unique restaurants and office space. It is anchored by Wild Oats, Designer Shoe Warehouse, Circuit City and Dick's Sporting Goods. Small shop retailers include Ann Taylor Loft, Aeropostale, American Eagle, Bath & Body

# Developing High Quality Retail Real Estate



Works, Chico's, Gymboree, Jos. A. Bank and Yankee Candle. It also contains tenants new to the market such as Indigo Nation, Sur La Table, White House/Black Market and Z Gallerie. A key component to the center is the restaurant line-up which includes Cameron Mitchell's Fish Market, Kona Grill, Paradise Bakery, Red Star Tavern and Ted's Montana Grill. The Company owns this project in a 50/50 joint venture.

## 2005 Openings

► **St. Johns Town Center**, a 1.5 million square foot open-air retail project in Jacksonville, Florida, opened in March of 2005. The project is comprised of a town center with a mainstreet design, a community center, a hotel and three multifamily residential projects.

The village is anchored by Dillard's, Barnes & Noble and Dick's Sporting Goods. Target, Ashley Furniture, Designer Shoe Warehouse, JoAnn Fabrics, Old Navy, PetsMart, Pier One, Ross Dress for Less and Staples anchor the community center. Restaurants include The Cheesecake Factory, Maggiano's and P.F. Chang's. The Company will initially own 85% of this project until certain financial performance hurdles are met, at which time ownership will be 50/50.

► **Seattle Premium Outlets** is under construction in Tulalip, Washington, approximately 35 miles north of Seattle. Located off I-5 on the Tulalip Tribes Reservation, Phase I of the center will

comprise 383,000 square feet. Tenants will include Adidas, Ann Taylor, Brooks Brothers Factory Store, Burberry, Calvin Klein, Coach, Gap Outlet, J. Crew, Movado, Nike, Polo Ralph Lauren and Sony. The Company owns 100% of this project and it is scheduled to open in May of 2005.

► **Wolf Ranch** is a 670,000 square foot community center in Georgetown, Texas, north of Austin. It will be an open-air shopping center containing a mix of anchor stores, specialty retail stores and unique restaurants. Wolf Ranch will be anchored by Target and Kohl's and contain eight junior anchors including Best Buy, Linens 'n Things, Michaels, Office Depot, Old Navy, PetsMart, Pier One and T.J. Maxx. The Company owns 100% of this project and it is scheduled to open in July of 2005.

► **Firewheel Town Center** is a 785,000 square foot open-air mainstreet, mixed-use shopping center in Garland, Texas, northeast of Dallas. The project will feature Foley's, Dillard's, AMC Theaters, Barnes & Noble, Circuit City, Designer Shoe Warehouse, Linens 'n Things, Old Navy, Pier One and Sports Authority. The project will contain approximately 245,000 square feet of small shop space, four sit-down restaurants and 75,000 square feet of second level office space. The company owns 100% of this project and it is scheduled to open in October of 2005.

► **Rockaway Plaza** is a 370,000 square foot community center featuring Dick's Sporting Goods, Target, Lowes Cineplex and



PetsMart located in Rockaway, New Jersey, adjacent to the Company's Rockaway Townsquare regional mall. Target opened in July 2004. The remaining tenants will open in phases between November 2005 and March 2006. The Company owns 100% of this project.

### 2006 Openings

► **The Town Center at Coconut Point** is an open-air, mixed-use mainstreet regional shopping center that is part of a 482 acre master-planned community named Coconut Point, which is located in Estero/Bonita Springs, Florida. The Town Center at Coconut Point will contain approximately 1.2 million square feet of retail space, 45,000 square feet of office condominiums and 305 condominium units.

Its retail space will be comprised of three components. The village will be anchored by Dillard's, Muvico Theatres, Barnes & Noble and four restaurants. The community center will be anchored by Bed Bath & Beyond, Best Buy, Designer Shoe Warehouse, Golfsmith, Office Max, Old Navy, Party City, PetsMart, Pier One, Ross Dress for Less, Sports Authority and Ulta Cosmetics. Connecting the village and the community center will be an area called The Lakefront, containing casual and sit-down dining and shops. The project is scheduled to open in 2006. The Company owns the project in a 50/50 joint venture.

These projects are all open-air concepts located in growing markets. They contain lifestyle tenants, an increased number of quality restaurants, and place less reliance on traditional department store anchors. This approach enables us to integrate a wide variety of retail uses and formats and create projects that have broad shopper appeal and are positioned to capture greater market share. □

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**Above Left:** Clay Terrace is a 570,000 square foot upscale, open-air shopping center located approximately 15 miles north of downtown Indianapolis, Indiana. The center opened in October of 2004 and is anchored by Dick's Sporting Goods, Wild Oats, Designer Shoe Warehouse, and Circuit City and incorporates a mix of specialty retail stores, unique restaurants and Class A office space.

**Below:** In May of 2004, Chicago Premium Outlets opened in Aurora, Illinois, approximately 35 miles west of downtown Chicago. This 438,000 square foot upscale manufacturers' outlet shopping center features Giorgio Armani, Polo Ralph Lauren, Brooks Brothers Factory Stores, Elie Tahari, Kate Spade, Kenneth Cole and Versace Company Store.



# Acquiring High Quality Retail Real Estate

**W**E TAKE A DISCIPLINED, long-term approach to acquisitions. We look for opportunities where our size, capital structure and existing relationships assist us in the acquisition of properties that meet our return objectives, enhance our net asset value, and increase our cash flow.

The acquisition of high-quality regional mall portfolios and individual assets has been a source of growth since our initial public offering in 1993. In the recent past, we have been less active in acquiring regional malls because the prices for high-quality malls increased to the point where returns on acquisitions were too low.

Consequently, our 2004 mall acquisitions were more limited than in previous years and consisted of one regional mall in Puerto Rico, one open-air center in Austin, Texas, and increased ownership interests in several existing mall joint ventures.

## Chelsea Property Group

The Company did complete one significant and strategic retail real estate portfolio transaction in 2004 with its acquisition of Chelsea Property Group. Chelsea is the leading owner, developer and manager of Premium Outlet® centers in the U.S. and Asia.

The Chelsea portfolio includes 31 Premium Outlet centers in the U.S. located in major metropolitan markets such as New York, Los Angeles and Boston, and tourist destinations such as Orlando, Las Vegas and Palm Springs. As of December 31, 2004, the 31 domestic centers were 99% occupied and generated comparable sales per square foot of \$412. The portfolio also includes five Premium Outlet centers in Japan. The four centers that were open in 2004 are fully leased and generating average sales in excess of \$820 per square foot. Chelsea opened Premium Outlets Punta Norte in Mexico in mid-December of 2004. Chelsea also has a significant development pipeline in markets such as Seattle, Philadelphia, and the Jersey Shore as well as in Asia.

Chelsea's Premium Outlet centers are strategically located, highly-productive retail real estate venues in desirable markets – its portfolio comprises a 60% market share (18 of 30) of the top outlet centers in the U.S. Chelsea is the preeminent brand in the premium outlet industry.

Chelsea and Simon pursued similar strategies over the past decade, each leading the consolidation of their respective sectors.

Each aggressively migrated toward a higher quality portfolio by buying and building highly-productive, high-quality retail real estate. In addition, over the past several years the two companies worked together to develop three very successful Premium Outlet centers.

**T**HE CHELSEA PORTFOLIO and management team are a strategic fit with our organization and this acquisition is expected to be a strong driver of growth going forward. Chelsea was a very successful company prior to the acquisition, growing its funds from operations by an average of 15% per year over the last decade, and we expect it to be a strong driver of growth for us going forward.

Benefits of the acquisition of Chelsea Property Group included:

- ▶ An immediate accretion to funds from operations per share
- ▶ An increase in Simon's presence in California
- ▶ Establishment of a Simon presence in Asia
- ▶ Value creation through Chelsea's new development pipeline, both domestically and internationally
- ▶ Enhanced relationships with retailers and manufacturers due to the importance of the outlet distribution channel, and
- ▶ Significant upside potential in the re-leasing of space, as occupancy costs in the Chelsea portfolio are only 8% as compared to 13% in the Simon mall portfolio.

The Company completed the \$5.2 billion acquisition (including the assumption of debt) of Chelsea on October 14, 2004.

## Other 2004 Acquisitions

- ▶ **Gateway Shopping Center.** In February, we acquired a 95% interest in Gateway Shopping Center for \$107 million. This 99%-leased, 513,000 square foot open-air retail project is located at the confluence of MoPac Expressway, Research Boulevard and Capital of Texas Highway, three of the major arterial roads in Austin, Texas.

**Right:** Woodbury Common Premium Outlets in Central Valley, New York, is the largest collection of designer outlets in the world comprising 844,000 square feet. The center generates sales of approximately \$700 per square foot.



**Below:** Las Vegas Premium Outlets opened in 2003 and features an upscale collection of manufacturers' outlets including AIX Armani Exchange, Banana Republic Factory Store, Lacoste, Dolce & Gabbana, and Elie Tahari.



**Above:** Orlando Premium Outlets opened in 2000 and serves the Orlando tourist market which hosts more than 45 million visitors annually. The center generates sales in excess of \$800 per square foot.



**Right:** Opened in May of 2004, Chicago Premium Outlets offers Chicago-area shoppers the largest collection of upscale outlet stores. More than 4.7 million people with average household incomes over \$71,000 live within 30 miles of the center.

**Right:** Gotemba Premium Outlets is located west of Tokyo. The Company's four Premium Outlet centers in Japan are 100% occupied and generated sales of \$821 per square foot in 2004.





Gateway's tenant line-up includes The Container Store, Whole Foods, Smith & Hawken, Linens 'n Things, Old Navy, Best Buy, Ulta Cosmetics, Comp USA and Regal Cinema. Average small shop retail sales at Gateway are approximately \$370 per square foot. In October of 2004, Crate & Barrel opened here in a two-level 35,000 square foot location, its only store in the Austin market.

Austin's overall economy has experienced strong growth since 1990, with average annual population growth of 3.8% and average annual job growth of 4.5% through 2004. A recent Grubb & Ellis study concluded that Austin is the second strongest retail real estate investment market in the United States. Gateway is a logical extension of our ownership of The Arboretum, located just across the street, and adds to the existing Simon franchise in the growing Austin market.

► **Plaza Carolina.** Last May, we completed the purchase of a 100% interest in Plaza Carolina for \$309 million. Located in Carolina, southeast of San Juan, Plaza Carolina is the only regional mall serving a geographically large and thriving trade area in the eastern half of Puerto Rico.

Plaza Carolina comprises 1.1 million square feet and is anchored by JCPenney, Sears, a supermarket, a movie theater and four junior anchors. Specialty shop retailers include Casa Febus,

Champs Sports, Charlotte Russe, Claire's Boutique, d.e.m.o., GAP, Limited Too, Old Navy, PacSun, Rave, World Footlocker and Zales Jewelers.

Built in 1978, Plaza Carolina generates total annual sales of approximately \$275 million and sales per square foot of approximately \$520. The center was 94% leased at year-end.

The Company also increased its ownership interests in Bangor Mall, Lehigh Valley Mall, Mall of Georgia Crossing, Montgomery Mall, and Woodland Hills Mall in 2004. The total cost of these acquisitions, including the assumption of debt, was approximately \$255.1 million. □

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**Above:** In February of 2004, Simon acquired a 95% interest in Gateway Shopping Center in Austin, Texas. Gateway's tenant line-up includes The Container Store, Whole Foods, Smith & Hawken, Linens 'n Things, Old Navy, Best Buy, Comp USA, Regal Cinema, and a newly opened Crate & Barrel.

**Right:** Arkadia in Warsaw, Poland, opened in October of 2004. The 1.1 million square foot multi-level enclosed mall features Carrefour, approximately 200 small shops, a home improvement center, and a cinema. Arkadia is the largest shopping center in Eastern Europe.



ARKADIA

# Expanding Our International Presence



**S**IMON'S STRATEGY FOR INTERNATIONAL EXPANSION is to form partnerships with experienced and respected regional real estate operators. Specifically, Simon:

- ▶ utilizes its partners' knowledge of local culture and customs in development, management and operations
- ▶ relies on their local presence for daily operating management during all phases of the complex development process
- ▶ leverages the Simon expertise in leasing, management, marketing, finance and development and
- ▶ finances its international investments with local currencies to minimize foreign exchange risk.

The Company's current operational international portfolio consists of 51 European shopping centers in France, Italy, Poland and Portugal; 5 Premium Outlet centers in Japan; one Premium Outlet center in Mexico; and one shopping center in Canada.

The initial expansion abroad began in 1998 with our investment in European Retail Enterprises ("ERE") and the resultant ownership of Groupe B.E.G. ("BEG"). BEG is a Paris-based developer, owner and manager of retail properties with over 40 years of experience in France, Italy, Poland, Portugal, Spain and Turkey.

Our collaboration with ERE/BEG has been positive and investment returns generated have been attractive, resulting in our decision to further expand our presence in Europe in 2003.

In December of 2003, we entered into a joint venture with the Rinascente Group to create Gallerie Commerciali Italia S.p.A. ("GCI"), to own, manage and develop shopping centers in Italy. The Rinascente Group's interest in GCI was subsequently consolidated under the ownership of Auchan, a large privately-held French company which is one of the world's preeminent retailers.

The Company's October acquisition of Chelsea Property Group established a Simon presence in Japan with five Premium Outlet centers in Japan's largest markets – two are located just outside Tokyo, one is outside Osaka, one is outside Fukuoka, Japan's fourth largest city, and the recently opened fifth is located outside Nagoya. Collectively, the five comprise approximately 1.3 million square feet.

## 2004 Openings – Europe

▶ In October, ERE/BEG opened the largest shopping center in Eastern Europe, Arkadia, in Warsaw, Poland. It comprises approximately 1.1 million square feet and is a multi-level enclosed mall anchored by Carrefour and Leroy Merlin. The center features many top European retailers such as Zara, Peek & Cloppenburg, Marks & Spencer, H&M, Royal Collection, Cinema City, C&A, Benneton, Reserved, and Saturn.

▶ In November, ERE/BEG opened Bay 1 in Torcy, France, a suburb of Paris. This project was developed in connection with the Company's previously developed Bay 2 development. Bay 1

contains approximately 330,000 square feet of retail space and a 12 screen cinema already scheduled for expansion.

▶ In December, GCI opened a shopping center in Cuneo, Italy with approximately 280,000 square feet of retail space. The center is anchored by Auchan, Decathlon, Bricocenter and Upim.

#### 2004 Openings - Mexico

▶ Premium Outlets Punta Norte opened in December. It is located approximately 17 miles northwest of Mexico City. Punta Norte is leased to over 50 tenants including Adidas, Catimini, Dockers, Ermenegildo Zegna, Levi's, Puma, Nautica, Nike Factory Store, Nine West, Palacio Outlet, Reebok, Roberto Cavalli, Sexy Jeans, Sony Outlet, Starbucks and more. The center also features a 12-tenant Food Court with Dunkin Donuts, Domino's Pizza, McDonalds and Taco Inn.

#### 2005 Openings - Japan

▶ Toki Premium Outlets was completed and opened on March 4, 2005, outside Nagoya, the third largest city in Japan. Tenants for this 178,000 square foot center include Adidas, Brooks Brothers, Bruno Magli, Coach, Eddie Bauer, Furla, Nautica, Nike, Timberland and Versace.

#### Scheduled 2006 Openings – Europe

▶ Napoli Nola is under construction in Naples. The 1.3 million square foot center will be anchored by Auchan, Coin, Holiday Inn, Mediaworld and La Rinascente and is scheduled to open in the summer of 2006.

▶ Napoli Guigliano is also under construction in Naples. The 900,000 square foot center will be anchored by Auchan, Leroy Merlin and Decathlon and is scheduled to open in the summer of 2006. A contiguous community center is also under concurrent development.

▶ Porta di Roma is under construction in Rome. The 1.7 million square foot center will be anchored by Auchan, LeRoy Merlin, IKEA and La Rinascente and is scheduled to open in late 2006.

These three projects are being developed in conjunction with Italian-based development partners which provided the requisite permits for development. In most other international development projects, our joint venture entity performs this function.

Our strong international development pipeline positions us well for future growth. □

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**Left:** Simon's interest in GCI comprises 44 shopping centers in Italy totaling 6.7 million square feet. Nearly all of the GCI centers are anchored by Auchan, one of the largest and most successful retailers in Europe.

**Below:** Bay 2 in Torcy (Paris), France opened in February of 2003 and is anchored by Carrefour and Leroy Merlin. Simon owns a 34.7% interest in this center as a result of its ownership of ERE/BEG.



# Financial and Operational Review

## Portfolio Statistics

### Occupancy

	As of 12/31 2004	As of 12/31 2003
Regional Malls <sup>(1)</sup>	92.7%	92.4%
Premium Outlet Centers <sup>(2)</sup>	99.3%	99.0% <sup>(3)</sup>
Community/Lifestyle Centers <sup>(2)</sup>	91.9%	90.2%

### Comparable Sales

<i>(per square foot)</i>	As of 12/31 2004	As of 12/31 2003
Regional Malls <sup>(4)</sup>	\$ 427	\$ 402
Premium Outlet Centers <sup>(5)</sup>	412	385 <sup>(3)</sup>
Community/Lifestyle Centers <sup>(2)</sup>	215	209

### Average Rent

<i>(per square foot)</i>	As of 12/31 2004	As of 12/31 2003
Regional Malls <sup>(1)</sup>	\$ 33.50	\$ 32.26
Premium Outlet Centers <sup>(2)</sup>	21.85	20.36 <sup>(3)</sup>
Community/Lifestyle Centers <sup>(2)</sup>	10.91	10.59

(1) For mall and freestanding stores

(2) For all owned gross leasable area (GLA)

(3) The Company acquired Chelsea Property Group on October 14, 2004. 2003 statistics were calculated based upon the 28 Premium Outlet® Centers owned by Chelsea on December 31, 2003.

(4) For mall and freestanding stores with less than 10,000 square feet

(5) For all retail stores with less than 50,000 square feet

## 2004 Financial Performance

► **Revenue.** Consolidated revenues increased 14.9% to \$2.642 billion in 2004 from \$2.300 billion in 2003. The increase was due largely to 2004 acquisitions and increases in occupancy, average base rent and tenant sales.

► **Net Income.** Net income available to common stockholders was \$300.6 million in 2004 as compared to \$313.6 million in 2003. On a diluted per share basis, the decrease was 12.7% to \$1.44 per share from \$1.65 per share in 2003. The decline is primarily attributable to our share of 2003 net gains on the sale of real estate that exceeded similar gains in 2004 and our share of a non-cash impairment charge in 2004.

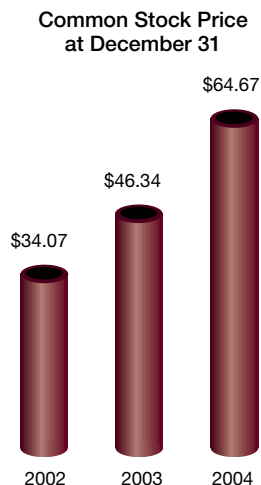
► **Funds from Operations.** Diluted funds from operations ("FFO") of the Simon portfolio increased 12.1% to \$1.198 billion, or \$4.39 per diluted share, from \$1.069 billion or \$4.04 per diluted share.

► **Occupancy.** Occupancy increased in all three of our domestic platforms in 2004. Occupancy in the regional mall portfolio was 92.7% at year-end, an increase of 30 basis points over the December 31, 2003 level. Occupancy for our Premium Outlet portfolio was 99.3%, up 30 basis points from 2003. Occupancy in our community center portfolio was 91.9%, an increase of 170 basis points from 2003.

► **Sales.** All three of our domestic platforms reported increases in tenant sales in 2004. Comparable sales per square foot were up 6.2% in our regional mall portfolio to \$427; up 7.0% in our Premium Outlet portfolio to \$412; and up 2.9% in our







community center portfolio to \$215.

► **Average Base Rent.** Rental rates in 2004 were also higher for all three domestic platforms with a 3.8% increase in the regional mall portfolio to \$33.50 per square foot; a 7.3% increase in the Premium Outlet portfolio to \$21.85 per square foot; and a 3.0% increase in the community center portfolio to \$10.91.

### 2004 Capital Market Activities

► On January 20, we issued \$500 million of senior unsecured notes – \$300 million of 3.75% Notes due 2009 and \$200 million of 4.90% Notes due 2014. Net proceeds from the offering were used to repay or exchange existing indebtedness. Concurrent with the issuance, we entered into a five-year variable rate notional amount swap agreement to effectively convert the \$300 million tranche to floating rate debt at an effective rate of six-month LIBOR.

► On August 11, we issued \$900 million of senior unsecured notes – \$400 million of 4.875% Notes due 2010 and \$500 million of 5.625% Notes due 2014. Net proceeds from the offering were used to repay existing indebtedness and for general corporate purposes.

► In connection with the Chelsea Property Group acquisition in October, we obtained a two-year senior unsecured term loan facility of \$1.8 billion to fund the cash component of the consideration and retire certain Chelsea debt. Interest on the facility is based upon the Company's corporate ratings and is currently LIBOR plus 55 basis points.

On December 29, 2004, Standard & Poor's Ratings Services raised its senior unsecured and preferred stock ratings for the Company and affirmed its corporate credit issuer rating. The unsecured debt rating increased from BBB to BBB+ and the preferred stock rating increased from BBB- to BBB.

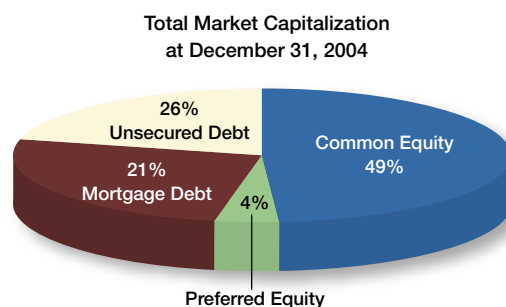
In January of 2005, we closed a three-year refinancing of our existing unsecured corporate credit facility, expanding the facility from \$1.25 to \$2.0 billion. The facility, which can be increased to \$2.5 billion during its term, now matures in January of 2008 and contains a one-year extension at the Company's option. The facility's interest rate was reduced to LIBOR plus 55 basis points and contains a \$500 million multi-currency tranche for Euro, Yen or Sterling borrowings.



As we have grown our business, our balance sheet remains strong. At December 31, 2004:

- Borrowings on our revolving corporate credit facility were \$425 million
- Floating rate debt comprised 22% of our total debt and 10% of our total market capitalization, and we expect this ratio to decrease as we refinance the \$1.8 billion acquisition facility, primarily converting it to fixed rate debt
- Our interest rate coverage ratio was 2.6 times
- The weighted average maturity of our debt was 4.7 years, and
- We expect the FFO payout ratio for 2005 to remain below 60%.

Our financing strategy is a conservative one. We continue to believe that our assets should be financed primarily with long-term, fixed-rate debt and that we should be positioned at all times to access capital in many forms. This philosophy is appropriate for the long-term success of our Company in all cycles of economic health and capital availability. □





## Selected Financial Data

In thousands, except per share data

The following tables set forth selected financial data. The selected financial data should be read in conjunction with the financial statements and notes thereto and with Management's Discussion and Analysis of Financial Condition and Results of Operations. Amounts represent the combined amounts for Simon Property and SPG Realty Consultants, Inc. ("SPG Realty") for all periods as of or for the years ended December 31, 2000 to December 31, 2002 and Simon Property thereafter. SPG Realty, Simon Property's former "paired share" affiliate merged into Simon Property on December 31, 2002. Other data we believe is important in understanding trends in Simon Property's business is also included in the tables.

As of or for the year ended December 31,	2004 <sup>(1)</sup>	2003 <sup>(1)</sup>	2002 <sup>(1)</sup>	2001 <sup>(1)</sup>	2000 <sup>(1)</sup>
<b>Operating Data:</b>					
Total consolidated revenue <sup>(6)</sup>	\$ 2,641,751	\$ 2,300,214	\$ 2,113,701	\$ 2,048,835	\$ 2,020,751
Income from continuing operations <sup>(6)</sup>	450,405	449,078	542,978	282,460	346,770
Net income available to common stockholders	\$ 300,647	\$ 313,577	\$ 358,387	\$ 147,789	\$ 186,528
<b>Basic Earnings Per Share:</b>					
Income from continuing operations	\$ 1.45	\$ 1.52	\$ 1.91	\$ 0.87	\$ 1.13
Discontinued operations	—	0.13	0.08	—	—
Cumulative effect of accounting change	—	—	—	(0.01)	(0.05)
Net income	\$ 1.45	\$ 1.65	\$ 1.99	\$ 0.86	\$ 1.08
Weighted average shares outstanding	207,990	189,475	179,910	172,669	172,895
<b>Diluted Earnings Per Share:</b>					
Income from continuing operations	\$ 1.44	\$ 1.52	\$ 1.91	\$ 0.86	\$ 1.13
Discontinued operations	—	0.13	0.08	—	—
Cumulative effect of accounting change	—	—	—	(0.01)	(0.05)
Net income	\$ 1.44	\$ 1.65	\$ 1.99	\$ 0.85	\$ 1.08
Diluted weighted average shares outstanding	208,857	190,299	181,501	173,028	172,994
Distributions per share <sup>(2)</sup>	\$ 2.60	\$ 2.40	\$ 2.18	\$ 2.08	\$ 2.02
<b>Balance Sheet Data:</b>					
Cash and cash equivalents	\$ 520,084	\$ 535,623	\$ 397,129	\$ 259,760	\$ 223,111
Total assets	22,070,019	15,684,721	14,904,502	13,810,954	13,937,945
Mortgages and other indebtedness	14,586,393	10,266,388	9,546,081	8,841,378	8,728,582
Stockholders' equity	\$ 4,642,606	\$ 3,338,627	\$ 3,467,733	\$ 3,214,691	\$ 3,064,471
<b>Other Data:</b>					
Cash flow provided by (used in): <sup>(5)</sup>					
Operating activities	\$ 1,082,858	\$ 951,967	\$ 882,990	\$ 859,062	\$ 743,519
Investing activities	(2,745,697)	(761,663)	(785,730)	(351,310)	(134,237)
Financing activities	1,647,300	(51,810)	40,109	(471,103)	(543,803)
Ratio of Earnings to Fixed Charges and Preferred Stock Dividends <sup>(3)</sup>	1.69x	1.51x	1.63x	1.33x	1.37x
Funds from Operations (FFO) <sup>(4)</sup>	\$ 1,181,924	\$ 1,041,105	\$ 936,356	\$ 786,635	\$ 781,937
FFO allocable to Simon Property	\$ 920,196	\$ 787,467	\$ 691,004	\$ 571,974	\$ 567,532

### NOTES

(1) On October 14, 2004 Simon Property acquired Chelsea Property Group, Inc. On May 3, 2002, Simon Property jointly acquired Rodamco North America N.V. In the accompanying financial statements, Note 2 describes the basis of presentation and Note 4 describes acquisitions and disposals.

(2) Represents distributions declared per period.

(3) The ratios for 2004, 2003, and 2002 have been restated for the reclassification of discontinued operations described in Note 3. 2002 includes \$162.0 million of gains on sales of assets, net, and excluding these gains the ratio would have been 1.42x. 2001 includes a \$47,000 impairment charge (see Note 4 to the accompanying financial statements). Excluding this charge the ratio would have been 1.39x in 2001.

(4) FFO is a non-GAAP financial measure that we believe provides useful information to investors. Please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations for a definition and reconciliation of FFO.

(5) Certain reclassifications have been made to prior period cash flow information to conform to the current year presentation.

(6) Before allocation to Limited Partners.

# Management's Discussion & Analysis

## of Financial Condition and Results of Operations

You should read the following discussion in conjunction with the financial statements and notes thereto that are included in this Annual Report to Stockholders. Certain statements made in this section or elsewhere in this report may be deemed “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained, and it is possible that our actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. Those risks and uncertainties incidental to the ownership and operation of commercial real estate include, but are not limited to: national, international, regional and local economic climates, competitive market forces, changes in market rental rates, trends in the retail industry, the inability to collect rent due to the bankruptcy or insolvency of tenants or otherwise, risks associated with acquisitions, the impact of terrorist activities, environmental liabilities, maintenance of REIT status, the availability of financing, and changes in market rates of interest and fluctuations in exchange rates of foreign currencies. We undertake no duty or obligation to update or revise these forward-looking statements, whether as a result of new information, future developments, or otherwise.

### OVERVIEW

Simon Property Group, Inc. (“Simon Property”) is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust (“REIT”). To qualify as a REIT, a company must distribute at least 90 percent of its taxable income to its stockholders annually. Taxes are paid by stockholders on ordinary dividends received and any capital gains. Most states also follow this federal treatment and do not require REITs to pay state income tax. Simon Property Group, L.P. (the “Operating Partnership”) is a majority-owned partnership subsidiary of Simon Property that owns all but one of our real estate properties. In this discussion, the terms “we”, “us” and “our” refer to Simon Property, the Operating Partnership, and their subsidiaries.

We are engaged primarily in the ownership, operation, leasing, management, acquisition, expansion and development of real estate properties. Our real estate properties consist primarily of regional malls, Premium Outlet® centers and community shopping centers. As of December 31, 2004, we owned or held an interest in 297 income-producing properties in the United States, which consisted of 172 regional malls, 71 community shopping centers, 31 Premium Outlet centers and 23 other properties in 40 states plus Puerto Rico (collectively, the “Properties”, and individually, a “Property”). Other Properties are properties that include retail space, office space, and/or hotel components. In addition, we also own interests in twelve parcels of land held in the United States for future development (together with the Properties, the “Portfolio”). Finally, we have ownership interests in 51 European shopping centers (France, Italy, Poland and Portugal); four Premium Outlet centers in Japan; one Premium Outlet center in Mexico; and one shopping center in Canada.

The Operating Partnership's wholly-owned subsidiary, M.S. Management Associates, Inc. (the “Management Company”) provides leasing, management, and development services to most of the Properties. In addition, insurance subsidiaries of the Management Company insure: the self-insured retention portion of our general liability program; the deductible associated with our workers' compensation programs; and provide reinsurance for the primary layer of general liability coverage to our third party maintenance providers while performing services under contract with us. Third party providers provide coverage above the insurance subsidiaries' limits.

### Operating Philosophy

We seek growth in our earnings, funds from operations (“FFO”), and cash flows through:

- focusing on our core business of regional malls,
- acquiring individual properties or portfolios of properties, focusing on quality retail real estate. As part of our acquisition strategy, we review and evaluate a number of acquisition opportunities and evaluate each based on its compliment to our Portfolio,
- pursuing new development as well as strategic expansion and renovation activity to enhance existing assets' profitability and market share when we believe the investment of our capital meets our risk-reward criteria. We seek to selectively develop new properties in major metropolitan areas that exhibit strong population and economic growth.

To support this growth, our capital strategy is three-fold:

- to provide the capital necessary to fund growth,
- to maintain sufficient flexibility to access capital in many forms, both public and private, and
- to manage our overall financial structure in a fashion that preserves our investment grade ratings.

We own and operate investment properties which generate revenues primarily from long-term leases; therefore, our financing strategy relies primarily on long-term fixed rate debt. We manage our floating rate debt to be approximately 15-20% of total outstanding

indebtedness by setting interest modalities for each financing or refinancing based on current market conditions. We also enter into interest rate swap agreements as appropriate to assist in managing our interest rate risk. We believe this strategy is the most appropriate for the long term health of our company. Our credit facility (which was for a total of \$1.25 billion at December 31, 2004) (“Credit Facility”) provides a source of liquidity and flexibility in our capital strategy as our cash needs vary from time to time. In January of 2005, the Credit Facility was refinanced and was increased to \$2 billion, at substantially equivalent terms, except that the rate was decreased 10 basis points.

We derive our liquidity primarily from our leases that generate positive net cash flow from operations and distributions from unconsolidated entities that totaled \$1.2 billion in 2004. We generate the majority of our revenues from leases with retail tenants including:

- Base minimum rents, cart and kiosk rentals,
- Overage and percentage rents based on tenants’ sales volume, and
- Recoveries of a significant amount of our recoverable expenditures, which consist of property operating, real estate tax, repairs and maintenance, and advertising and promotional expenditures.

Revenues of the Management Company, after intercompany eliminations, consist primarily of management fees that are typically based upon the revenues of the property being managed. We generate revenues from outlot land sales and, due to our size and tenant relationships, from the following:

- Simon Brand Ventures (“Simon Brand”) mall marketing initiatives, including the sale of gift cards. Simon Brand revenues include payment services, national media contracts, a national beverage contract and other contracts with national companies as well as the sale of bank-issued gift cards under the Simon brand.
- Simon Business Network (“Simon Business”) property operating services to our tenants and others resulting from its relationships with vendors.

## Results Overview

Our core business fundamentals remained stable during 2004. Regional mall comparable sales per square foot (“psf”) strengthened in 2004, increasing 6.1% to \$427 psf from \$402 in 2003, as the overall economy begins to show signs of recovery and as a result of the disposition of lower quality properties. Our regional mall average base rents increased 3.8% to \$33.50 psf from \$32.26 psf. In addition, we maintained strong regional mall leasing spreads of \$5.74 psf in 2004 decreasing from \$8.29 psf in 2003. The regional mall leasing spread for 2004 includes new store leases signed at an average of \$39.33 psf initial base rents as compared to \$33.59 psf for store leases terminating or expiring in the same period. Our same store leasing spread for 2004 was \$4.99 or a 12.8% growth rate and is calculated by comparing leasing activity completed in 2004 with the prior tenants’ rents for those exact same spaces. Finally, our regional mall occupancy was up by 30 basis points to 92.7% as of December 31, 2004 from 92.4% as of December 31, 2003.

During 2004, we completed acquisitions of 62 properties and increased our ownership in five core Properties through the following transactions aggregating \$5.8 billion:

- On February 5, 2004 we purchased a 95% interest in Gateway Shopping Center in Austin, Texas for approximately \$107.0 million.
- On April 1, 2004, we increased our ownership interest in Mall of Georgia Crossing from 50% to 100% for approximately \$26.3 million, including the assumption of our \$16.5 million share of debt.
- On April 27, 2004, we increased our ownership interest in Bangor Mall and Montgomery Mall to approximately 67.6% and 54.4%, respectively for approximately \$67.0 million, including the assumption of our \$16.8 million share of debt.
- On May 4, 2004, we purchased a 100% interest in Plaza Carolina in San Juan, Puerto Rico for approximately \$309.0 million.
- On October 14, 2004, we completed our acquisition of Chelsea Property Group, Inc. (Chelsea). The acquisition included 32 Premium Outlets, 4 Premium Outlets in Japan, 3 community centers, 21 other retail centers, 1 Premium Outlet in Mexico, and its development portfolio. The purchase price was approximately \$5.2 billion including the assumption of debt. As a result, we acquired the remaining 50% interests in two Premium Outlets in Las Vegas and Chicago, which resulted in our owning a 100% interest in these Properties which were previously accounted for under the equity method of accounting.
- On November 19, 2004, we increased our ownership interest in Lehigh Valley, located in Whitehall, Pennsylvania, to 37.6% for approximately \$42.3 million, including the assumption of our \$25.9 million share of debt.
- Finally, on December 15, 2004, we increased our ownership interest in Woodland Hills, located in Tulsa, Oklahoma, to approximately 94.5% for \$119.5 million, including the assumption of our \$39.7 million share of debt.

# Management's Discussion & Analysis

## of Financial Condition and Results of Operations

We invested approximately \$459.0 million in development and redevelopment/expansion opportunities in 2004 for our consolidated properties. We also invested additional amounts through our joint venture interests. We opened the following properties in 2004:

- Clay Terrace, a 570,000 square foot upscale center located north of Indianapolis, Indiana. Clay Terrace is an open-air shopping center, incorporating a mix of anchor stores, specialty retail stores, unique restaurants and Class A office space. We own the center in a 50% joint venture.
- Phase III expansion of The Forum Shops at Caesars in Las Vegas, a 175,000 square foot expansion for luxury designers, restaurants, and unique retailers. Simon Property owns 100% of Forum Shops.
- Chicago Premium Outlets, a 438,000 square foot center located in Aurora, Illinois, 35 miles West of Chicago.

We expect to invest in excess of \$304.5 million in 2005 on development and redevelopment/expansion opportunities on consolidated and joint venture Properties, including the following developments:

- St. Johns Town Center, a 1.5 million square foot open-air retail project, is under construction in Jacksonville, Florida. The project is comprised of a village component, a community center and a hotel. We will own 85% of this project until certain financial performance hurdles are met, at which time ownership will be 50%. Gross costs are expected to approximate \$158 million.
- Seattle Premium Outlets is an upscale outlet center under construction in Tulalip, Washington. The center will comprise 383,000 square feet. Gross costs are expected to approximate \$58 million and we own 100% of this project.
- Wolf Ranch is a 670,000 square foot community center located north of Austin, Texas in Georgetown. It will be an open-air, mixed-use shopping center containing a mix of anchor stores, specialty retail stores and unique restaurants. Gross costs are expected to approximate \$98 million and we own 100% of this project.
- Firewheel Town Center is a 785,000 square foot open-air regional shopping center located in Garland, Texas. Gross costs are expected to approximate \$132 million and we own 100% of this project.
- Rockaway Plaza is a 250,000 square foot community center located in Rockaway, New Jersey, adjacent to our Rockaway Townsquare. Gross costs are expected to approximate \$39 million and we own 100% of this project.
- The Town Center at Coconut Point is an open-air mainstreet regional shopping center that is part of a 482 acre master planned community named Coconut Point located in Estero/Bonita Springs, Florida. The Town Center at Coconut Point will contain approximately 1.2 million square feet of retail space, 45,000 square feet of office condominiums and 305 condominium units. Gross costs are expected to approximate \$242 million. Town Center at Coconut Point is a 50% joint venture.

Finally, we increased our international presence with the acquisition of Chelsea through its Premium Outlet centers in Japan. We continue to be alert to additional opportunities in the international markets and look to continue to focus on our joint venture interests in Europe. Development activities in 2004 related to our international joint ventures included the following:

- Arkadia, a 1.1 million square foot shopping center located in Warsaw, Poland. The project incorporates a hypermarket, approximately 200 retail shops, a home improvement center and a cinema. We hold a 34.7% interest in the center through our joint venture with European Retail Enterprises, B.V.

Further, we expect development and redevelopment/expansion activity for 2005 for our international joint ventures to include the following activity:

- Our Italian joint venture will continue construction of three shopping centers in Roma, Nola, and Guigliano, Italy with a total GLA of nearly 4 million.
- Our Premium Outlet in Nagoya, Japan will undergo a 178,000 square foot expansion.

Regarding financing activities, we lowered our overall borrowing rate by 42 basis points during the year as a result of our financing activities related to consolidated indebtedness. Our financing activities were highlighted by five significant transactions:

- On January 20, 2004, we issued two tranches of senior unsecured notes to institutional investors pursuant to Rule 144A totaling \$500.0 million at a weighted average fixed interest rate of 4.21%. We used the net proceeds to reduce borrowings on our Credit Facility, to unencumber one Property, exchange other indebtedness and for general working capital purposes. We

subsequently completed an exchange offer in which notes registered under the Securities Act of 1933 with the same economic terms and conditions were exchanged for the Rule 144A notes.

- On February 26, 2004, we obtained a \$250.0 million unsecured term loan which bears interest at LIBOR plus 65 basis points. The proceeds from this financing were used to pay off various unsecured term loans, with rates ranging from LIBOR plus 65 basis points to LIBOR plus 80 basis points, and for general working capital purposes.
- On June 15, 2004, we refinanced a pool of seven cross-collateralized mortgages totaling \$219.4 million with a \$220.0 million variable-rate term loan. The original mortgages were to mature on December 15, 2004 and had an effective interest rate of 7.06%. The refinanced mortgages have a new maturity date of July 1, 2014 and have a weighted average interest rate of 5.90%. We also unencumbered one Property as part of this refinancing activity.
- On August 11, 2004, we issued two tranches of senior unsecured notes to institutional investors pursuant to Rule 144A totaling \$900.0 million at a weighted average fixed interest rate of 5.29%. We received net proceeds of \$890.6 million and used \$585.0 million of the net proceeds to reduce borrowings on our Credit Facility, \$150.0 million to retire fixed rate 7.75% unsecured notes, \$120.7 million to unencumber two consolidated Properties with rates of LIBOR plus 130 basis points and LIBOR plus 150 basis points, with the remaining portion being used for general working capital purposes.
- On October 12, 2004, in connection with the acquisition of Chelsea, we entered into an agreement and obtained unsecured borrowings of \$1.8 billion (the Acquisition Facility) which matures on October 12, 2006. Base rate loans under the Acquisition Facility bear interest at a rate per annum equal to LIBOR plus 55 basis points.

## United States Portfolio Data

The Portfolio data discussed in this overview includes the following key operating statistics: occupancy; average base rent per square foot; and comparable sales per square foot. We include acquired Properties in this data beginning in the year of acquisition and remove properties sold in the year disposed. We do not include any Properties located outside of the U.S. The following table sets forth these key operating statistics for:

- Properties that we control and which are consolidated in our consolidated financial statements;
- Properties which we do not control that we account for under the equity method as unconsolidated joint ventures; and,
- all Properties on a total Portfolio basis.

We believe the total Portfolio data provides you with information helpful in evaluating not only the quality and growth potential of the Portfolio, but also the effectiveness of our management.

	2004	% Change <sup>(1)</sup>	2003	% Change <sup>(1)</sup>	2002	% Change <sup>(1)</sup>
<b>Regional Malls</b>						
<i>Occupancy</i>						
Consolidated	92.7%		92.2%		92.3%	
Unconsolidated	92.6%		92.7%		93.5%	
<b>Total Portfolio</b>	<b>92.7%</b>		92.4%		92.7%	
<i>Average Base Rent per Square Foot</i>						
Consolidated	\$32.81	4.9%	\$31.28	5.5%	\$29.66	4.5%
Unconsolidated	\$34.78	3.1%	\$33.73	3.8%	\$32.50	5.3%
<b>Total Portfolio</b>	<b>\$33.50</b>	<b>3.8%</b>	\$32.26	5.1%	\$30.70	4.8%
<i>Comparable Sales Per Square Foot</i>						
Consolidated	\$ 411	5.9%	\$ 388	3.8%	\$ 374	1.6%
Unconsolidated	\$ 460	7.8%	\$ 427	0.5%	\$ 425	2.4%
Total Portfolio	\$ 427	6.1%	\$ 402	2.9%	\$ 391	2.0%
<b>Premium Outlets</b>						
Occupancy	99.3%		—		—	
Average Base Rent per Square Foot	\$21.85		—		—	
Comparable Sales Per Square Foot	\$ 412		—		—	

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	2004	% Change <sup>(1)</sup>	2003	% Change <sup>(1)</sup>	2002	% Change <sup>(1)</sup>
<b>Community Shopping Centers</b>						
<i>Occupancy</i>						
Consolidated	90.5%		87.1%		84.9%	
Unconsolidated	94.7%		96.3%		91.2%	
<b>Total Portfolio</b>	<b>91.9%</b>		<b>90.2%</b>		<b>86.9%</b>	
<i>Average Base Rent per Square Foot</i>						
Consolidated	\$11.12	1.0%	\$11.01	7.5%	\$10.24	4.6%
Unconsolidated	\$10.49	7.4%	\$9.77	(0.9%)	\$9.86	(0.6%)
<b>Total Portfolio</b>	<b>\$10.91</b>	<b>3.0%</b>	<b>\$10.59</b>	<b>4.6%</b>	<b>\$10.12</b>	<b>2.5%</b>
<i>Comparable Sales Per Square Foot</i>						
Consolidated	\$222	5.5%	\$210	6.6%	\$197	2.0%
Unconsolidated	\$200	(2.9%)	\$206	1.6%	\$203	(6.6%)
<b>Total Portfolio</b>	<b>\$215</b>	<b>2.9%</b>	<b>\$209</b>	<b>4.8%</b>	<b>\$199</b>	<b>(1.1%)</b>

<sup>(1)</sup> Percentages may not recalculate due to rounding.

**Occupancy Levels and Average Base Rents.** Occupancy and average base rent is based on mall and freestanding GLA owned by us ("Owned GLA") at mall and freestanding stores in the regional malls, all tenants at Premium Outlets, and all tenants at community shopping centers. We believe the continued growth in regional mall occupancy is primarily the result of the overall quality of our Portfolio. The result of the growth in occupancy is a direct or indirect increase in nearly every category of revenue. Our portfolio has maintained stable occupancy and increased average base rents, in the current economic climate.

**Comparable Sales per Square Foot.** Sales volume includes total reported retail sales at Owned GLA in the regional malls and all reporting tenants at Premium Outlets and community shopping centers. Retail sales at Owned GLA affect revenue and profitability levels because sales determine the amount of minimum rent that can be charged, the percentage rent realized, and the recoverable expenses (common area maintenance, real estate taxes, etc.) that tenants can afford to pay.

### International Property Data

The following key operating statistics are provided for our international properties all of which are accounted for on the equity method of accounting. Discussion regarding our results of operations for our investment in unconsolidated entities is included in our year over year comparisons to follow. The values for Premium Outlets are provided for 2004 only as these investments were acquired as part of our acquisition of Chelsea in the fourth quarter of 2004.

	2004	2003
<b>European Shopping Centers</b>		
<i>Number of shopping centers</i>	51	47
Total GLA (in millions of square feet)	10.90	8.90
Occupancy	96.0%	99.3%
Comparable sales per square foot	\$526	N/A
Average rent per square foot	\$34	N/A
<b>International Premium Outlets <sup>(1)</sup></b>		
Total number of Premium Outlets	4	—
Total GLA (in millions of square feet)	1.13	—
Occupancy	100%	—
Comparable sales per square foot	\$821	—
Average rent per square foot	\$82	—

<sup>(1)</sup> Does not include Premium Outlets Punta Norte in Mexico, which opened December 2004.



## Significant Accounting Policies

Our significant accounting policies are described in detail in Note 3 of the Notes to Consolidated Financial Statements. The following briefly describes those accounting policies we believe are most critical to understanding our business:

- We, as a lessor, retain substantially all of the risks and benefits of ownership of the investment properties and account for our leases as operating leases. We accrue minimum rents on a straight-line basis over the terms of their respective leases. Substantially all of our retail tenants are also required to pay overage rents based on sales over a stated base amount during the lease year. We recognize overage rents only when each tenant's sales exceeds its sales threshold.
- We review Properties for impairment on a case-by-case basis whenever events or changes in circumstances indicate that our carrying value may not be recoverable. These circumstances include, but are not limited to, declines in cash flows, occupancy and comparable sales per square foot. Changes in our estimates of the future undiscounted operating income before depreciation and amortization as well as the holding period for each Property could affect our conclusion on whether an impairment charge is necessary. We recognize an impairment of investment property when we estimate that the undiscounted operating income before depreciation and amortization is less than the carrying value of the Property. To the extent an impairment has occurred, we charge to income the excess of the carrying value of the Property over its estimated fair value. We may decide to sell Properties that are held for use and the sales prices of these Properties may differ from their carrying values.
- To maintain our status as a REIT, we must distribute 90% of our taxable income in any given year and meet certain asset and income tests in addition to other requirements. Certain relief provisions were recently enacted, but are generally applicable for 2005 and subsequent years. We monitor our business and transactions that may potentially impact our REIT status. If we fail to maintain our REIT status, then we would be required to pay federal income taxes at regular corporate income tax rates during the period we did not qualify as a REIT. If we lost our REIT status, we could not elect to be taxed as a REIT for four years unless our failure was due to reasonable cause and certain other conditions were met. As a result, failing to maintain REIT status would result in a significant increase in the income tax expense recorded during those periods.
- We make estimates as part of our allocation of the purchase price of acquisitions to the various components of the acquisition based upon the relative value of each component. The most significant components of our allocations are typically the market value in-place leases and the allocation of fair value to the buildings, as if vacant, and land. In the case of the market value of in-place leases, we make our best estimates of the tenants' ability to pay rents based upon the tenants' operating performance at the property, including the competitive position of the property in its market as well as sales psf, rents psf, and overall occupancy cost for the tenants in place at the acquisition date. Our assumptions affect the amount of future revenue that we will recognize over the remaining lease term for the acquired in-place leases. In the case of the fair value of buildings and the allocation of value to land and other intangibles, our estimates of the values of these components will affect the amount of depreciation we record over the estimated useful life of the property acquired or the remaining lease term.

## RESULTS OF OPERATIONS

In addition to the 2004 acquisitions and dispositions previously discussed, the following acquisitions, dispositions, and openings affected our consolidated results from continuing operations in the comparative periods:

- On October 22, 2004, Phase III of The Forum Shops at Caesars in Las Vegas opened.
- On August 20, 2003, we acquired a 100% interest in Stanford Shopping Center.
- In the fourth quarter of 2003, we increased our ownership in Kravco Investments L.P. ("Kravco") that resulted in the consolidation of four Properties.
- We acquired a 100% interest in 31 Premium Outlet Properties located in the U.S., an equity interest in five international Premium Outlets (four in Japan and one in Mexico), and 100% interest in 3 community centers and 21 other Properties.
- On July 19, 2002, we acquired the remaining ownership interest in Copley Place that resulted in our consolidation of this Property. Our initial joint venture interest in this Property was acquired as part of our acquisition of Rodamco North America, N.V. ("Rodamco").
- On May 3, 2002, we completed the Rodamco acquisition that added five new consolidated Properties.
- During 2002, we sold seven of the nine assets that were held for sale as of December 31, 2001. We also sold two other non-core Properties in the fourth quarter of 2002.

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In addition to the 2004 acquisitions and dispositions previously discussed, the following acquisitions, dispositions, and openings affected our income from unconsolidated entities in the comparative periods:

- On October 14, 2004, Clay Terrace in Carmel, Indiana opened.
- The Kravco transactions increased our ownership percentages in 11 joint venture properties. Four of the Properties we now control and therefore they have been consolidated.
- On May 10, 2004, we and our joint venture partner completed the construction and opened Chicago Premium Outlets.
- On April 7, 2004, we sold the joint venture interest in a hotel property held by the Management Company, and on August 6, 2004, we completed the court ordered sale of our joint venture interest in Mall of America, in Minneapolis, Minnesota (see Item 3).
- On August 4, 2003, we and our joint venture partner completed construction and opened Las Vegas Premium Outlets.
- On May 31, 2002, we sold our interests in our five value oriented super-regional malls to Mills Corporation.
- On May 3, 2002, we completed the Rodamco acquisition that added six new joint venture Properties during the period, including our initial interest in Copley Place.
- On April 1, 2002, we sold our interest in Orlando Premium Outlets. This property was acquired in the merger with Chelsea on October 14, 2004.

As a result of the adoption of Interpretation No. 46, "Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin No. 51" ("FIN 46") on January 1, 2004, we consolidated the operations of two Properties, which were previously accounted for under the equity method.

Our consolidated discontinued operations reflect results of the following Properties which were sold on various dates in 2003 and 2004:

- Richmond Square, Mounds Mall, Mounds Mall Cinema and Memorial Mall on January 9, 2003
- Forest Village Park Mall on April 29, 2003
- North Riverside Park Plaza on May 8, 2003
- Memorial Plaza on May 21, 2003
- Fox River Plaza on May 22, 2003
- Eastern Hills Mall on July 1, 2003
- New Orleans Center on October 1, 2003
- Mainland Crossing on October 28, 2003
- SouthPark Mall on November 3, 2003
- Bergen Mall on December 12, 2003
- Hutchinson Mall on June 15, 2004
- Bridgeview Court on July 22, 2004
- Woodville Mall on September 1, 2004
- Santa Fe Premium Outlets on December 28, 2004
- Heritage Park Mall on December 29, 2004

For the purposes of the following comparison between the years ended December 31, 2004 and December 31, 2003, the above transactions are referred to as the Property Transactions. In the following discussions of our results of operations, "comparable" refers to Properties open and operating throughout both the current and prior year.

In addition to the Property Transactions, on March 14, 2003, we purchased the remaining ownership interest in Forum Shops which impacted our minority interest expense, depreciation expense, and interest expense. On January 1, 2003, the Operating Partnership acquired all of the remaining equity interests of the Management Company that resulted in the consolidation of the Management Company at that point. The Management Company was previously accounted for using the equity method during 2002.

### *Year Ended December 31, 2004 vs. Year Ended December 31, 2003*

Minimum rents, excluding rents from our consolidated Simon Brand and Simon Business initiatives, increased \$205.9 million during the period. The net effect of the Property Transactions increased minimum rents \$172.5 million, including the amortization of \$5.3 million of fair market value of acquired in-place leases as part of our acquisitions. Comparable base rents increased \$33.4 million due principally to the leasing of space at higher rents that resulted in an increase in base rents of \$23.4 million. In addition, increased rents from carts, kiosks, and renting unoccupied in-line space increased comparable rents from temporary tenant income by \$12.7 million. Straight-line rents also increased by \$5.1 million year over year.

Overage rents increased \$19.1 million of which \$15.3 million related to the Property Transactions. Comparable overage rents increased \$3.8 million.

Tenant reimbursements increased \$94.5 million of which the Property Transactions accounted for \$79.2 million of the increase. The remaining portion of the increase was primarily due to increases in comparable recoverable expenditures amounting to \$15.3 million.

The Management Company recorded fee revenues of \$53.2 million and insurance premium revenues of \$17.3 million.

Total other income, excluding consolidated Simon Brand and Simon Business initiatives, increased \$6.0 million. The increase in other income was primarily due to increased outlot land sales of \$11.2 million offset by a decline in lease settlement income of \$2.8 million and interest income of \$4.6 million.

Consolidated revenues from Simon Brand and Simon Business initiatives increased \$17.9 million to \$117.8 million from \$99.9 million. The increase in revenues is primarily due to:

- increased revenue from our gift card program,
- increased rents and fees from service providers,
- increased advertising rentals, and
- increased event and sponsorship income.

The increased revenues from Simon Brand and Simon Business were offset by a \$20.2 million increase in Simon Brand and Simon Business expenses that primarily resulted from increased gift card and other operating expenses included in property operating expenses.

Property operating expenses increased \$45.0 million, \$8.4 million of which was on comparable properties. The remainder of the increase in property operating expenses was due to the effect of Property Transactions. Depreciation and amortization expenses increased \$126.3 million primarily due to the net effect of the Property Transactions, while comparable properties accounted for \$33.2 million of the increase. In 2003, we incurred \$10.6 million of costs related to a withdrawn tender offer which did not recur in 2004. Other expenses increased \$12.6 million and the increases in home office and regional office costs and general and administrative expenses were due to the effect of the Property Transactions and increased professional fees. We also recorded in the fourth quarter a non-cash impairment charge of \$18 million related to one property.

Interest expense increased \$59.6 million. The increase is due primarily to an increase in our average borrowings of \$1.8 billion. The increase in the average borrowings is primarily due to the financing of our 2004 and 2003 acquisitions, our \$500 million unsecured note offering in January of 2004, our \$900 million unsecured senior note offering in August of 2004, and the effect of slightly higher variable interest rate levels during 2004. The increases were offset by an overall decrease in weighted average interest rates as a result of refinancing activity which moved certain borrowings as previously described to lower borrowing rates. Our effective weighted average interest rate on fixed-rate borrowings decreased from 6.71% in 2003 to 6.48% in 2004. Conversely, our weighted average interest rate on variable rate borrowings increased from 2.61% in 2003 to 3.06% in 2004.

Income from unconsolidated entities decreased \$18.5 million in 2004 as compared to 2003. This was principally the result of the Property Transactions and the effect of development projects in joint venture operations that were placed into service during 2003 resulting in a full year of operations.

We recorded a \$0.8 million net loss on the sale of assets in 2004 (Mall of America loss offset by a gain on the disposition of our interests in the hotel property previously mentioned) as compared to a \$5.1 million net loss for 2003. Included in the net loss for 2003 was a \$6.0 million charge in connection with Mall of America.

In 2004, discontinued operations were the result of our sale of five non-core Properties consisting of three regional malls, one community center, and one Premium Outlet. As a result of these transactions, we reclassified the results of operations from these consolidated Properties to discontinued operations. We believe these dispositions will not have a material effect on our results of operations or liquidity.

Preferred distributions of the Operating Partnership increased by \$9.2 million for 2004 as a result of the issuance of additional units in the Chelsea acquisition and Kravco transaction in the fourth quarter of 2003. The Limited Partners' weighted average interest in the Operating Partnership was 22.3% and 24.6% for 2004 and 2003, respectively.

Finally, preferred dividends decreased \$12.8 million due to the conversion of shares of 6.5% Series B Preferred Stock into common stock in the fourth quarter of 2003 and redemption of the Series E Preferred 8% Stock in the fourth quarter of 2004, partially offset by preferred dividends on the recently issued Series I and J Preferred Stock issued in connection with the acquisition of Chelsea.

#### *Year Ended December 31, 2003 vs. Year Ended December 31, 2002*

Minimum rents, excluding rents from our consolidated Simon Brand and Simon Business initiatives, increased \$76.0 million during the period. The net effect of the Property Transactions increased minimum rents \$45.1 million and the purchase accounting estimation of the fair market value of in-place leases as part of our acquisitions, increased rents by \$6.2 million. Comparable rents

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increased \$24.7 million. This was primarily due to the leasing of space at higher rents that resulted in an increase in base rents of \$23.9 million. In addition, increased rents from carts, kiosks, and renting unoccupied in-line space increased comparable rents from temporary tenant income by \$4.4 million. These increases were offset by a \$3.9 million decrease in straight-line rent revenue.

The Management Company recorded fee revenues of \$58.5 million and insurance premium revenues of \$16.2 million.

Total other income, excluding consolidated Simon Brand and Simon Business initiatives, decreased \$16.3 million. The impact of the consolidation of the Management Company included the addition of \$7.0 million of investment income primarily from the insurance subsidiaries and the elimination of consolidated intercompany interest and dividend income that totaled \$13.6 million in 2002 received from the Management Company previously recorded in other income in 2002. In addition, outlot land sales decreased by \$2.0 million due to higher than normal activity in 2002 and lease settlement income decreased \$2.2 million. In addition, other income in 2002 included the impact of our hedges of the Rodamco acquisition in 2002, of which \$7.8 million was included in other income and \$0.7 million of expense is included in other expenses.

Consolidated revenues from Simon Brand and Simon Business initiatives increased \$19.0 million to \$99.9 million from \$80.9 million. This included a net \$6.9 million increase from the Property Transactions primarily due to acquired parking services. The increase in revenues is primarily due to:

- increased revenue from our gift card program,
- increased rents and fees from service providers,
- increased advertising rentals, and
- increased event and sponsorship income.

These increases were offset by revenues in 2002 that resulted from our settlement with Enron Corporation that totaled \$8.6 million, net. The increased revenues from Simon Brand and Simon Business were offset by a \$6.9 million increase in Simon Brand expenses that primarily resulted from increased gift card and other operating expenses included in property operating expenses.

Tenant reimbursements increased \$32.2 million of which the Property Transactions accounted for \$17.3 million of the increase. The remaining portion of the increase was primarily due to increases in comparable recoverable expenditures. Depreciation and amortization expenses increased \$30.7 million primarily due to the net effect of the Property Transactions, the consolidation of the Management Company, and the Forum Shops acquisition. The costs related to the withdrawn tender offer of \$10.6 million relate to the write off of our deferred acquisition costs. Other expenses decreased \$1.9 million due to the \$4.0 million of expense related to a litigation settlement in 2002. This was offset by increased ground rent expense of \$4.0 million primarily due to the acquisition of Stanford Shopping Center. The increase in home office and regional office costs and general and administrative expenses was due to the consolidation of the Management Company that added \$52.9 million of total operating expenses in 2003.

Interest expense increased \$4.2 million. Our average borrowings increased as a result of the full year impact of the financing of the Rodamco acquisition, the unsecured senior note offering in March of 2003, and financing of acquisition activities in 2003. This increase was offset by an overall decrease in weighted average interest rates as a result of refinancing activity, an increase in capitalized imputed interest due to increased development, renovation and expansion activity, and slightly lower variable interest rate levels.

In 2003, we recorded a \$5.1 million net loss on the sale of assets, which primarily consisted of the \$6.0 million loss we recorded in connection with the Mall of America litigation. In 2002, gains on sales of assets and other, net, were \$162.0 million as we sold several Properties and partnership interests that resulted in net proceeds of \$432.7 million. We sold our interest in the specialty retail center, Orlando Premium Outlets, during 2002 to our joint venture partner. We sold our interests in five value oriented regional malls to our partner, the Mills Corporation, and sold two of the acquired Rodamco partnership interests and one existing partnership interest to Teachers Insurance and Annuity Association of America to fund a portion of the Rodamco acquisition. We sold one community center, two regional malls and two jointly held assets acquired in the Rodamco acquisition. In addition, as part of our disposition strategy we disposed of seven of the nine assets held for sale as of December 31, 2001. Finally, we made the decision to no longer pursue certain development projects and wrote-off the carrying amount of our predevelopment costs and land acquisition costs associated with these projects that totaled \$17.1 million.

During 2002, we also recognized \$16.1 million in gains on the forgiveness of debt related to the disposition of two regional malls. Net cash proceeds from these dispositions were \$3.6 million. In addition, we recognized \$1.5 million of expenses related to the early extinguishment of debt that consisted of prepayment penalties and the write-off of unamortized mortgage costs. Our income tax expense of taxable REIT subsidiaries of \$7.6 million in 2003 is due to the consolidation of the Management Company.

Income from unconsolidated entities increased \$6.8 million in 2003 as compared to 2002. In 2002, income from unconsolidated entities included income from Management Company operations, excluding MerchantWired LLC, of approximately \$14.1 million. This included our share of the gain of \$8.4 million, net of tax, associated with the sale of land partnership interests previously discussed.

In 2003, income from unconsolidated entities owned by the Management Company in 2003 totaled \$3.7 million. In addition, income from unconsolidated partnerships and joint ventures, excluding the Management Company, increased \$17.2 million resulting from:

- the full year impact of the Rodamco acquisition,
- increased ownership interests in Kravco joint ventures,
- the opening of Las Vegas Premium Outlets, and
- our \$8.3 million share increase from outlot land sales.

These increases were offset by the loss of income due to the sale of our interests in the Mills Properties and Orlando Premium Outlets, and due to our cessation of recording any contribution to net income from Mall of America (see Note 11).

Losses from MerchantWired LLC in 2002 included our indirect share of operating losses of \$10.2 million, after a tax benefit of \$6.2 million. These operating losses included our share of an impairment charge of \$4.2 million, after tax, on certain technology assets. The Management Company recorded a net write-off of \$22.5 million, after a tax benefit of \$9.4 million, of its investment in MerchantWired LLC in September 2002. The total technology write-off related to MerchantWired LLC was \$38.8 million before tax.

Net income from the results of operations of the Management Company, excluding the losses of MerchantWired LLC, was flat during the period. Increased management fees as a result of the Rodamco acquisition and increased income from insurance subsidiaries were offset by the partnership interests sold in 2002 resulting in our share of a gain of \$8.4 million, net of tax.

We continued our disposition activities in 2003 with the sale of 13 non-core Properties consisting of seven regional malls, five community centers, and one mixed-use Property. These non-core Properties were sold for a total of \$275.1 million that resulted in a net gain of \$22.4 million. As a result of these transactions, we reclassified the results of operations from these consolidated Properties to discontinued operations. These dispositions will not have a material effect on our results of operations or liquidity.

On October 8, 2003, we and Westfield America, Inc. (“Westfield”), the U.S. subsidiary of Westfield America Trust, withdrew our tender offer for all of the outstanding common shares of Taubman Centers, Inc. The withdrawal of the tender offer followed the enactment of a law amending the Michigan Control Share Acquisitions Act and which allowed the Taubman family group to effectively block our ability to conclude the tender offer. As a result we expensed deferred acquisition costs of \$10.6 million, net, related to this acquisition during 2003.

Finally, preferred dividends decreased \$9.1 million due to the conversion of shares of 6.5% Series B Preferred Stock into common stock.

## LIQUIDITY AND CAPITAL RESOURCES

Our balance of cash and cash equivalents decreased \$15.5 million during 2004 to \$520.1 million as of December 31, 2004, including a balance of \$185.6 million related to our gift card program, which we do not consider available for general working capital purposes.

On December 31, 2004, the Credit Facility had available borrowing capacity of \$786.9 million net of outstanding borrowings of \$425.0 million, including letters of credit of \$38.1 million. The Credit Facility bore interest at LIBOR plus 65 basis points with an additional 15 basis point facility fee on the entire \$1.25 billion facility and provided for variable grid pricing based upon our corporate credit rating. The Credit Facility had an initial maturity of April 2005, with an additional one-year extension available at our option. In addition, the Credit Facility had a \$100 million EURO sub-tranche that allows us to borrow Euros at EURIBOR plus 65 basis points and/or dollars at LIBOR plus 65 basis points, at our option, and had the same maturity date as the overall Credit Facility. The amount available under the \$100 million EURO sub-tranche varied with changes in the exchange rate, however, we may have borrowed amounts available under this EURO sub-tranche in dollars, if necessary. During 2004, the maximum amount outstanding under the Credit Facility was \$585.1 million and the weighted average amount outstanding was \$370.3 million. The weighted average interest rate was 1.95% for the year ended December 31, 2004.

On January 11, 2005, we refinanced the Credit Facility with a new \$2.0 billion unsecured revolving credit facility. The new credit facility has a maturity date of January 11, 2008, with an additional one-year extension available at our option. The facility can be increased to \$2.5 billion within the first two years of closing at our option subject to a fee approximating 25 basis points. The Credit Facility bears interest at LIBOR plus 55 basis points with an additional 15 basis point facility fee on the entire \$2.0 billion facility and provides for variable grid pricing based upon our corporate credit rating. In addition, the new facility has a \$500 million multi-currency tranche for Euro, Yen or Sterling borrowings and also includes a money market competitive bid option program that allows us to hold auctions to obtain lower pricing for short-term funds for up to \$1.0 billion.

We and the Operating Partnership also have access to public equity and long term unsecured debt markets and we have access to private equity from institutional investors at the Property level. Our current senior unsecured debt ratings are Baa2 by Moody's Investors Service and BBB+ by Standard & Poor's.

# Management's Discussion & Analysis

## of Financial Condition and Results of Operations

### Cash Flows

Our net cash flow from operating activities and distributions of capital from unconsolidated entities totaled \$1.2 billion during 2004. This includes \$35.1 million of excess proceeds from refinancing activities primarily from three unconsolidated joint ventures. We assumed \$51.2 million of cash from acquisitions. We also received \$51.3 million primarily from the sale of seven non-core Properties. We had net proceeds from all of our debt financing and repayment activities in 2004 of \$2.5 billion, as discussed below in "Financing and Debt". We used part of these proceeds as follows:

- to fund \$2.4 billion in cash needs for our acquisitions which are detailed under the "Acquisitions" section of this discussion.
- paid stockholder dividends and unitholder distributions totaling \$688.3 million,
- paid preferred stock dividends and preferred unit distributions totaling \$57.4 million,
- funded consolidated capital expenditures of \$549.3 million. These capital expenditures include development costs of \$214.8 million, renovation and expansion costs of \$244.1 million and tenant costs and other operational capital expenditures of \$90.4 million, and
- funded investments in unconsolidated entities of \$84.9 million of which \$48.9 million was used to fund new developments, redevelopments, and other capital expenditures.

We met our maturing debt obligations in 2004 primarily through refinancings and borrowings on our Credit Facility.

In general, we anticipate that cash generated from operations will be sufficient, to meet operating expenses, monthly debt service, recurring capital expenditures, and distributions to stockholders necessary to maintain our REIT qualification for 2005 and on a long-term basis. In addition, we expect to be able to obtain capital for nonrecurring capital expenditures, such as acquisitions, major building renovations and expansions, as well as for scheduled principal maturities on outstanding indebtedness, from:

- excess cash generated from operating performance and working capital reserves,
- borrowings on our Credit Facility,
- additional secured or unsecured debt financing, or
- additional equity raised in the public or private markets.

### Financing and Debt

#### *Unsecured Financing*

On January 15, 2004, we paid off \$150.0 million of 6.75% unsecured notes that matured on that date with borrowings from the Credit Facility.

On January 20, 2004, we issued two tranches of senior unsecured notes to institutional investors pursuant to Rule 144A totaling \$500.0 million at a weighted average fixed interest rate of 4.21%. The first tranche is \$300.0 million at a fixed interest rate of 3.75% due January 30, 2009 and the second tranche is \$200.0 million at a fixed interest rate of 4.90% due January 30, 2014. We received net proceeds of \$383.4 million and we exchanged our \$113.1 million Floating Rate Mandatory Extension Notes ("MAXES") with the holder. The MAXES were due November 15, 2014 and bore interest at LIBOR plus 80 basis points. The exchange of the MAXES for the notes instruments did not result in a significant modification of the terms in the debt arrangement. We used \$277.0 million of the net proceeds to reduce borrowings on the Credit Facility, to unencumber one Property, and the remaining portion was used for general working capital purposes. Subsequently, we completed an exchange offer in which notes registered under the Securities Act of 1933 with the same economic terms and conditions were exchanged for the Rule 144A notes.

Concurrent with the issuance of the Rule 144A notes, we entered into a five-year variable rate \$300.0 million notional amount swap agreement to effectively convert the \$300.0 million tranche to floating rate debt at an effective rate of six-month LIBOR. We completed this swap agreement, as our amount of variable rate indebtedness as a percent of our total outstanding debt was lower than our desired range.

On February 9, 2004, we paid off \$300.0 million of 6.75% unsecured notes that matured on that date with borrowings from the Credit Facility.

On February 26, 2004, we obtained a \$250.0 million unsecured term loan with an initial maturity date of April 1, 2005. The maturity date may be extended, at our option, for two, one-year extension periods. The unsecured term loan bears interest at LIBOR plus 65 basis points. The proceeds from this financing were used to pay off our \$65.0 million unsecured term loan that matured on

March 15, 2004 and our \$150.0 million unsecured term loan that matured on February 28, 2004. The remaining proceeds were used for general working capital purposes. The \$65.0 million unsecured term loan bore interest at LIBOR plus 80 basis points and the \$150.0 million unsecured term loan bore interest at LIBOR plus 65 basis points.

On July 15, 2004, we paid off \$100.0 million of 6.75% unsecured notes that matured on that date with available working capital.

On August 11, 2004, we issued two tranches of senior unsecured notes to institutional investors pursuant to Rule 144A totaling \$900.0 million at a weighted average fixed interest rate of 5.29%. The first tranche is \$400.0 million at a fixed interest rate of 4.875% due August 15, 2010 and the second tranche is \$500.0 million at a fixed interest rate of 5.625% due August 15, 2014. We received net proceeds of \$890.6 million. We used \$585.0 million of the net proceeds to reduce borrowings on our Credit Facility, \$150.0 million to retire fixed rate 7.75% unsecured notes, \$120.7 million to unencumber two consolidated Properties, and the remaining portion was used for general working capital purposes. Subsequently, we completed an exchange offer in which notes registered under the Securities Act of 1933 with the same economic terms and conditions were exchanged for the Rule 144A notes.

On October 12, 2004, we obtained a \$1.8 billion unsecured term loan ("Acquisition Facility") to finance the cash portion of our acquisition of Chelsea. The Acquisition Facility matures on October 12, 2006 and requires minimum principal repayments in three equal installments after twelve months, eighteen months, and at maturity. The Acquisition Facility bears interest at LIBOR plus 55 basis points and provides for variable grid pricing based upon our credit rating.

### *Secured Financing*

On January 22, 2004, we paid off a \$60.0 million variable rate mortgage, at LIBOR plus 125 basis points, that encumbered one consolidated Property with remaining proceeds from the senior unsecured notes mentioned above. In addition, we refinanced another consolidated mortgaged Property with a \$32.0 million 6.05% fixed rate mortgage that matures on February 11, 2014. The balance of the previous mortgage was \$34.7 million at a variable rate of LIBOR plus 250 basis points and was scheduled to mature on April 1, 2004.

On March 31, 2004, we secured a \$86.0 million variable rate mortgage, at LIBOR plus 95 basis points, to permanently finance a portion of the Gateway Shopping Center acquisition. The mortgage has an initial maturity date of March 31, 2005 with three, one-year extensions available at our option.

On April 27, 2004, we secured a \$96.0 million fixed rate mortgage at 5.17% to permanently finance a portion of the Montgomery Mall. A portion of the proceeds were used to purchase additional ownership interest. The mortgage has a maturity date of May 11, 2014.

On May 19, 2004, we secured a \$260.0 million mortgage to permanently finance a portion of the Plaza Carolina Mall acquisition. The mortgage consists of two fixed-rate tranches and three variable-rate tranches. The fixed-rate components total \$100 million at a blended rate of 5.10% and have a maturity date of May 9, 2009. The \$160.0 million variable-rate components bear interest at LIBOR plus 90 basis points and have an initial maturity of May 9, 2006 with three, one-year, extensions available at our option. The initial weighted average all-in interest rate was approximately 3.2%.

On June 15, 2004, we refinanced a pool of seven cross-collateralized mortgages totaling \$219.4 million with a \$220.0 million variable-rate term loan. The original mortgages would have matured on December 15, 2004 and had an effective interest rate of 7.06% including the effect of an interest rate protection agreement on \$48.1 million of variable-rate debt. The collateralized term loan bore interest at LIBOR plus 80 basis points. On June 30, 2004, we refinanced the term loan with individually secured fixed-rate mortgages on six of the seven original mortgages totaling \$290.0 million. The mortgages have a maturity date of July 1, 2014 and have a weighted average interest rate of 5.90%. One of the Properties was unencumbered as part of this refinancing.

On July 1, 2004, we paid off, with available working capital, two mortgages encumbering one consolidated Property that were scheduled to mature on January 1, 2005. The first mortgage had a balance of \$41.1 million, and bore interest at a fixed rate of 8.45%. The second mortgage had a balance of \$14.9 million, and bore interest at a fixed rate of 6.81%.

On July 12, 2004, we refinanced a consolidated Property with a \$73.0 million, 5.84% fixed rate mortgage that matures on August 11, 2014. The balance of the previous mortgage was \$47.0 million, bore interest at a variable rate of LIBOR plus 275 basis points and was scheduled to mature on July 1, 2005.

On July 28, 2004, we refinanced a consolidated Property with a \$86.0 million, 5.65% fixed rate mortgage that matures on August 11, 2014. The balance of the previous mortgage was \$45.0 million, bore interest at a variable rate of LIBOR plus 150 basis points and was scheduled to mature on June 12, 2005.

On November 25, 2004, we paid off, one mortgage encumbering a consolidated Property that was scheduled to mature on February 1, 2005. The mortgage had a balance of \$36.0 million, and bore interest at a fixed rate of 7.42%.

# Management's Discussion & Analysis

## of Financial Condition and Results of Operations

### Summary of Financing

Our consolidated debt adjusted to reflect outstanding derivative instruments consisted of the following (dollars in thousands):

Debt Subject to	Adjusted Balance as of December 31, 2004	Effective Weighted Average Interest Rate	Adjusted Balance as of December 31, 2003	Effective Weighted Average Interest Rate
Fixed Rate	\$10,766,015	6.48%	\$ 8,499,750	6.71%
Variable Rate	3,820,378	3.06%	1,766,638	2.61%
	<u>\$14,586,393</u>	<u>5.58%</u>	<u>\$10,266,388</u>	6.00%

As of December 31, 2004, we had interest rate cap protection agreements on \$257.1 million of consolidated variable rate debt. We had interest rate protection agreements effectively converting variable rate debt to fixed rate debt on \$65.5 million of consolidated variable rate debt. We also hold \$370.0 million of notional amount variable rate swap agreements that have a weighted average variable pay rate of 2.71% and a weighted average fixed receive rate of 3.72% at December 31, 2004. As of December 31, 2004, the net effect of these agreements effectively converted \$304.5 million of fixed rate debt to variable rate debt. As of December 31, 2003, the net effect of these agreements effectively converted \$237.0 million of fixed rate debt to variable rate debt.

**Contractual Obligations and Off-balance Sheet Arrangements:** The following table summarizes the material aspects of our future obligations as of December 31, 2004 (dollars in thousands):

	2005	2006 – 2007	2008 – 2010	After 2010	Total
<b>Long Term Debt</b>					
Consolidated <sup>(1)</sup>	\$1,542,161	\$4,692,333	\$4,208,665	\$4,013,050	\$14,456,209
<b>Pro Rata Share Of Long Term Debt:</b>					
Consolidated <sup>(2)</sup>	\$1,539,463	\$4,649,859	\$4,117,140	\$3,909,760	\$14,216,222
Joint Ventures <sup>(2)</sup>	181,099	672,066	798,745	1,098,117	2,750,027
<b>Total Pro Rata Share Of Long Term Debt</b>	1,720,562	5,321,925	4,915,885	5,007,877	16,966,249
Consolidated Capital Expenditure Commitments <sup>(3)</sup>	296,571	65,929	—	—	362,500
Joint Venture Capital Expenditure Commitments <sup>(3)</sup>	57,145	16,074	—	—	73,219
Consolidated Ground Lease Commitments	13,993	30,782	46,831	635,911	727,517
<b>Total</b>	<u>\$2,088,271</u>	<u>\$5,434,710</u>	<u>\$4,962,716</u>	<u>\$5,643,788</u>	<u>\$18,129,485</u>

(1) Represents principal maturities only and therefore, excludes net premiums and discounts and fair value swaps of \$130,184.

(2) Represents our pro rata share of principal maturities and excludes net premiums and discounts.

(3) Represents our pro rata share of capital expenditure commitments.

Capital expenditure commitments presented in the table above represent new developments, redevelopments or renovation/expansions that we have committed to the completion of construction. The timing of these expenditures may vary due to delays in construction or acceleration of the opening date of a particular project. In addition, the amount includes our share of committed costs for joint venture developments.

We expect to meet our 2005 debt maturities through refinancings, the issuance of new debt securities or borrowings on the Credit Facility. We expect to have access to capital markets to meet all future long term obligations when they come due. Specific financing decisions will be made based upon market rates, property values, and our desired capital structure at the maturity date of each obligation. We incurred interest expense during 2004 of \$662.1 million net of capitalized interest of \$14.6 million.

Our off-balance sheet arrangements consist primarily of our investments in real estate joint ventures which are common in the real estate industry and are described in Note 7 of the notes to the accompanying financial statements. Joint venture debt is the liability of the joint venture, is typically secured by the joint venture Property, and is non-recourse to us. As of December 31, 2004, we have guaranteed or have provided letters of credit to support \$104.7 million of our total \$2.8 billion share of joint venture mortgage and other indebtedness presented in the table above.



## Preferred Stock Activity

Commensurate with the acquisition of Chelsea on October 14, 2004, we issued 13,261,712 shares of Series I 6% Convertible Perpetual Preferred Stock and 796,948 shares of Series J 8 $\frac{3}{4}$ % Cumulative Redeemable Preferred Stock. During the quarter ended December 31, 2004, three unit holders exchanged 376,307 units of the 6% Convertible Perpetual Preferred Units for an equal number of shares of Series I Preferred Stock.

During 2004, all outstanding shares of our Series E Cumulative Redeemable Preferred Stock were redeemed. We also issued a total of 4,194,117 shares of common stock to the holders who exercised their conversion rights.

## ACQUISITIONS AND DISPOSITIONS

**Significant Acquisitions.** On October 14, 2004, we completed the \$5.2 billion (including the assumption of debt) acquisition of Chelsea. Chelsea common stockholders received merger consideration of \$36.00 in cash; 0.2936 of a share of Simon common stock; and 0.3000 of a share of Simon 6% Series I convertible perpetual preferred stock for each share of Chelsea common stock. In connection with the merger transaction, holders of limited partnership common units in CPG Partners, L.P., the operating partnership subsidiary of Chelsea, exchanged their units for common and convertible preferred units of the Operating Partnership. The following shares and units were issued at closing:

- 12,978,795 shares of common stock
- 4,652,232 Operating Partnership common units
- 13,261,712 shares of Simon Property 6% Series I Convertible Perpetual Preferred Stock (liquidation value of \$50 per share)
- 4,753,794 Operating Partnership 6% Convertible Perpetual Preferred Units (liquidation value of \$50 per unit)

Also during 2004, we:

- acquired a 95% interest in Gateway Shopping Center in Austin, Texas for approximately \$107.0 million,
- acquired a 100% interest in Plaza Carolina in San Juan, Puerto Rico for approximately \$309.0 million, and
- acquired an increased ownership interest in Bangor Mall and Montgomery Mall for approximately \$67.0 million.

**Dispositions.** As part of our strategic plan to own quality retail real estate we continue to pursue the sale of Properties, under the right circumstances, that no longer meet our strategic criteria. In 2004, we disposed of five non-core Properties that no longer met our strategic criteria. These consisted of three regional malls, one community centers, and one Premium Outlet. We do not believe the sale of these Properties will have a material impact on our future results of operations or cash flows and their removal from service and sale will not materially affect our ongoing operations. We believe the disposition of these Properties will enhance the average overall quality of our Portfolio.

**Joint Ventures.** Buy/sell provisions are common in real estate partnership agreements. Most of our partners are institutional investors who have a history of direct investment in regional mall properties. Our partners in our joint ventures may initiate these provisions at any time and if we determine it is in our stockholders' best interests for us to purchase the joint venture interest, we believe we have adequate liquidity to execute the purchases of the interests without hindering our cash flows or liquidity. Should we decide to sell any of our joint venture interests, we would expect to use the net proceeds from any such sale to reduce outstanding indebtedness.

## DEVELOPMENT ACTIVITY

**New U.S. Developments.** The following describes selected new development projects, the estimated total net cost, our share of the estimated total net cost and construction in progress as of December 31, 2004 (dollars in millions):

Property	Location	Gross Leasable Area	Estimated Total Net Cost (b)	Our Share of Estimated Total Net Cost	Our Share of Construction in Progress (a)	Actual/Estimated Opening Date
The Town Center at Coconut Point	Estero/Bonita Springs, FL	1,200,000	\$189	\$95	\$29.9	Spring 2006
St. Johns Town Center <sup>(c)</sup>	Jacksonville, FL	1,500,000	126	107	102.3	Spring 2005
Seattle Premium Outlets	Tulalip, WA	383,000	58	58	37.0	Spring 2005
Wolf Ranch	Georgetown, TX (Austin)	670,000	62	62	45.1	Summer 2005
Rockaway Plaza	Rockaway, NJ	250,000	8	8	7.4	Fall 2005
Firewheel Center	Garland, TX	785,000	98	98	54.6	Fall 2005

(a) Amounts include the portion of the project placed in service as of December 31, 2004, if any.

(b) Represents the project costs net of land sales, tenant reimbursements for construction, and other items (where applicable).

(c) Due to our preference in the joint venture partnership, we are contributing 85% of the project costs.

## Management's Discussion & Analysis of Financial Condition and Results of Operations

We expect to fund these capital projects with either available cash flow from operations, borrowings from our Credit Facility, or project specific construction loans. Our share of expected 2005 new development costs related to the above projects is approximately \$150 million in 2005. In addition, we also expect to fund development/predevelopment costs related to certain other new U.S. developments amounting to \$170 million in 2005.

**Strategic U.S. Expansions and Renovations.** The following describes our significant renovation and/or expansion projects currently under construction, the estimated total cost, our share of the estimated total cost and our share of construction in progress as of December 31, 2004 (dollars in millions):

Property	Location	Gross Leasable Area	Estimated Total Cost (b)	Our Share of Estimated Total Cost	Our Share of Construction in Progress (a)	Actual/Estimated Opening Date
Aurora Mall	Aurora, CO	380,000	\$45	\$45	\$16.6	Fall 2005
Southpark Mall (Phase II)	Charlotte, NC	250,000	31	31	26.1	Summer 2005

(a) Amounts include the portion of the project placed in service as of December 31, 2004, if any.

(b) Represents the project costs net of land sales, tenant reimbursements for construction, and other items (where applicable).

In addition to the above two projects, we also expect to fund development/predevelopment related to certain other new U.S. expansions and renovations amounting to \$70 million in 2005.

### Capital Expenditures on Consolidated Properties

The following table summarizes total capital expenditures on consolidated Properties on a cash basis:

	2004	2003	2002
New Developments	\$215	\$105	\$ 11
Renovations and Expansions	244	187	95
Tenant Allowances	73	54	60
Operational Capital Expenditures	17	8	48
Total	<b>\$549</b>	<b>\$354</b>	<b>\$214</b>

**International.** In 2003 we significantly increased our presence in Europe through our joint venture with the Rinascente Group, Gallerie Commerciali Italia ("GCI"). Our strategy is to invest capital internationally not only to acquire existing properties but also to use the net cash flow from the existing properties to fund other future developments. We believe reinvesting the cash flows derived overseas in foreign denominated development and redevelopment projects helps minimize our exposure to our initial investment and to the changes in foreign currencies on future investments that might otherwise significantly increase our cost and reduce our returns on these new projects and developments. In addition, to date we have funded the majority of our investments specific to Europe, with Euro-denominated borrowings that act as a natural hedge on our investments. This has also been the case with our Premium Outlet joint ventures in Japan and Mexico whereby Yen and Peso denominated financing have been secured for the financing of the affected properties.

Currently, our net income exposure to changes in the volatility of the Euro, Yen, and Peso are not material. In addition, since cash flow from operations is currently being reinvested in other development projects, we do not expect to repatriate foreign denominated earnings for the next few years.

The agreements for the Operating Partnership's 34.7% interest in European Retail Enterprises, B.V. ("ERE") are structured to allow us to acquire an additional 26.1% ownership interest over time. The future commitments to purchase shares from three of the existing stockholders of ERE are based upon a multiple of adjusted results of operations in the year prior to the purchase of the shares. Therefore, the actual amount of these additional commitments may vary. The current estimated additional commitments is approximately \$60 million to purchase shares of stock of ERE, assuming that the three existing stockholders exercise their rights under put options. We expect these purchases to be made from 2006-2008. In addition, the agreements contain normal buy/sell provisions as previously described, as well as a marketing right which a partner may exercise. We and the other significant owner of ERE have the

right to market the sale of the entire company, subject to a right of first offer to the non-selling partner. If the non-selling partner does not exercise its right for a specified price, then the selling partner can sell each partners' interest in ERE commencing in the second quarter of 2005. Our partner has initiated a process in order to exercise this marketing right but has not yet given us the notice required to formally commence the marketing right or allow us to exercise our right of first offer.

The carrying amount of our total combined investment in ERE and GCI of December 31, 2004 net of the related cumulative translation adjustment was \$320.6 million, including subordinated debt in ERE. Our investments in ERE and GCI are accounted for using the equity method of accounting. Currently a total of 3 European developments are under construction which will add approximately 3.9 million square feet of GLA for a total net cost of approximately €422 million, of which our share is approximately €85 million.

As of December 31, 2004, the carrying amount of our 40% investment in the four Japanese Premium Outlet joint ventures was \$398.3 million, and is accounted for using the equity method of accounting. There is a single project under expansion in Nagoya, Japan which contains 178,000 square feet of GLA to Toki Premium Outlets for a total net cost of \$44 million, of which our share is approximately \$18 million.

## DISTRIBUTIONS

On February 10, 2005, our Board of Directors approved an increase in the annual distribution rate to \$2.80 per share. Dividends during 2004 aggregated \$2.60 per share and dividends during 2003 aggregated \$2.40 per share. We are required to pay a minimum level of dividends to maintain our status as a REIT. Our dividends and limited partner distributions typically exceed our net income generated in any given year primarily because of depreciation, which is a "non-cash" expense. Our future dividends and the distributions of the Operating Partnership will be determined by the Board of Directors based on actual results of operations, cash available for dividends and limited partner distributions, and what may be required to maintain our status as a REIT.

## Non-GAAP Financial Measure—Funds from Operations

Industry practice is to evaluate real estate properties in part based on funds from operations ("FFO"). We consider FFO to be a key measure of our operating performance that is not specifically defined by accounting principles generally accepted in the United States ("GAAP"). We believe that FFO is helpful to investors because it is a widely recognized measure of the performance of REITs and provides a relevant basis for comparison among REITs. We also use this measure internally to measure the operating performance of our Portfolio.

As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), FFO is consolidated net income computed in accordance with GAAP:

- excluding real estate related depreciation and amortization,
- excluding gains and losses from extraordinary items and cumulative effects of accounting changes,
- excluding gains and losses from the sales of real estate,
- plus the allocable portion of FFO of unconsolidated joint ventures based upon economic ownership interest, and
- all determined on a consistent basis in accordance with GAAP.

We have adopted NAREIT's clarification of the definition of FFO that requires us to include the effects of nonrecurring items not classified as extraordinary, cumulative effect of accounting change or resulting from the sale of depreciable real estate. However, you should understand that FFO:

- does not represent cash flow from operations as defined by GAAP,
- should not be considered as an alternative to net income determined in accordance with GAAP as a measure of operating performance, and
- is not an alternative to cash flows as a measure of liquidity.

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The following schedule sets forth total FFO before allocation to the limited partners of the Operating Partnership and FFO allocable to Simon Property. This schedule also reconciles net income, which we believe is the most directly comparable GAAP financial measure, to FFO for the periods presented.

	For the Year Ended December 31,		
	2004	2003	2002
	(in thousands)		
<b>Funds From Operations</b>	<b>\$1,181,924</b>	\$1,041,105	\$936,356
<b>Increase in FFO from prior period</b>	<b>13.5%</b>	11.2%	19.0%
<b>Reconciliation:</b>			
<b>Net Income</b>	<b>\$ 342,993</b>	\$ 368,715	\$422,588
<b>Plus:</b>			
Limited partners' interest in the Operating Partnership, Preferred distributions of the Operating Partnership, and preferred dividends of subsidiary	<b>106,867</b>	113,000	139,067
Depreciation and amortization from consolidated properties and discontinued operations	<b>615,195</b>	499,737	478,379
Our share of depreciation and amortization and other items from unconsolidated affiliates	<b>181,999</b>	147,629	150,217
Loss (gain) on sales of real estate and discontinued operations	<b>1,012</b>	(17,248)	(162,011)
Tax provision related to gain on sale	<b>4,281</b>	–	–
<b>Less:</b>			
Management Company gain on sale of real estate, net	–	–	(8,400)
Minority interest portion of depreciation and amortization	<b>(6,857)</b>	(3,546)	(7,943)
Preferred distributions and dividends (including those of subsidiaries)	<b>(63,566)</b>	(67,182)	(75,541)
<b>Funds From Operations</b>	<b>\$1,181,924</b>	\$1,041,105	\$936,356
<b>FFO allocable to Simon Property</b>	<b>\$ 920,196</b>	\$ 787,467	\$691,004

### Market Risk

Our exposure to market risk due to changes in interest rates primarily relates to our long-term debt obligations. We manage our exposure to interest rate risk by a combination of interest rate protection agreements to effectively fix or cap a portion of our variable rate debt, or in the case of a fair value hedge, effectively convert fixed rate debt to variable rate debt. In addition, we manage this exposure by refinancing fixed rate debt at times when rates and terms are appropriate.

We are also exposed to foreign currency risk on financings of foreign operations. Our intent is to offset gains and losses that occur on the underlying exposures, with gains and losses on the derivative contracts hedging these exposures. We do not enter into either interest rate protection or foreign currency rate protection agreements for speculative purposes.

Our future earnings, cash flows and fair values relating to financial instruments are dependent upon prevalent market rates of interest, primarily LIBOR. Based upon consolidated indebtedness and interest rates at December 31, 2004, a 0.50% increase in the market rates of interest would decrease future earnings and cash flows by approximately \$19.1 million, and would decrease the fair value of debt by approximately \$252.2 million. A 0.50% decrease in the market rates of interest would increase future earnings and cash flows by approximately \$19.1 million, and would increase the fair value of debt by approximately \$260.8 million.

### Retail Climate and Tenant Bankruptcies

Bankruptcy filings by retailers are normal in the course of our operations. We are continually releasing vacant spaces resulting from tenant terminations. Pressures that affect consumer confidence, job growth, energy costs and income gains can affect retail sales growth, and a continuing soft economic cycle may impact our ability to retenant property vacancies resulting from store closings or bankruptcies. We lost approximately 500,000 square feet of mall shop tenants in 2004.

The geographical diversity of our Portfolio mitigates some of the risk of an economic downturn. In addition, the diversity of our tenant mix also is important because no single retailer represents either more than 1.7% of total GLA or more than 4.0% of our annualized base minimum rent. Bankruptcies and store closings may, in some circumstances, create opportunities for us to release spaces at higher rents to tenants with enhanced sales performance. We have demonstrated an ability to successfully retenant anchor and in-line store locations during soft economic cycles. While these factors reflect some of the inherent strengths of our portfolio in a difficult retail environment, we cannot assure you that we will successfully execute our releasing strategy.

## Insurance

We maintain commercial general liability “all risk” property coverage including fire, flood, extended coverage and rental loss insurance on our Properties. Rosewood Indemnity, Ltd, a wholly-owned subsidiary of the Management Company indemnifies our general liability carrier for a specific layer of losses. The carrier has, in turn, agreed to provide evidence of coverage for this layer of losses under the terms and conditions of the carrier’s policy. A similar policy written through Rosewood Indemnity, Ltd. also provides a portion of our initial coverage for property insurance and certain windstorm risks at the Properties located in Florida.

The events of September 11, 2001 affected our insurance programs. Although insurance rates remain high, since the President signed into Law the Terrorism Risk Insurance Act (TRIA) in November of 2002, the price of terrorism insurance has steadily decreased, while the available capacity has been substantially increased. We have purchased terrorism insurance covering all Properties. The program provides limits up to one billion per occurrence for Certified (Foreign) acts of terrorism and \$500 million per occurrence for Certified (Domestic) acts of terrorism. The coverage is written on an “all risk” policy form that eliminates the policy aggregates associated with our previous terrorism policies. This policy is in place throughout the remainder of 2005.

## Inflation

Inflation has remained relatively low in recent years and has had minimal impact on the operating performance of the Properties. Nonetheless, substantially all of the tenants’ leases contain provisions designed to lessen our exposure to the impact of inflation. These provisions include clauses enabling us to receive percentage rentals based on tenants’ gross sales, which generally increase as prices rise, and/or escalation clauses, which generally increase rental rates during the terms of the leases. In addition, many of the leases are for terms of less than ten years, which may enable us to replace existing leases with new leases at higher base and/or percentage rentals if rents of the existing leases are below the then-existing market rate. A substantial portion of our leases, other than those for anchors, require the tenant to pay their proportionate share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. For most of our remaining leases, we receive fixed reimbursement from the tenant which is subject to annual adjustments.

However, inflation may have a negative impact on some of our other operating items. Interest and general and administrative expenses may be adversely affected by inflation as these specified costs could increase at a rate higher than rents. Also, for tenant leases with stated rent increases, inflation may have a negative effect as the stated rent increases in these leases could be lower than the increase in inflation at any given time.

## Seasonality

The shopping center industry is seasonal in nature, particularly in the fourth quarter during the holiday season, when tenant occupancy and retail sales are typically at their highest levels. In addition, shopping malls achieve most of their temporary tenant rents during the holiday season. As a result, our earnings are generally highest in the fourth quarter of each year.

In addition, given the number of Properties in warm summer climates our utility expenses are typically higher in the months of June through September due to higher electricity costs to supply air conditioning to our Properties. As a result some seasonality results in increased property operating expenses during these months; however, the majority of these costs are recoverable from tenants.

## Environmental Matters

Nearly all of the Properties have been subjected to Phase I or similar environmental audits. Such audits have not revealed nor is management aware of any environmental liability that we believe would have a material adverse impact on our financial position or results of operations. We are unaware of any instances in which we would incur significant environmental costs if any or all Properties were sold, disposed of or abandoned.

# Management's Report On Internal Control Over Financial Reporting

We are responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rule 13a-15(f) or 15d-15(f) promulgated under the Securities Exchange Act of 1934 as a process designed by, or under the supervision of, our principal executive and principal financial officers and effected by our board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

- Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect our transactions and dispositions of the assets;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

We assessed the effectiveness of our internal control over financial reporting as of December 31, 2004. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework.

Based on our assessment, we believe that, as of December 31, 2004, our internal control over financial reporting is effective based on those criteria.

Our independent registered public accounting firm has issued an audit report on our assessment of our internal control over financial reporting. Their report appears on the following page of this Annual Report.

# Report Of Independent Registered Public Accounting Firm On Internal Control Over Financial Reporting

The Board of Directors and Stockholders of  
Simon Property Group, Inc.:

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting immediately preceding this report, that Simon Property Group, Inc. maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Simon Property Group, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Simon Property Group, Inc. maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Simon Property Group, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Simon Property Group, Inc. and Subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of operations and comprehensive income, stockholder's equity and cash flows for each of the three years in the period ended December 31, 2004, and our report dated March 14, 2005 expressed an unqualified opinion thereon.

ERNST & YOUNG LLP

Indianapolis, Indiana  
March 14, 2005

# Report Of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of  
Simon Property Group, Inc.:

We have audited the accompanying consolidated balance sheets of Simon Property Group, Inc. and Subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of operations and comprehensive income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2004. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Simon Property Group, Inc. and Subsidiaries at December 31, 2004 and 2003, and the consolidated results of their operations and their cash flows for the three years in the period ended December 31, 2004, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Simon Property Group, Inc.'s internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 14, 2005, expressed an unqualified opinion thereon.

ERNST & YOUNG LLP

Indianapolis, Indiana  
March 14, 2005



# Consolidated Balance Sheets

(Dollars in thousands, except share amounts)

December 31,	2004	2003
<b>Assets:</b>		
Investment properties, at cost	\$ 21,253,761	\$14,971,823
Less — accumulated depreciation	3,162,523	2,556,578
	<u>18,091,238</u>	12,415,245
Cash and cash equivalents	520,084	535,623
Tenant receivables and accrued revenue, net	361,590	305,200
Investment in unconsolidated entities, at equity	1,920,983	1,811,773
Deferred costs and other assets	1,176,124	616,880
<b>Total assets</b>	<u>\$ 22,070,019</u>	<u>\$15,684,721</u>
<b>Liabilities:</b>		
Mortgages and other indebtedness	\$14,586,393	\$10,266,388
Accounts payable, accrued expenses, intangibles, and deferred revenues	1,113,645	667,610
Cash distributions and losses in partnerships and joint ventures, at equity	37,739	14,412
Other liabilities, minority interest and accrued dividends	311,592	280,414
<b>Total liabilities</b>	<u>16,049,369</u>	11,228,824
<b>Commitments and Contingencies</b>		
<b>Limited Partners' Interest in the Operating Partnership</b>	965,204	859,050
<b>Limited Partners' Preferred Interest in the Operating Partnership</b>	412,840	258,220
<b>Stockholders' Equity:</b>		
<b>Capital Stock</b> (750,000,000 total shares authorized, \$.0001 par value, 237,996,000 shares of excess common stock):		
All series of preferred stock, 100,000,000 shares authorized, 25,434,967 and 12,078,012 issued and outstanding, respectively. Liquidation values \$1,071,748 and \$376,950, respectively	1,062,687	367,483
Common stock, \$.0001 par value, 400,000,000 shares authorized, 222,710,350 and 200,876,552 issued and outstanding, respectively	23	20
Class B common stock, \$.0001 par value, 12,000,000 shares authorized 8,000 and 3,200,000 issued and outstanding, respectively	—	1
Class C common stock, \$.0001 par value, 4,000 shares authorized, issued and outstanding	—	—
Capital in excess of par value	4,993,698	4,121,332
Accumulated deficit	(1,335,436)	(1,097,317)
Accumulated other comprehensive income	16,365	12,586
Unamortized restricted stock award	(21,813)	(12,960)
Common stock held in treasury at cost, 2,415,855 and 2,098,555 shares, respectively	(72,918)	(52,518)
<b>Total stockholders' equity</b>	<u>4,642,606</u>	3,338,627
<b>Total liabilities and stockholders' equity</b>	<u>\$22,070,019</u>	<u>\$15,684,721</u>

The accompanying notes are an integral part of these statements.

# Consolidated Statements of Operations and Comprehensive Income

(Dollars in thousands, except per share amounts)

For the Year Ended December 31,	2004	2003	2002
			Note 2
<b>Revenue:</b>			
Minimum rent	\$1,577,752	\$1,369,042	\$1,290,264
Overage rent	66,960	47,831	47,168
Tenant reimbursements	766,704	672,172	639,986
Management fees and other revenues	72,737	74,677	—
Other income	157,598	136,492	136,283
<b>Total revenue</b>	<b>2,641,751</b>	<b>2,300,214</b>	<b>2,113,701</b>
<b>Expenses:</b>			
Property operating	366,054	321,006	304,532
Depreciation and amortization	622,581	496,297	465,592
Real estate taxes	254,977	218,129	209,015
Repairs and maintenance	91,974	83,998	73,493
Advertising and promotion	69,059	61,523	59,581
Provision for credit losses	17,716	14,319	8,981
Home and regional office costs	91,178	80,105	44,997
General and administrative	16,781	15,078	3,233
Costs related to withdrawn tender offer	—	10,581	—
Impairment charge	18,000	—	—
Other	39,832	27,216	29,120
<b>Total operating expenses</b>	<b>1,588,152</b>	<b>1,328,252</b>	<b>1,198,544</b>
<b>Operating Income</b>	<b>1,053,599</b>	<b>971,962</b>	<b>915,157</b>
Interest expense	662,090	602,509	598,348
<b>Income before minority interest</b>	<b>391,509</b>	<b>369,453</b>	<b>316,809</b>
Minority interest	(9,687)	(7,277)	(10,498)
(Loss) gain on sales of assets and other, net	(760)	(5,146)	162,021
Gain from debt related transactions, net	—	—	14,577
Income tax expense of taxable REIT subsidiaries	(11,770)	(7,597)	—
<b>Income before unconsolidated entities</b>	<b>369,292</b>	<b>349,433</b>	<b>482,909</b>
Income from unconsolidated entities	81,113	99,645	60,069
<b>Income from continuing operations</b>	<b>450,405</b>	<b>449,078</b>	<b>542,978</b>
Results of operations from discontinued operations	(293)	10,243	18,677
(Loss) gain on disposal or sale of discontinued operations, net	(252)	22,394	—
<b>Income before allocation to limited partners</b>	<b>449,860</b>	<b>481,715</b>	<b>561,655</b>
<b>Less:</b>			
Limited partners' interest in the Operating Partnership	85,647	100,956	127,727
Preferred distributions of the Operating Partnership	21,220	12,044	11,340
<b>Net Income</b>	<b>342,993</b>	<b>368,715</b>	<b>422,588</b>
Preferred dividends	(42,346)	(55,138)	(64,201)
<b>Net Income Available to Common Stockholders</b>	<b>\$ 300,647</b>	<b>\$ 313,577</b>	<b>\$ 358,387</b>
<b>Basic Earnings Per Common Share:</b>			
Income from continuing operations	\$ 1.45	\$ 1.52	\$ 1.91
Discontinued operations	—	0.13	0.08
<b>Net income</b>	<b>\$ 1.45</b>	<b>\$ 1.63</b>	<b>\$ 1.99</b>
<b>Diluted Earnings Per Common Share:</b>			
Income from continuing operations	\$ 1.44	\$ 1.52	\$ 1.91
Discontinued operations	—	0.13	0.08
<b>Net income</b>	<b>\$ 1.44</b>	<b>\$ 1.65</b>	<b>\$ 1.99</b>
<b>Net Income</b>	<b>\$ 342,993</b>	<b>\$ 368,715</b>	<b>\$ 422,588</b>
Unrealized gain on interest rate hedge agreements	4,514	21,135	4,431
Net income on derivative instruments reclassified from accumulated other comprehensive loss into interest expense	(3,535)	(4,442)	(982)
Currency translation adjustment	3,130	2,993	(1,665)
Other (loss) income	(330)	1,009	—
<b>Comprehensive Income</b>	<b>\$ 346,772</b>	<b>\$ 389,410</b>	<b>\$ 424,372</b>

The accompanying notes are an integral part of these statements.

# Consolidated Statements of Cash Flows

(Dollars in thousands)

For the Year Ended December 31,	2004	2003	2002
<b>Cash Flows from Operating Activities:</b>			
<b>Net income</b>	<b>\$ 342,993</b>	<b>\$ 368,715</b>	<b>\$ 422,588</b>
Adjustments to reconcile net income to net cash provided by operating activities—			
Depreciation and amortization	611,090	518,560	491,306
Impairment on Investment Properties	18,000	—	—
Gain from debt related transactions, net	—	—	(14,307)
(Gain) loss on sales of assets and other, net	760	5,146	(162,011)
Loss (gain) on disposal or sale of discontinued operations, net	252	(22,394)	—
Limited partners' interest in the Operating Partnership	85,647	100,956	127,727
Preferred distributions of the Operating Partnership	21,220	12,044	11,340
Straight-line rent	(8,981)	(3,630)	(6,785)
Minority interest	9,687	7,277	10,498
Minority interest distributions	(20,426)	(5,466)	(13,214)
Equity in income of unconsolidated entities	(81,113)	(99,645)	(60,069)
Distributions of income from unconsolidated entities	97,666	87,453	80,141
<b>Changes in assets and liabilities —</b>			
Tenant receivables and accrued revenue	(37,166)	34,277	14,237
Deferred costs and other assets	(47,012)	(26,396)	(15,778)
Accounts payable, accrued expenses, deferred revenues and other liabilities	90,241	(24,930)	(2,683)
<b>Net cash provided by operating activities</b>	<b>1,082,858</b>	<b>951,967</b>	<b>882,990</b>
<b>Cash Flows From Investing Activities:</b>			
Acquisitions	(2,359,056)	(814,629)	(1,129,139)
Capital expenditures, net	(549,304)	(353,903)	(213,990)
Cash from acquisitions	51,189	2,267	8,516
Cash from the consolidation of joint ventures and the Management Company	2,507	48,910	—
Net proceeds from sale of assets, partnership interests, and discontinued operations	51,271	278,066	436,350
Investments in unconsolidated entities	(84,876)	(81,480)	(90,113)
Distributions of capital from unconsolidated entities and other	142,572	159,106	191,314
Notes and Advances to Management Company and affiliate	—	—	11,332
<b>Net cash used in investing activities</b>	<b>(2,745,697)</b>	<b>(761,663)</b>	<b>(785,730)</b>
<b>Cash Flows From Financing Activities:</b>			
Proceeds from sales of common and preferred stock	3,430	99,725	341,445
Purchase of preferred stock, limited partner units, and treasury stock	(40,195)	(93,954)	—
Preferred Stock redemptions	(59,681)	—	—
Minority interest contributions, net	464	—	779
Preferred distributions of the Operating Partnership	(21,220)	(12,044)	(11,340)
Preferred dividends and distributions to shareholders	(572,669)	(507,569)	(457,085)
Distributions to limited partners	(151,809)	(147,492)	(138,789)
Mortgage and other indebtedness proceeds, net of transaction costs	5,710,886	2,536,498	2,408,685
Mortgage and other indebtedness principal payments	(3,221,906)	(1,926,974)	(2,103,586)
<b>Net cash provided by (used in) financing activities</b>	<b>1,647,300</b>	<b>(51,810)</b>	<b>40,109</b>
<b>(Decrease) Increase in Cash and Cash Equivalents</b>	<b>(15,539)</b>	<b>138,494</b>	<b>137,369</b>
<b>Cash and Cash Equivalents, beginning of year</b>	<b>535,623</b>	<b>397,129</b>	<b>259,760</b>
<b>Cash and Cash Equivalents, end of year</b>	<b>\$ 520,084</b>	<b>\$ 535,623</b>	<b>\$ 397,129</b>

The accompanying notes are an integral part of these statements.

# Consolidated Statements of Stockholders' Equity

(Dollars in thousands)

	Preferred Stock	Common Stock
<b>Balance at December 31, 2001</b>	<b>\$ 877,468</b>	<b>\$ 18</b>
Series A Preferred stock conversion (1,893,651 Common Shares)	(63,688)	
Common stock issued as dividend (19,375 Common Shares)		
Conversion of Limited Partner Units (173,442 Common Shares, Note 10)		
Common stock issued (9,000,000 Common Shares)		1
Stock options exercised (671,836 Common Shares)		
Series E and Series G Preferred stock accretion	474	
Stock incentive program (21,070 Forfeited Common Shares)		
Amortization of stock incentive		
Other		
Adjustment to limited partners' interest from increased ownership in the Operating Partnership		
Distributions		
Other comprehensive income		
Net income		
<b>Balance at December 31, 2002</b>	<b>\$ 814,254</b>	<b>\$19</b>
Conversion of Limited Partner Units (2,880,810 Common Shares, Note 10)		1
Series B Preferred stock conversion (12,443,195 Common Shares)	(447,485)	1
Series B Preferred stock redemption for cash (18,340 Preferred Shares)	(1,711)	
Series H Variable Rate Preferred stock issuance (3,328,540 preferred shares)	83,213	
Series H Variable Rate Preferred stock repurchase (3,250,528 net preferred shares)	(81,263)	
Stock options exercised (733,617 Common Shares)		
Series E and Series G Preferred stock accretion	475	
Stock incentive program (380,835 Common Shares, Net)		
Amortization of stock incentive		
Acquisition of minority interest in Management Company		
Other		
Adjustment to limited partners' interest from increased ownership in the Operating Partnership		
Distributions		
Other comprehensive income		
Net income		
<b>Balance at December 31, 2003</b>	<b>\$ 367,483</b>	<b>\$ 21</b>
Conversion of Limited Partner Units (4,997,458 Common Shares, Note 10)		1
Series H Variable Rate Preferred stock repurchase (78,012 net preferred shares)	(1,950)	
Stock options exercised (392,943 Common Shares)		
Common Stock Issuance (12,978,795 Shares)		1
Series I Preferred Stock issuance (13,261,712 Shares)	663,086	
Series I Preferred Unit Conversion to Series I Preferred Stock (376,307 shares)	18,815	
Series J Preferred Stock issuance (796,948 Preferred Shares)	39,847	
Series D Preferred Stock issuance (1,156,039 shares)	34,681	
Series D Preferred Stock redemption (1,156,039 shares)	(34,681)	
Series E Preferred Stock redemption (1,000,000 shares)	(25,000)	
Treasury Stock purchase (317,300 Shares)		
Series E and Series G Preferred stock accretion	406	
Stock incentive program (365,602 Common Shares, Net)		
Common Stock retired (-93,000 Shares)		
Amortization of stock incentive		
Other		
Adjustment to limited partners' interest from increased ownership in the Operating Partnership		
Distributions		
Other comprehensive income		
Net income		
<b>Balance at December 31, 2004</b>	<b>\$1,062,687</b>	<b>\$ 23</b>

The accompanying notes are an integral part of these statements.

Accumulated Other Comprehensive Income	Capital in Excess of Par Value	Accumulated Deficit	Unamortized Restricted Stock Award	Common Stock Held in Treasury	Total Shareholders' Equity
<b>\$ (9,893)</b>	<b>\$3,347,567</b>	<b>\$ (927,654)</b>	<b>\$ (20,297)</b>	<b>\$ (52,518)</b>	<b>\$3,214,691</b>
	63,688				—
	653				653
	5,709				5,709
	322,199				322,200
	15,740				15,740
					474
	(604)		604		—
			8,957		8,957
	399				399
	(69,190)				(69,190)
		(456,272)			(456,272)
1,784					1,784
		422,588			422,588
<b>\$ (8,109)</b>	<b>\$3,686,161</b>	<b>\$ (961,338)</b>	<b>\$ (10,736)</b>	<b>\$ (52,518)</b>	<b>\$3,467,733</b>
	39,704				39,705
	447,484				—
					(1,711)
					83,213
					(81,263)
	17,451				17,451
					475
	12,579		(12,579)		—
			10,355		10,355
	(2,334)				(2,334)
	173				173
	(79,886)				(79,886)
		(504,694)			(504,694)
20,695					20,695
		368,715			368,715
<b>\$12,586</b>	<b>\$4,121,332</b>	<b>\$ (1,097,317)</b>	<b>\$ (12,960)</b>	<b>\$ (52,518)</b>	<b>\$3,338,627</b>
	103,450				103,451
					(1,950)
	10,689				10,689
	734,339				734,340
					663,086
					18,815
					39,847
					34,681
					(34,681)
					(25,000)
				(20,400)	(20,400)
					406
	20,788		(20,788)		—
	(3,127)	(2,258)			(5,385)
			11,935		11,935
	26				26
	6,201				6,201
		(578,854)			(578,854)
3,779					3,779
		342,993			342,993
<b>\$16,365</b>	<b>\$4,993,698</b>	<b>\$ (1,335,436)</b>	<b>\$ (21,813)</b>	<b>\$ (72,918)</b>	<b>\$4,642,606</b>

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

## NOTE 1 — ORGANIZATION

Simon Property Group, Inc. (“Simon Property”) is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust (“REIT”). Simon Property Group, L.P. (the “Operating Partnership”) is a majority-owned partnership subsidiary of Simon Property that owns all but one of our real estate properties. In these notes, the terms “we”, “us” and “our” refer to Simon Property, the Operating Partnership, and their subsidiaries.

We are engaged primarily in the ownership, operation, leasing, management, acquisition, expansion and development of real estate properties. Our real estate properties consist primarily of regional malls, Premium Outlet® centers and community shopping centers. As of December 31, 2004, we owned or held an interest in 297 income-producing properties in the United States, which consisted of 172 regional malls, 71 community shopping centers, 31 Premium Outlet centers and 23 other properties in 40 states plus Puerto Rico (collectively, the “Properties”, and individually, a “Property”). Other properties are properties that include retail space, office space, and/or hotel components. In addition, we also own interests in twelve parcels of land held in the United States for future development (together with the Properties, the “Portfolio”). Finally, we have ownership interests in 51 European shopping centers (France, Italy, Poland and Portugal); four Premium Outlet centers in Japan; one Premium Outlet center in Mexico; and one shopping center in Canada.

We generate the majority of our revenues from leases with retail tenants including:

- Base minimum rents and cart and kiosk rentals,
- Overage and percentage rents based on tenants’ sales volume, and
- Recoveries of substantially all of our recoverable expenditures, which consist of property operating, real estate tax, repairs and maintenance, and advertising and promotional expenditures.

We also generate revenues due to our size and tenant relationships from:

- Pursuing mall marketing initiatives, including the sale of gift cards,
- Forming consumer focused strategic corporate alliances, and
- Offering property operating services to our tenants and others resulting from our relationships with vendors.

M.S. Management Associates, Inc. (the “Management Company”) is a wholly-owned subsidiary that provides leasing, management, and development services to most of the Properties. In addition, insurance subsidiaries of the Management Company insure: the self-insured retention portion of our general liability program; the deductible associated with our workers’ compensation programs; and provide reinsurance for the primary layer of general liability coverage to our third party maintenance providers while performing services under contract with us. Third party providers provide coverage above the insurance subsidiaries’ limits.

## Structural Simplification

On December 31, 2002, we continued to simplify our organizational structure by merging SPG Realty Consultants, Inc. (“SPG Realty”) into Simon Property, ending our “paired share” REIT structure resulting from our combination with Corporate Property Investors, Inc. All of the outstanding stock of SPG Realty was previously held in trust for the benefit of the holders of common stock of Simon Property. As a result of the merger, our stockholders who were previously the beneficial owners of the SPG Realty stock are now, by virtue of their ownership of our common stock, the owners of the assets and operations formerly owned or conducted by SPG Realty. Note 2 describes the basis of presentation of the merger in the accompanying financial statements.

On January 1, 2003, the Operating Partnership acquired all of the remaining equity interests of the Management Company from three Simon family members for a total purchase price of \$425, which was equal to the appraised value of the interests as determined by an independent third party. The acquisition was approved by our independent directors. As a result, the Management Company is now a wholly owned consolidated taxable REIT subsidiary (“TRS”) of the Operating Partnership. See Note 7 for further discussion of the operations of the Management Company for the year ended December 31, 2002.

## NOTE 2 — BASIS OF PRESENTATION AND CONSOLIDATION

The accompanying consolidated financial statements of Simon Property include Simon Property and its subsidiaries. We eliminated all significant intercompany amounts.

Simon Property and SPG Realty were entities under common control and the merger of SPG Realty into Simon Property on December 31, 2002 was accounted for similar to a pooling of interests. The accompanying statements of operations and comprehensive

income, cash flows, stockholders' equity and related disclosures in these notes to financial statements represent the combined results of Simon Property and SPG Realty for the year ended December 31, 2002.

We consolidate Properties that are wholly owned or Properties that we own less than 100% but we control. Control of a Property is demonstrated by our ability to:

- manage day-to-day operations,
- refinance debt and sell the Property without the consent of any other partner or owner, and
- the inability of any other partner or owner to replace us.

We also consolidate all variable interest entities when we are determined to be the primary beneficiary.

The deficit minority interest balances in the accompanying consolidated balance sheets represent outside partners' interests in the net equity of certain properties. We record deficit minority interests when a joint venture agreement provides for the settlement of deficit capital accounts before distributing the proceeds from the sale of joint venture assets, the joint venture partner is obligated to make additional contributions to the extent of any capital account deficits or the joint venture partner has the ability to fund such additional contributions.

Investments in partnerships and joint ventures represent noncontrolling ownership interests in Properties and prior to 2003 our investment in the Management Company. We account for these investments using the equity method of accounting. We initially record these investments at cost and we subsequently adjust for net equity in income or loss, which we allocate in accordance with the provisions of the applicable partnership or joint venture agreement, and cash contributions and distributions. The allocation provisions in the partnership or joint venture agreements are not always consistent with the legal ownership interests held by each general or limited partner or joint venture investee primarily due to partner preferences.

As of December 31, 2004, of our 354 properties we consolidated 210 wholly-owned properties, consolidated 20 additional properties that are less than wholly-owned which we control, and accounted for 124 properties using the equity method. We manage the day-to-day operations of 58 of the 124 equity method properties.

We allocate net operating results of the Operating Partnership after preferred distributions based on the partners' respective weighted average ownership interests and after preferred distributions of the Operating Partnership and preferred dividends. Our weighted average ownership interest in the Operating Partnership was as follows:

For the Year Ended December 31,	2004	2003	2002
Weighted average ownership interest	77.7%	75.4%	73.6%

Simon Property's ownership interest in the Operating Partnership as of December 31, 2004 was 78.2% and at December 31, 2003 was 76.8%. We adjust the limited partners' interest in the Operating Partnership at the end of each period to reflect their interest in the Operating Partnership. The adjustment is reflected in the accompanying consolidated statements of stockholders' equity.

### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Investment Properties and Goodwill

We record investment properties at cost. Investment properties include costs of acquisitions; development, predevelopment, and construction (including salaries and related benefits); tenant allowances and improvements; and interest and real estate taxes incurred related to construction. We capitalize improvements and replacements from repair and maintenance when the repairs and maintenance extend the useful life, increase capacity, or improve the efficiency of the asset. All other repair and maintenance items are expensed as incurred. We record depreciation on buildings and improvements utilizing the straight-line method over an estimated original useful life, which is generally 10 to 35 years. We review depreciable lives of investment properties periodically and we make adjustments when necessary to reflect a shorter economic life. We record depreciation on tenant allowances, tenant inducements and tenant improvements utilizing the straight-line method over the term of the related lease. We record depreciation on equipment and fixtures utilizing the straight-line method over seven to ten years.

We review investment properties for impairment on a property-by-property basis whenever events or changes in circumstances indicate that the carrying value of investment properties may not be recoverable. These circumstances include, but are not limited to, declines in cash flows, occupancy and comparable sales per square foot at the property. We recognize an impairment of investment property when the estimated undiscounted operating income before depreciation and amortization is less than the carrying value of the property. To the extent impairment has occurred, we charge to income the excess of carrying value of the property over its estimated

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

fair value. We may decide to sell properties that are held for use and the sale prices of these properties may differ from their carrying values.

Goodwill resulted from our merger with Corporate Property Investors, Inc. in 1998. We review goodwill for impairment at the reporting unit level on an annual basis or more frequently if an event occurs that would change the fair value of the reporting unit below its carrying amount. If we determine the reporting unit is impaired, the loss would be recognized as an impairment loss in income. Goodwill is reflected in “deferred costs and other assets” in the accompanying consolidated balance sheets.

## Purchase Accounting Allocation

We allocate the purchase price of acquisitions to the various components of the acquisition based upon the relative value of each component in accordance with SFAS No. 141 “Business Combinations.” These components typically include buildings, land and intangibles related to in-place leases and we estimate:

- the fair value of the buildings on an as-if-vacant basis. The value allocated to land is determined either by real estate tax assessments, a third party or other relevant data.
- the market value of in-place leases based upon our best estimate of current market rents and amortize the resulting market rent adjustment into revenues.
- the value of costs to obtain tenants, including tenant allowances and improvements and leasing commissions.
- the value of revenue and recovery of costs foregone during a reasonable lease-up period, as if the space was vacant.

We amortize all of these amounts over the remaining estimated life of the building or average term of the acquired in-place leases, as appropriate. We also estimate the value of tenant or other customer relationships acquired, if any, which are amortized over the term of the related leases and any expected renewals. Any remaining amount of value will be allocated to in-place leases, as deemed appropriate under the circumstances.

## Discontinued Operations

In 2002, we adopted SFAS No. 144, “Accounting for the Impairment or Disposal of Long-Lived Assets” (“SFAS No. 144”). SFAS No. 144 provides a framework for the evaluation of impairment of long-lived assets, the treatment of assets held for sale or to be otherwise disposed of, and the reporting of discontinued operations. SFAS No. 144 requires us to reclassify any material operations related to consolidated properties sold during the period to discontinued operations. We have reclassified the results of operations of the five properties sold during 2004, the thirteen properties sold in 2003, and the seven properties sold in 2002 as described in Note 4 to discontinued operations in the accompanying consolidated statements of operations and comprehensive income for all periods presented. Revenues included in discontinued operations were \$6.0 million for the year ended December 31, 2004, \$47.8 million for the year ended December 31, 2003 and \$72.1 million for the year ended December 31, 2002.

## Cash and Cash Equivalents

We consider all highly liquid investments purchased with an original maturity of 90 days or less to be cash and cash equivalents. Cash equivalents are carried at cost, which approximates market value. Cash equivalents generally consist of commercial paper, bankers acceptances, Eurodollars, repurchase agreements, and money markets. Our balance of cash and cash equivalents includes a balance of \$185.6 million related to our gift card program which we do not consider available for general working capital purposes. See Notes 4, 8, and 10 for disclosures about non-cash investing and financing transactions.

## Marketable Securities

Marketable securities consist primarily of the assets of the insurance subsidiaries of the Management Company and are included in deferred costs and other assets. The types of securities typically include U.S. Treasury or other U.S. government securities as well as corporate debt securities with maturities ranging from 1 to 10 years. These securities are classified as available-for-sale and are valued based upon quoted market prices or using discounted cash flows when quoted market prices are not available. The amortized cost of debt securities in this category is adjusted for amortization of premiums and accretion of discounts to maturity. Changes in the values of these securities are recognized in accumulated other comprehensive income until the gain or loss is realized and recorded in other income. However, if we determine a decline in value is other than temporary, then we recognize the unrealized loss in income to write down the investments to their net realizable value.



The insurance subsidiaries of the Management Company are required to maintain statutory minimum capital and surplus as well as maintain a minimum liquidity ratio. Therefore, our access to these securities may be restricted.

### Use of Estimates

We prepared the accompanying consolidated financial statements in accordance with accounting principles generally accepted in the United States (“GAAP”). GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reported period. Our actual results could differ from these estimates.

### Capitalized Interest

We capitalize interest on projects during periods of construction until the projects are ready for their intended purpose. The amount of interest capitalized during each year is as follows:

For the Year Ended December 31,	2004	2003	2002
	<b>\$14,612</b>	\$10,705	\$ 4,249

### Segment Disclosure

The Financial Accounting Standards Board (the “FASB”) issued Statement No. 131, “Disclosures about Segments of an Enterprise and Related Information” (“Statement 131”), in June of 1997. Statement 131 requires disclosure of certain operating and financial data with respect to separate business activities within an enterprise. Our primary business is the owning and operation of retail real estate. We have aggregated our retail operations, including regional malls, Premium Outlets and community centers, into one reportable segment because they have similar economic characteristics and we provide similar products and services to similar types of tenants. Further, all material operations are within the United States and no customer or tenant comprises more than 10% of consolidated revenues.

### Deferred Costs and Other Assets

**Deferred Financing and Lease Costs.** Our deferred costs consist primarily of financing fees we incurred in order to obtain long-term financing and internal and external leasing commissions and related costs. We record amortization of deferred financing costs on a straight-line basis over the terms of the respective loans or agreements. Our deferred leasing costs consist primarily of capitalized salaries and related benefits in connection with lease originations. We record amortization of deferred leasing costs on a straight-line basis over the terms of the related leases. We amortize debt premiums and discounts over the remaining terms of the related debt instruments. These debt premiums or discounts arise either at the debt issuance or as part of the purchase price allocation of the fair value of debt assumed in acquisitions. Details of deferred costs as of December 31 are as follows:

	2004	2003
Deferred financing and lease costs	<b>\$419,258</b>	\$301,567
Accumulated amortization	<b>(239,218)</b>	(177,373)
Deferred financing and lease costs, net	<b><u>\$180,040</u></b>	<u>\$124,194</u>

The accompanying statements of operations and comprehensive income includes amortization as follows:

For the Year Ended December 31,	2004	2003	2002
Amortization of deferred financing costs	<b>\$ 17,188</b>	\$ 15,710	\$ 17,079
Amortization of debt premiums net of discounts	<b>(8,401)</b>	(5,723)	(2,269)
Amortization of deferred leasing costs	<b>19,281</b>	18,684	17,255

We record amortization of deferred financing costs, amortization of premiums, and accretion of discounts as part of interest expense.

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

**Intangible Assets.** Intangible assets are included in deferred costs and other assets on the accompanying consolidated balance sheets. Amounts allocated as a component of our 2004 acquisitions are based on our preliminary valuations and will be finalized within one year. The unamortized balance consists of the following as of December 31:

	Average Life (years)	2004	2003
In-place lease intangibles	6.5	\$173,224	\$ 5,516
Fair market value of above market leases	6.5	126,338	8,752
Tenant relationship and other intangibles	10.0	176,250	–
		<u>\$475,812</u>	<u>\$ 14,268</u>

We also recorded intangible liabilities that are included in accounts payable, accrued expenses, intangibles and deferred revenues on the consolidated balance sheets related to the fair value of below market leases. The unamortized amounts as of December 31, 2004 and 2003 are \$334.2 million and \$81.7 million, respectively. The average life of these intangibles approximates 6 years.

Deferred costs and other assets also include the following items as of December 31:

	2004	2003
Marketable securities of our captive insurance companies	\$ 95,493	\$ 49,579
Goodwill	20,098	20,098
Minority interests	51,412	41,467
Prepays, notes receivable, and other assets	353,269	367,274
	<u>\$520,272</u>	<u>\$478,418</u>

## Derivative Financial Instruments

We account for our derivative financial instruments pursuant to SFAS 133 “Accounting for Derivative Instruments and Hedging Activities,” as amended by SFAS 138, “Accounting for Derivative Instruments and Hedging Activities.” We use a variety of derivative financial instruments in the normal course of business to manage or hedge the risks described in Note 8 and record all derivatives on our balance sheets at fair value. We require that hedging derivative instruments are effective in reducing the risk exposure that they are designated to hedge. We formally designate any instrument that meets these hedging criteria as a hedge at the inception of the derivative contract.

We adjust our balance sheets on an ongoing basis to reflect the current fair market value of our derivatives. We record changes in the fair value of these derivatives each period in earnings or comprehensive income, as appropriate. The ineffective portion of the hedge is immediately recognized in earnings to the extent that the change in value of a derivative does not perfectly offset the change in value of the instrument being hedged. The unrealized gains and losses held in accumulated other comprehensive income will be reclassified to earnings over time as the hedged items are recognized in earnings. We have a policy of only entering into contracts with major financial institutions based upon their credit ratings and other factors.

We use standard market conventions to determine the fair values of derivative instruments, and techniques such as discounted cash flow analysis, option pricing models, and termination cost are used to determine fair value at each balance sheet date. All methods of assessing fair value result in a general approximation of value and such value may never actually be realized.

## Accumulated Comprehensive Income

The components of our accumulated comprehensive income consisted of the following as of December 31:

	2004	2003
Cumulative translation adjustment	\$ 4,531	\$ 1,401
Accumulated derivative gains, net	11,155	10,176
Net unrealized gains on marketable securities	679	1,009
Total accumulated comprehensive income	<u>\$16,365</u>	<u>\$12,586</u>

## Revenue Recognition

We, as a lessor, retain substantially all of the risks and benefits of ownership of the investment properties and account for our leases as operating leases. We accrue minimum rents on a straight-line basis over the terms of their respective leases. Substantially all of our retail tenants are also required to pay overage rents based on sales over a stated base amount during the lease year. We recognize overage rents only when each tenant's sales exceeds its sales threshold.

We structure our leases to allow us to recover a significant portion of our property operating, real estate taxes, repairs and maintenance, and advertising and promotion expenses from our tenants. A substantial portion of our leases, other than those for anchors, require the tenant to pay their proportionate share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. For most of our remaining leases, we receive a fixed payment from the tenant which is subject to an annual adjustment. Such property operating expenses typically include utility, insurance, security, janitorial, landscaping, food court and other administrative expenses. Our advertising and promotional costs are expensed as incurred. We accrue reimbursements from tenants for recoverable portions of all these expenses as revenue in the period the applicable expenditures are incurred. We also receive escrow payments for these reimbursements from substantially all our tenants throughout the year. We do this to reduce the risk of loss on uncollectible accounts once we perform the final year end billings for recoverable expenditures. We recognize differences between estimated recoveries and the final billed amounts in the subsequent year and we believe these differences were not material in any period presented.

## Management Fees and Other Revenues

Management fees and other revenues are generally received from our unconsolidated joint venture Properties as well as third parties. Management fee revenue is recognized based on a contractual percentage of joint venture property revenue. Development fee revenue is recognized on a contractual percentage of hard costs to develop a property. Leasing fee revenue is recognized on a contractual per square foot charge based on the square footage of current year leasing activity.

Insurance premiums written and ceded are recognized on a pro-rata basis over the terms of the policies. Insurance losses are reflected in property operating expenses in the accompanying statements of operations and comprehensive income and include estimates for losses incurred but not reported as well as losses pending settlement. Estimates for losses are based on evaluations by actuaries and management's best estimates. Total insurance reserves for our insurance subsidiary as of December 31, 2004 and 2003 approximated \$80.0 million and \$60.7 million, respectively.

We recognize revenues from our gift card program when fees are earned according to the provisions of the card arrangements and respective terms and conditions.

## Allowance for Credit Losses

We record a provision for credit losses based on our judgment of a tenant's creditworthiness, ability to pay and probability of collection. In addition, we also consider the retail sector in which the tenant operates and our historical collection experience in cases of bankruptcy, if applicable. Presented below is the activity in the allowance for credit losses and includes the activities related to discontinued operations during the following years ended:

For the Year Ended December 31,	2004	2003	2002
Balance at Beginning of Year	\$31,473	\$20,490	\$24,682
Consolidation of Management Company	—	1,700	—
Provision for Credit Losses	18,975	14,630	8,972
Accounts Written Off	(13,409)	(5,347)	(13,164)
Balance at End of Year	\$37,039	\$31,473	\$20,490

## Income Taxes

Simon Property and several subsidiaries of the Operating Partnership are taxed as REITs under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the "Code") and applicable Treasury regulations relating to REIT qualification. The Operating Partnership acquired two additional entities that will be taxed as REITs in 2004 and in subsequent years. These regulations require us to distribute at least 90% of our taxable income to stockholders and meet certain other asset and income tests as well as other requirements. We intend to continue to adhere to these requirements and maintain the REIT status of Simon Property and the REIT

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

subsidiaries. As REITs, these entities will generally not be liable for federal corporate income taxes. Thus, we made no provision for federal income taxes for these entities in the accompanying consolidated financial statements. If Simon Property or any of our REIT subsidiaries fail to qualify as a REIT, it will be subject to tax at regular corporate rates for the years in which it failed to qualify. If we lose our REIT status we could not elect to be taxed as a REIT for four years unless our failure to qualify was due to reasonable cause and certain other conditions were satisfied. State income, franchise or other taxes were not significant in any of the periods presented.

We have also elected taxable REIT subsidiary ("TRS") status for some of our subsidiaries. This enables us to provide services that would otherwise be considered impermissible for REITs. For these entities, deferred tax assets and liabilities are established for temporary differences between the financial reporting basis and the tax basis of assets and liabilities at the enacted tax rates expected to be in effect when the temporary differences reverse. A valuation allowance for deferred tax assets is provided if we believe all or some portion of the deferred tax asset may not be realized. An increase or decrease in the valuation allowance that results from the change in circumstances that causes a change in our judgment about the realizability of the related deferred tax asset is included in income.

As a result of the consolidation of the Management Company, the deferred tax assets and liabilities and income tax expense of the Management Company are included in the accompanying consolidated financial statements as of and for the years ended December 31, 2004 and 2003. As of December 31, 2004 and 2003, we had a net deferred tax asset of \$11.3 million and \$22.5 million, respectively, related to our TRS subsidiaries. The net deferred tax asset is included in deferred costs and other assets in the accompanying consolidated balance sheets and consists primarily of operating losses and other carryforwards for Federal income tax purposes as well as the timing of the deductibility of losses from insurance subsidiaries.

## Per Share Data

We determine basic earnings per share based on the weighted average number of shares of common stock outstanding during the period. We determine diluted earnings per share based on the weighted average number of shares of common stock outstanding combined with the incremental weighted average shares that would have been outstanding assuming all dilutive potential common shares were converted into shares at the earliest date possible. The following table sets forth the computation of our basic and diluted earnings per share. The effect of dilutive securities amounts presented in the reconciliation below represents the common stockholders' pro rata share of the respective line items in the statements of operations and is after considering the effect of preferred dividends.

For the Year Ended December 31,	2004	2003	2002
<b>Common Stockholders share of:</b>			
Income from continuing operations	\$ 301,071	\$ 288,954	\$ 344,634
Discontinued operations	(424)	24,623	13,753
<b>Net Income available to Common Stockholders – Basic</b>	<b>\$ 300,647</b>	<b>\$ 313,577</b>	<b>\$ 358,387</b>
<b>Effect of Dilutive Securities:</b>			
Impact to General Partner's interest in Operating Partnership from all dilutive securities and options	\$ 279	\$ 333	\$ 1,919
<b>Net Income available to Common Stockholders – Diluted</b>	<b>\$ 300,926</b>	<b>\$ 313,910</b>	<b>\$ 360,306</b>
<b>Weighted Average Shares Outstanding – Basic</b>			
Effect of stock options	867,368	823,532	671,972
Effect of convertible preferred stock	–	–	918,615
<b>Weighted Average Shares Outstanding – Diluted</b>	<b>208,856,953</b>	<b>190,298,656</b>	<b>179,910,355</b>
<b>Basic per share amounts:</b>			
Income from continuing operations	\$ 1.45	\$ 1.52	\$ 1.91
Discontinued operations	–	0.13	0.08
<b>Net income available to Common Stockholders – Basic</b>	<b>\$ 1.45</b>	<b>\$ 1.65</b>	<b>\$ 1.99</b>
<b>Diluted per share amounts:</b>			
Income from continuing operations	\$ 1.44	\$ 1.52	\$ 1.91
Discontinued operations	–	0.13	0.08
<b>Net income available to Common Stockholders – Diluted</b>	<b>\$ 1.44</b>	<b>\$ 1.65</b>	<b>\$ 1.99</b>

For the year ending December 31, 2004, potentially dilutive securities include stock options, certain preferred units of limited partnership interest of the Operating Partnership, certain contingently convertible preferred stock and the units of limited partnership interest (“Units”) in the Operating Partnership which are exchangeable for common stock.

We accrue distributions when they are declared. The taxable nature of the dividends declared for each of the years ended as indicated is summarized as follows:

For the Year Ended December 31,	2004	2003	2002
Total dividends paid per share	\$ 2.60	\$ 2.40	\$ 2.175
Percent taxable as ordinary income	88.0%	95.1%	58.0%
Percent taxable as long-term capital gains	6.0%	0.9%	36.6%
Percent taxable as unreaptured Section 1250 gains	–	–	5.4%
Percent non-taxable as return of capital	6.0%	4.0%	0.0%
	<b>100.0%</b>	100.0%	100.0%

## Reclassifications

We made certain reclassifications of prior period amounts in the financial statements to conform to the 2003 presentation. These reclassifications have no impact on net income previously reported. These include reclassifying certain home office and regional office costs, and general and administrative expenses. Effective January 1, 2003, we adopted SFAS No. 145 “Rescission of FASB Statements No. 4, 44, and 64, Amendment of SFAS No. 13, and Technical Corrections” (“SFAS No. 145”) and therefore we have reclassified those items which no longer qualify as extraordinary items to income from continuing operations. In 2002, we reclassified \$14.6 million, or \$0.06 per share, of gains from debt extinguishments of consolidated Properties to “gains from debt related transactions, net.”

## NOTE 4 – REAL ESTATE ACQUISITIONS, DISPOSALS, AND IMPAIRMENT

### Acquisitions

#### *During 2004*

On February 5, 2004, we purchased a 95% interest in Gateway Shopping Center in Austin, Texas, for approximately \$107.0 million. We initially funded this transaction with borrowings on the Credit Facility and with the issuance of 120,671 units of the Operating Partnership valued at approximately \$6.0 million.

On April 1, 2004, we increased our ownership interest in The Mall of Georgia Crossing from 50% to 100% for approximately \$26.3 million, including the assumption of \$16.5 million of debt. As a result of this transaction, this Property is now reported as a consolidated entity.

On April 27, 2004, we increased our ownership in Bangor Mall in Bangor, Maine from 32.6% to 67.6% and increased our ownership in Montgomery Mall in Montgomery, Pennsylvania from 23.1% to 54.4%. We acquired these additional ownership interests from our partner in the properties for approximately \$67.0 million, including the assumption of \$16.8 million of debt. We funded this transaction with the Montgomery Mall mortgage discussed in Note 8 and borrowings on the Credit Facility. Bangor Mall and Montgomery Mall were previously accounted for under the equity method. These Properties are now consolidated as a result of this acquisition.

On May 4, 2004, we purchased a 100% interest in Plaza Carolina in San Juan, Puerto Rico for approximately \$309.0 million. We funded this transaction with the mortgage discussed in Note 8 and borrowings on the Credit Facility.

On October 14, 2004, we acquired all of the outstanding common stock of Chelsea Property Group, Inc. (“Chelsea”) and the limited partnership units of its operating partnership subsidiary in a transaction valued at approximately \$5.2 billion, including the assumption of \$1.5 billion of debt. Chelsea has interests in 36 Premium Outlet centers and 24 other shopping centers containing 16.6 million square feet of gross leasable area in 31 states and Japan. We funded the cash portion of this acquisition with a \$1.8 billion unsecured term loan facility discussed in Note 8.

Chelsea common stockholders received consideration of \$36.00 per share for each share of Chelsea’s common stock in cash, a fractional share of 0.2936 of our common stock, and a fractional share of 0.3000 of Simon 6% Series I convertible perpetual preferred stock. The holders of Chelsea’s operating partnership subsidiary’s limited partnership common units exchanged their units for common and convertible preferred units of the Operating Partnership. The following shares and units were issued at closing:

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

- 12,978,795 shares of common stock
- 4,652,232 Operating Partnership common units
- 13,261,712 shares of Simon Property 6% Series I Convertible Perpetual Preferred Stock (liquidation value of \$50 per share)
- 4,753,794 Operating Partnership 6% Convertible Perpetual Preferred Units (liquidation value of \$50 per unit)

The following summarized balance sheet represents the impact of the acquisition of Chelsea in 2004:

Investment properties, at cost	<b>\$4,685,738</b>
Cash and cash equivalents	<b>27,250</b>
Tenant receivables	<b>4,052</b>
Investment in unconsolidated entities	<b>417,439</b>
Deferred costs and other assets (including intangibles)	<b>499,523</b>
Total assets	<b><u>\$5,634,002</u></b>
Mortgages and other indebtedness	<b>\$1,611,184</b>
Accounts payable, accrued expenses, intangibles and other	<b>351,645</b>
Total liabilities	<b><u>\$1,962,829</u></b>

On November 19, 2004 we increased our ownership interest in Lehigh Valley, located in Whitehall, Pennsylvania, from 24.88% to 37.61% for approximately \$42.3 million, including the assumption of our \$25.9 million share of debt.

On December 15, 2004, we increased our ownership in Woodland Hills in Tulsa, Oklahoma from 47.2% to 94.5%. We acquired this additional ownership interests from our partner in the property for approximately \$119.5 million, including the assumption of \$39.7 million of debt. Woodland Hills was previously accounted for under the equity method. This Property is now consolidated as a result of this acquisition.

Purchase price allocations for all of the above 2004 business combinations are preliminary and will be finalized in 2005. Any adjustment to the values assigned to identified assets and liabilities in finalizing the purchase price allocation for these business combinations above are not expected to have a material effect on consolidated net income.

## *During 2003*

On March 14, 2003, we purchased the remaining interest in The Forum Shops at Caesars in Las Vegas, NV from the minority limited partner who initiated the buy/sell provision of the partnership agreement. We purchased this interest for \$174.0 million in cash and assumed the minority limited partner's \$74.2 million share of debt, and other partnership liabilities. We funded this purchase with borrowings from our Credit Facility. We recorded minority interest expense relating to the minority limited partner's share of the results of operations of The Forum Shops at Caesars through March 14, 2003.

On August 20, 2003, we purchased a 100% leasehold stake in Stanford Shopping Center in Palo Alto, California for \$333.0 million from Stanford University. Stanford University holds, as lessor, a long-term ground lease underlying the asset. We funded this purchase with a mortgage, with borrowings from our Credit Facility, and with available working capital.

In the fourth quarter 2003, through a series of transactions we increased our ownership interest in Kravco Investments L.P. ("Kravco"), a Philadelphia, PA based owner of regional malls, from approximately 18% to approximately 80% (which has been subsequently reduced to 76% in the fourth quarter of 2004) and in its affiliated management company from approximately 15% to 50%. The portfolio consists of six regional malls, five of which are in the Philadelphia metropolitan area, and four community centers. We acquired our interest in Kravco from certain private investor real estate companies. We acquired our initial interest jointly with these real estate companies in connection with the Rodamco acquisition in 2002. As a result of this acquisition, we consolidated four new partnerships and account for six new partnerships as joint ventures. The total consideration paid in these transactions was approximately \$293.4 million and consisted of:

- cash of \$82.0 million,
- issuance of \$107.4 million of perpetual preferred units by the Operating Partnership, and
- the assumption of our share of mortgage debt and other payables of \$104.0 million.

On December 22, 2003, we jointly formed with The Rinascente Group the joint venture Gallerie Commerciali Italia S.p.A. ("GCI"), which owns a geographically diverse portfolio in Italy of 40 existing shopping centers as of December 31, 2004 (38 as of December 31, 2003). The Rinascente Group contributed these 38 existing shopping centers as well as development opportunities to

GCI and then sold 49% of GCI to one of our affiliates. The initial gross value of GCI was approximately €860 million, or approximately \$1.1 billion, and our initial equity investment was approximately €187 million, or \$232 million. We account for our interest in GCI under the equity method of accounting.

#### *During 2002*

On May 3, 2002, we purchased, jointly with Westfield and Rouse, the partnership interests of Rodamco North America N.V. (“Rodamco”) and its affiliates through the acquisition of Rodamco stock. Our portion of the acquisition includes the purchase of the remaining partnership interests in four of our existing joint venture Properties, new partnership interests in nine additional Properties, and other partnership interests and assets. We acquired these partnership interests as part of our acquisition strategy to acquire and own quality retail real estate thereby enhancing our overall Portfolio. The results of operations for the partnership interests acquired have been included in our results of operations since May 3, 2002.

The purchase price was €2.5 billion for the 45.1 million outstanding shares of Rodamco stock, or €55 per share, and the assumption of certain Rodamco obligations. Our share of the total purchase price was approximately \$1.6 billion, including €795.0 million or \$720.7 million to acquire Rodamco shares, the assumption of \$579 million of debt and preferred units, and cash of \$268.8 million to pay off our share of corporate level debt and unwind interest rate swap agreements.

We, and the Management Company, hold the other Rodamco partnership interests and assets jointly with two other real estate companies. We account for these assets under the equity method. These included our initial interest in Kravco, two notes receivable, an interest in a hotel, and three other retail properties. Some of these assets were considered held for sale and amounted to approximately \$8 million. We sold two of the other retail properties in 2002 for no gain or loss for approximately \$4.4 million and we sold the remaining asset held for sale in 2003 for \$2.9 million and recognized a nominal gain.

In connection with the Rodamco acquisition we entered into a series of hedging transactions to manage our €795 million exposure to fluctuations in the Euro currency, all of which were closed out at the completion of the acquisition. Our total net gains were \$7.1 million on the hedging activities.

We financed a portion of the Rodamco acquisition through the sale of two partnership interests acquired as part of the Rodamco acquisition and an existing partnership interest to Teacher’s Insurance and Annuity Association (“Teachers”). We sold these partnership interests for approximately \$391.7 million, including approximately \$198.0 million of cash and approximately \$193.7 million of debt assumed. Our sale of the existing partnership interest resulted in a net gain of \$25.7 million.

As a result of the Rodamco acquisition and the Teachers transaction, we consolidated five new partnerships and account for six new partnerships as joint ventures.

On July 19, 2002, we purchased the remaining two-thirds interest in Copley Place (we had acquired our initial interest in the Rodamco acquisition) for \$241.4 million, including \$118.3 million in cash and the assumption of \$123.1 million of debt. We funded the acquisition with borrowings from our existing Credit Facility. As a result of this transaction, we have consolidated the results of operations of Copley Place since July 19, 2002.

## Disposals

#### *During 2004*

We sold five non-core properties, consisting of three regional malls, one community center and one Premium Outlet center. In total, we received net proceeds from these sales of approximately \$34.3 million. As a result of these transactions, we recorded a net loss of \$0.3 million during the twelve months ended December 31, 2004. The properties and their dates of sale consisted of:

- Hutchinson Mall on June 15, 2004
- Bridgeview Court on July 22, 2004
- Woodville Mall on September 1, 2004
- Santa Fe Premium Outlet on December 28, 2004
- Heritage Park Mall on December 29, 2004

As of December 31, 2003, the carrying value of the properties sold at cost, net of accumulated depreciation was \$27.0 million.

On April 7, 2004, we sold a joint venture interest in a hotel property held by the Management Company and on April 8, 2004 we sold our joint venture interest in Yards Plaza, in Chicago, Illinois for net proceeds of \$17.0 million, resulting in a gain of \$12.6 million, \$8.3 million net of tax.

On August 6, 2004, we completed the court ordered sale of our joint venture interest in Mall of America, in Minneapolis, Minnesota.

On January 11, 2005, we sold our 50% interest in a joint venture Property that was accounted for on the equity method of accounting for \$62.6 million resulting in a gain of \$10.4 million.

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

## *During 2003*

We sold 13 non-core properties, consisting of seven regional malls, five community centers and one mixed-use property. In total, we received net proceeds from these sales of \$275.1 million. As a result of these transactions, we recorded a net gain of \$22.4 million during the twelve months ended December 31, 2003. The properties and their dates of sale consisted of:

- Richmond Square, Mounds Mall, Mounds Mall Cinema and Memorial Mall on January 9, 2003
- Forest Village Park Mall on April 29, 2003
- North Riverside Park Plaza on May 8, 2003
- Memorial Plaza on May 21, 2003
- Fox River Plaza on May 22, 2003
- Eastern Hills Mall on July 1, 2003
- New Orleans Center on October 1, 2003
- Mainland Crossing on October 28, 2003
- SouthPark Mall on November 3, 2003
- Bergen Mall on December 12, 2003

As of December 31, 2002, the carrying value of the properties sold during 2003 at cost, net of accumulated depreciation was \$259.1 million.

## *During 2002*

On April 1, 2002, we sold our interest in Orlando Premium Outlets, one of our joint venture properties, for a gross sales price of \$76.3 million, including cash of \$46.6 million and the assumption of our 50% share of \$59.1 million of joint venture debt, resulting in a net gain of \$39.0 million.

In addition, on May 31, 2002, we sold our interests in the five joint venture value-oriented super-regional malls to the Mills Corporation, who was our partner in these properties and who managed these joint ventures. We disposed of these joint venture interests in order to fund a portion of the Rodamco acquisition. We sold these joint venture interests for approximately \$424.3 million including \$150.9 million of cash and the assumption of approximately \$273.4 million of joint venture debt. The transaction resulted in a gain of \$123.3 million. We were also relieved of all guarantees of the indebtedness related to these five properties. In connection with this transaction, the Management Company also sold its land partnership interests for \$24.1 million that resulted in our \$8.4 million share of gains, net of tax, recorded in income from unconsolidated entities. Also during 2002, we made the decision to no longer pursue certain development projects. As a result, we wrote-off the carrying amount of our predevelopment costs and land acquisition costs associated with these projects in the amount of \$17.1 million, which is included in "gain (loss) on sales of assets and other, net" in the accompanying statements of operations and comprehensive income.

During 2002, we disposed of seven of our nine assets held for sale as of December 31, 2001. The seven assets disposed included three community centers and four regional malls. The three community centers and two of the regional malls were sold for a net sales price of \$28.1 million resulting in a net loss of \$7.0 million. In addition, we negotiated with the lenders the sale of our interests in one regional mall to a third party resulting in net proceeds of \$3.6 million and deeded one regional mall to the lender in satisfaction of the outstanding mortgage indebtedness. The two regional malls were encumbered with \$52.2 million of indebtedness. The net impact of these two transactions resulted in a net gain on debt forgiveness of \$16.1 million that is reflected in "gain from debt related transactions, net" in the accompanying statements of operations and comprehensive income.

The cash flows and results of operations of the Properties disposed of during the three years ended December 31, 2004 were not material to our cash flows and results of operations. These Properties' removal from service will not materially affect our ongoing operations.

**Impairment.** In 2004, we recorded an \$18.0 million impairment charge related to one Property. We evaluate our Properties for the potential impairment of our assets using a combination of estimations of the fair value based upon a multiple of the net cash flow of the Properties and discounted cash flows from the individual Properties' operations as well as contract prices, if applicable and available.

## **NOTE 5 — PRO FORMA FINANCIAL INFORMATION (UNAUDITED)**

The pro forma condensed consolidated statements of operations for the years ended December 31, 2004 and 2003 includes adjustments for the acquisition of Chelsea as if the transaction had occurred as of January 1, 2003. The pro forma information does not purport to present what actual results would have been had the acquisitions, and related transactions, in fact, occurred at the previously mentioned date, or to project results for any future period. Other acquisitions during 2004 were not considered material business combinations for the purpose of presenting this pro forma financial information.



For the Year Ended December 31,

2004

2003

**PRO FORMA CONSOLIDATED STATEMENTS OF OPERATIONS**

**Revenue:**

Minimum rent	\$ 1,816,758	\$ 1,655,315
Overage rent	91,129	77,588
Tenant reimbursements	835,626	761,237
Management fees and other revenues	72,737	74,677
Other income	163,229	145,357
Total revenue	<u>2,979,479</u>	<u>2,714,174</u>

**Expenses:**

Property operating	418,470	377,325
Depreciation and amortization	801,170	717,316
Real estate taxes	275,704	236,618
Repairs and maintenance	101,769	92,971
Advertising and promotion	93,993	84,587
Provision for credit losses	18,895	15,673
Home and regional office costs	90,545	80,105
General and administrative	29,470	27,474
Other (including impairment charge)	64,296	45,298
Total operating expenses	<u>1,894,312</u>	<u>1,677,367</u>

**Operating Income**

Operating Income	1,085,167	1,036,807
Interest Expense	738,272	692,170
<b>Income Before Minority Interest and Unconsolidated Entities</b>	<u>346,895</u>	<u>344,637</u>
Minority interest and other	(10,447)	(12,423)
Income tax expense of taxable REIT subsidiaries	(11,770)	(7,597)
<b>Pro Forma Income before unconsolidated entities</b>	<u>324,678</u>	<u>324,617</u>
Income from unconsolidated entities	91,354	100,651
<b>Pro Forma Income from continuing operations</b>	<u>416,032</u>	<u>425,268</u>
<b>Pro Forma Limited partners' interest in the Operating Partnership and Preferred Distributions of the Operating Partnership</b>	<u>107,367</u>	<u>99,725</u>
<b>Pro Forma Net Income</b>	<u>308,665</u>	<u>325,543</u>
<b>Preferred Dividends</b>	<u>78,264</u>	<u>100,508</u>
<b>Pro Forma Net Income Available to Common Stockholders</b>	<u>\$ 230,401</u>	<u>\$ 225,035</u>
<b>Pro Forma Earnings Per Common Share — Basic</b>	<u>\$ 1.06</u>	<u>\$ 1.11</u>
<b>Pro Forma Earnings Per Common Share — Diluted</b>	<u>\$ 1.05</u>	<u>\$ 1.11</u>

(a) Pro forma basis earning per share are based upon weighted average common shares of 218,264,464 for 2004 and 202,453,919 for 2003. Pro forma diluted earning per share are based upon weighted average common shares of 219,131,832 for 2004 and 203,277,451 for 2003.

**NOTE 6 — INVESTMENT PROPERTIES**

Investment properties consist of the following:

As of December 31,	2004	2003
Land	\$ 2,611,543	\$ 2,068,264
Buildings and improvements	18,471,039	12,766,179
Total land, buildings and improvements	<u>21,082,582</u>	<u>14,834,443</u>
Furniture, fixtures and equipment	171,179	137,380
Investment properties at cost	<u>21,253,761</u>	<u>14,971,823</u>
Less — accumulated depreciation	3,162,523	2,556,578
Investment properties at cost, net	<u>\$ 18,091,238</u>	<u>\$ 12,415,245</u>
Construction in progress included in investment properties	<u>\$ 393,769</u>	<u>\$ 243,953</u>

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

## NOTE 7 — INVESTMENTS IN UNCONSOLIDATED ENTITIES

Joint ventures are common in the real estate industry. We use joint ventures to finance properties and diversify our risk in a particular property or trade area. We may also use joint ventures in the development of new properties. We held joint venture ownership interests in 67 Properties as of December 31, 2004 and 75 as of December 31, 2003, as well as joint venture interests in our investments in 51 European shopping centers; four Premium Outlet centers in Japan; one Premium Outlet in Mexico; and one shopping center in Canada as of December 31, 2004. We held 47 European shopping centers and one shopping center in Canada as of December 31, 2003. Since we do not control or otherwise have an interest that would require us to consolidate these joint venture Properties, accounting principles generally accepted in the United States currently require that we account for these Properties on the equity method. Substantially all of our joint venture Properties are subject to rights of first refusal, buy-sell provisions, or other sale rights for partners which are customary in real estate partnership agreements and the industry. Each partner in these joint ventures may initiate these provisions at any time, which would result in either the sale of or the use of available cash or borrowings to acquire the partnership interest.

Summary financial information of the joint ventures and a summary of our investment in and share of income from such joint ventures follow. We condensed into separate line items major captions of the statements of operations for joint venture interests sold or consolidated. Consolidation occurs when we acquire an additional interest in the joint venture and as a result, gain unilateral control of the Property. We reclassified these line items into “Discontinued Joint Venture Interests” and “Consolidated Joint Venture Interests” so that we may present comparative results of operations for those joint venture interests held as of December 31, 2004.

December 31,	2004	2003
<b>BALANCE SHEETS</b>		
<b>Assets:</b>		
Investment properties, at cost	\$ 9,429,465	\$ 8,787,816
Less — accumulated depreciation	1,745,498	1,427,291
	<u>7,683,967</u>	<u>7,360,525</u>
Cash and cash equivalents	292,770	227,921
Tenant receivables	209,040	236,023
Investment in unconsolidated entities	167,182	94,853
Deferred costs and other assets	322,660	176,477
Assets of Consolidated Joint Venture Interests	—	474,745
Assets of Discontinued Joint Venture Interests	—	764,833
Total assets	<u>\$ 8,675,619</u>	<u>\$ 9,335,377</u>
<b>Liabilities and Partners' Equity:</b>		
Mortgages and other indebtedness	\$ 6,398,312	\$ 5,936,104
Accounts payable, accrued expenses, and deferred revenue	373,887	273,704
Other liabilities	179,443	38,780
Mortgages and liabilities of Consolidated Joint Venture Interests	—	229,718
Mortgages and liabilities of Discontinued Joint Venture Interests	—	549,142
Total liabilities	<u>6,951,642</u>	<u>7,027,448</u>
Preferred units	67,450	152,450
Partners' equity	1,656,527	2,155,479
Total liabilities and partners' equity	<u>\$ 8,675,619</u>	<u>\$ 9,335,377</u>
<b>Our Share of:</b>		
Total assets	\$ 3,619,969	\$ 3,861,497
Partners' equity	\$ 779,252	\$ 885,149
Add: Excess Investment	1,103,992	912,212
Our net Investment in Joint Ventures	<u>\$ 1,883,244</u>	<u>\$ 1,797,361</u>
Mortgages and other indebtedness	<u>\$ 2,750,327</u>	<u>\$ 2,739,630</u>

“Excess Investment” represents the unamortized difference of our investment over our share of the equity in the underlying net assets of the joint ventures acquired. We generally amortize excess investment over the life of the related Properties, typically 35 years, and the amortization is included in income from unconsolidated entities. We periodically review our ability to recover the carrying values of our investments in the joint venture Properties. If we conclude that any portion of our investment, including the excess investment, is not recoverable, we record an adjustment to write off the unrecoverable amounts.

As of December 31, 2004, scheduled principal repayments on joint venture indebtedness were as follows:

2005	\$ 500,885
2006	1,083,340
2007	512,958
2008	790,007
2009	526,266
Thereafter	2,984,328
Total principal maturities	6,397,784
Net unamortized debt premiums	528
Total mortgages and other indebtedness	<u>\$ 6,398,312</u>

This debt becomes due in installments over various terms extending through 2017 with interest rates ranging from 1.14% to 9.04% and a weighted average rate of 5.84% at December 31, 2004.

For the Year Ended December 31,	2004	2003	2002
<b>STATEMENTS OF OPERATIONS</b>			
<b>Revenue:</b>			
Minimum rent	\$ 960,934	\$ 795,386	\$ 728,294
Overage rent	44,494	28,486	26,621
Tenant reimbursements	490,023	400,921	352,669
Other income	67,233	78,069	50,317
Total revenue	<u>1,562,684</u>	1,302,862	1,157,901
<b>Operating Expenses:</b>			
Property operating	300,656	229,146	179,208
Depreciation and amortization	290,256	230,578	205,721
Real estate taxes	128,578	118,193	105,082
Repairs and maintenance	71,649	64,247	63,021
Advertising and promotion	38,238	37,162	35,060
Provision for credit losses	11,354	7,728	8,143
Other	66,504	39,683	30,080
Total operating expenses	<u>907,235</u>	726,737	626,315
<b>Operating Income</b>	<b>655,449</b>	576,125	531,586
Interest Expense	375,884	335,494	316,872
<b>Income Before Minority Interest and Unconsolidated Entities</b>	<b>279,565</b>	240,631	214,714
(Loss) Income from Unconsolidated Entities	(5,129)	8,393	3,062
Minority interest	-	(654)	(751)
<b>Income From Continuing Operations</b>	<b>274,436</b>	248,370	217,025
Income from Consolidated Joint Venture Interests	19,378	23,801	9,866
Income from Discontinued Joint Venture Interests	6,431	44,424	28,600
Gain on disposal or sale of Discontinued operations, net	4,704	-	-
<b>Net Income</b>	<b>\$ 304,949</b>	\$ 316,595	\$ 255,491
<b>Third-Party Investors' Share of Net Income</b>	<b>\$ 193,282</b>	\$ 190,535	\$ 150,161
<b>Simon Group's Share of Net Income</b>	<b>111,667</b>	126,060	105,330
<b>Amortization of Excess Investment</b>	<b>30,554</b>	26,415	26,635
<b>Income from Joint Ventures</b>	<b>\$ 81,113</b>	\$ 99,645	\$ 78,695

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

## European Investments

The carrying amount of our total combined investment in two joint venture investments, European Retail Enterprises, B.V. (“ERE”) and Gallerie Commerciali Italia (“GCI”), is \$320.6 million as of December 31, 2004, net of the related cumulative translation adjustment, including subordinated debt in ERE. Our investments in ERE and GCI are accounted for using the equity method of accounting. The Operating Partnership has a 49% ownership in GCI and a current 34.7% ownership in ERE.

The agreements for the Operating Partnership’s 34.7% interest in ERE are structured to allow us to acquire an additional 26.1% ownership interest over time. The future commitments to purchase shares from three of the existing stockholders of ERE are based upon a multiple of adjusted results of operations in the year prior to the purchase of the shares. Therefore, the actual amount of these additional commitments may vary. The current estimated additional commitments is approximately \$60 million to purchase shares of stock of ERE, assuming that the three existing stockholders exercise their rights under put options. We expect these purchases to be made from 2006–2008. In addition, the agreements contain normal buy/sell provisions as previously described, as well as a marketing right which a partner may exercise. We and the other significant owner of ERE have the right to market the sale of the entire company, subject to a right of first offer to the non-selling partner. If the non-selling partner does not exercise its right for a specified price, then the selling partner can sell each partners’ interest in ERE commencing in the second quarter of 2005. Our partner has initiated a process in order to exercise this marketing right but has not yet given us the notice required to formally commence the marketing right or allow us to exercise our right of first offer.

## The Management Company

On January 1, 2003, the Operating Partnership acquired all of the remaining equity interests of the Management Company, and as a result, the Management Company is now a consolidated subsidiary of the Operating Partnership. Prior to this, we owned voting and non-voting common stock and three classes of participating preferred stock of the Management Company; however, 95% of the voting common stock was owned by three Simon family members. Prior to that date, we accounted for our investment in the Management Company using the equity method of accounting. At that time, we exercised significant influence but did not control the financial and operating policies of the Management Company. Our preferred and common interest and our note receivable from the Management Company entitled us to approximately 98% of the after-tax economic benefits of the Management Company’s operations.

Prior to the consolidation of the Management Company, common costs were allocated by the Management Company to us, based primarily on minimum and overage rent, using assumptions that we believe are reasonable. The following data summarizes interest income and preferred dividends from the Management Company for the year ended December 31, 2002, included in other income, and total costs incurred on consolidated properties related to services provided by the Management Company:

Interest and preferred dividends	\$ 13,620
Total costs incurred on consolidated properties	\$ 76,469

Summarized consolidated operating data of the Management Company for the year ended December 31, 2002 is as follows:

Total revenue	<u>\$130,988</u>
Operating income	<u>\$ 33,571</u>
Net loss attributable to common stockholders	<u>\$ (18,626)</u>

## NOTE 8 — INDEBTEDNESS AND DERIVATIVE FINANCIAL INSTRUMENTS

Our mortgages and other indebtedness consist of the following:

December 31,	2004	2003
<b>Fixed-Rate Debt</b>		
Mortgages and other notes, including \$68,746 and \$21,742 net premiums, respectively. Weighted average interest and maturity of 6.45% and 6.1 years.	\$ 4,369,655	\$ 3,360,917
Unsecured notes, including \$61,034 net premiums and \$16,547 net discounts, respectively. Weighted average interest and maturity of 6.32% and 5.2 years.	6,501,034	4,998,453
7% Mandatory Par Put Remarketed Securities, including \$4,851 and \$4,933 premiums, respectively, due June 2028 and subject to redemption June 2008.	204,851	204,933
Commercial mortgage pass-through, due December 2004	—	172,290
<b>Total fixed-rate debt</b>	<b>11,075,540</b>	<b>8,736,593</b>
<b>Variable-Rate Debt</b>		
Mortgages and other notes, at face value, respectively. Weighted average interest and maturity of 3.58% and 2.5 years.	\$ 686,771	\$ 619,763
Floating Rate Mandatory Extension Notes, due November 15, 2014.	—	113,100
Credit Facility (see below)	425,000	327,901
Acquisition Facility (see below)	1,800,000	—
Alternative Currency Facilities	24,359	—
Commercial mortgage pass-through certificates, due December 2004.	—	48,157
Unsecured term loans. Weighted average rates and maturities of 3.34% and 2.4 years.	579,170	419,679
<b>Total variable-rate debt</b>	<b>3,515,300</b>	<b>1,528,600</b>
Fair value interest rate swaps	(4,447)	1,195
<b>Total mortgages and other indebtedness, net</b>	<b>\$14,586,393</b>	<b>\$10,266,388</b>

**General.** We have pledged 94 Properties as collateral to secure related mortgage notes including 9 pools of cross-defaulted and cross-collateralized mortgages encumbering a total of 45 Properties. Under these cross-default provisions, a default under any mortgage included in the cross-defaulted package may constitute a default under all such mortgages and may lead to acceleration of the indebtedness due on each Property within the collateral package. Of our 94 encumbered Properties, indebtedness of 23 of these encumbered Properties and our unsecured notes are subject to various financial performance covenants relating to leverage ratios, annual real property appraisal requirements, debt service coverage ratios, minimum net worth ratios, debt-to-market capitalization, and/or minimum equity values. Our mortgages and other indebtedness may be prepaid but are generally subject to prepayment of a yield-maintenance premium or defeasance. As of December 31, 2004, we are in compliance with all our debt covenants.

**Mortgages and Other Indebtedness.** We have 94 encumbered consolidated properties at December 31, 2004. The balance of fixed and variable rate mortgage notes was \$5.0 billion as of December 31, 2004 and of this amount \$4.7 billion is nonrecourse to us. The fixed-rate mortgages generally require monthly payments of principal and/or interest. The interest rates of variable-rate mortgages are typically based on LIBOR.

Some of the limited partner Unitholders guarantee a portion of our consolidated debt through foreclosure guarantees. In total, 53 limited partner Unitholders provide guarantees of foreclosure of \$354.8 million of our consolidated debt at 12 consolidated Properties. In each case, the loans were made by unrelated third party institutional lenders and the guarantees are for the benefit of each lender. In the event of foreclosure of the mortgaged property, the proceeds from the sale of the property are first applied against the amount of the guarantee and also reduce the amount payable under the guarantee. To the extent the sale proceeds from the disposal of the property do not cover the amount of the guarantee, then the Unitholder is liable to pay the difference between the sale proceeds and the amount of the guarantee so that the entire amount guaranteed to the lender is satisfied. The debt is non-recourse to us and our affiliates.

On January 22, 2004, we paid off a \$60.0 million variable rate mortgage, at LIBOR plus 125 basis points, that encumbered one consolidated Property with proceeds from a senior unsecured notes offering. In addition, we refinanced another consolidated mortgaged Property with a \$32.0 million 6.05% fixed rate mortgage that matures on February 11, 2014. The balance of the previous mortgage was \$34.7 million at a variable rate of LIBOR plus 250 basis points and was scheduled to mature on April 1, 2004.

On March 31, 2004, we secured a \$86.0 million variable rate mortgage, at LIBOR plus 95 basis points, to permanently finance a portion of the Gateway Shopping Center acquisition. The mortgage has an initial maturity date of March 31, 2005 with three, one-year, extensions available at our option.

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

On April 27, 2004, we secured a \$96.0 million fixed rate mortgage at 5.17% to permanently finance a portion of the Montgomery Mall acquisition. The mortgage has an anticipated maturity date of May 11, 2014.

On May 19, 2004, we secured a \$260.0 million mortgage to permanently finance a portion of the Plaza Carolina Mall acquisition. The mortgage consists of two fixed-rate tranches and three variable-rate tranches. The fixed-rate components total \$100 million at a blended rate of 5.10% and have a maturity date of May 9, 2009. The \$160.0 million variable-rate components bear interest at LIBOR plus 90 basis points and have an initial maturity of May 9, 2006 with three, one-year extensions available at our option. The initial weighted average all-in interest rate was approximately 3.2%.

On June 15, 2004, we refinanced a pool of seven cross-collateralized mortgages totaling \$219.4 million with a \$220.0 million variable-rate term loan. The original mortgages would have matured on December 15, 2004 and had an effective interest rate of 7.06% including the effect of an interest rate protection agreement on \$48.1 million of variable-rate debt. The collateralized term loan bore interest at LIBOR plus 80 basis points. On June 30, 2004, we refinanced the term loan with individually secured fixed-rate mortgages on six of the seven original Properties totaling \$290.0 million. The mortgages have a maturity date of July 1, 2014 and have a weighted average interest rate of 5.90%. One of the Properties was unencumbered as part of this refinancing.

On July 1, 2004, we paid off, with available working capital, two mortgages encumbering one consolidated Property that were scheduled to mature on January 1, 2005. The first mortgage had a balance of \$41.1 million, and bore interest at a fixed rate of 8.45%. The second mortgage had a balance of \$14.9 million, and bore interest at a fixed rate of 6.81%.

On July 12, 2004, we refinanced a consolidated Property with a \$73.0 million, 5.84% fixed rate mortgage that matures on August 1, 2014. The balance of the previous mortgage was \$47.0 million, bore interest at a variable rate of LIBOR plus 275 basis points and was scheduled to mature on July 1, 2005.

On July 28, 2004, we refinanced a consolidated Property with a \$86.0 million, 5.65% fixed rate mortgage that matures on August 11, 2014. The balance of the previous mortgage was \$45.0 million, bore interest at a variable rate of LIBOR plus 150 basis points and was scheduled to mature on June 12, 2005.

On November 25, 2004, we paid off, with available working capital, one mortgage encumbering one consolidated Property that was scheduled to mature on February 1, 2005. The mortgage had a balance of \$36.0 million, and bore interest at a fixed rate of 7.42%.

**Unsecured Notes.** We have \$1.2 billion of unsecured notes that are structurally senior in right of payment to holders of other unsecured notes to the extent of the assets and related cash flows of certain Properties. These unsecured notes have a weighted average interest rate of 7.14% and weighted average maturities of 6.4 years.

On January 15, 2004, we paid off \$150.0 million of 6.75% unsecured notes that matured on that date with borrowings from our \$1.25 billion unsecured revolving credit facility ("Credit Facility").

On January 20, 2004, we issued two tranches of senior unsecured notes to institutional investors pursuant to Rule 144A totaling \$500.0 million at a weighted average fixed interest rate of 4.21%. The first tranche is \$300.0 million at a fixed interest rate of 3.75% due January 30, 2009 and the second tranche is \$200.0 million at a fixed interest rate of 4.90% due January 30, 2014. We received net proceeds of \$383.4 million and we exchanged our \$113.1 million Floating Rate Mandatory Extension Notes ("MAXES") with the holder. The MAXES were due November 15, 2014 and bore interest at LIBOR plus 80 basis points. The exchange of the MAXES for the notes instruments did not result in a significant modification of the terms in the debt arrangement. We used \$277.0 million of the net proceeds to reduce borrowings on the Credit Facility, to unencumber one Property, and the remaining portion was used for general working capital purposes. We subsequently completed an exchange offer in which notes registered under the Securities Act of 1933 with the same economic terms and conditions were exchanged for the Rule 144A notes.

Concurrent with the issuance of the Rule 144A notes, we entered into a five-year variable rate \$300.0 million notional amount swap agreement to effectively convert the \$300.0 million tranche to floating rate debt at an effective rate of six-month LIBOR.

On February 9, 2004, we paid off \$300.0 million of 6.75% unsecured notes that matured on that date with borrowings from the Credit Facility.

On February 26, 2004, we obtained a \$250.0 million unsecured term loan with an initial maturity date of April 1, 2005. The maturity date may be extended, at our option, for two, one-year extension periods. The unsecured term loan bears interest at LIBOR plus 65 basis points. The proceeds from this financing were used to pay off our \$65.0 million unsecured term loan that matured on March 15, 2004 and our \$150.0 million unsecured term loan that matured on February 28, 2004. The remaining proceeds were used for general working capital purposes. The \$65.0 million unsecured term loan bore interest at LIBOR plus 80 basis points and the \$150.0 million unsecured term loan bore interest at LIBOR plus 65 basis points.

On July 15, 2004, we paid off \$100.0 million of 6.75% unsecured notes that matured on that date with available working capital.

On August 11, 2004, we issued two tranches of senior unsecured notes to institutional investors pursuant to Rule 144A totaling \$900.0 million at a weighted average fixed interest rate of 5.29%. The first tranche is \$400.0 million at a fixed interest rate of 4.875%

due August 15, 2010 and the second tranche is \$500.0 million at a fixed interest rate of 5.625% due August 15, 2014. We received net proceeds of \$890.6 million. We used \$585.0 million of the net proceeds to reduce borrowings on our Credit Facility, \$150.0 million to retire fixed rate 7.75% unsecured notes, \$120.7 million to unencumber two consolidated Properties, and the remaining portion was used for general working capital purposes. We subsequently completed an exchange offer in which notes registered under the Securities Act of 1933 with the same economic terms and conditions were exchanged for the Rule 144A notes.

**Credit Facility.** As of December 31, 2004, the Credit Facility was a \$1.25 billion unsecured revolving credit facility with a maturity date of April 16, 2005 and a one-year extension of the maturity date available at our option. The Credit Facility bore interest at LIBOR plus 65 basis points and provided for different pricing based upon our corporate credit rating, with an additional 15 basis point facility fee on the entire \$1.25 billion. The Credit Facility had available a EURO sub-tranche for up to \$100 million U.S. dollar equivalent which provides availability for Euros at EURIBOR plus 65 basis points and dollars at LIBOR plus 65 basis points, at our option. We use the Credit Facility primarily for funding acquisition, renovation and expansion and predevelopment opportunities and general corporate purposes. The Credit Facility contains financial covenants relating to a capitalization value and leverage criteria, minimum EBITDA and unencumbered EBITDA coverage ratio requirements and a minimum equity value.

A summary of the Credit Facility is as follows:

As of December 31,	2004	2003
Total Facility Amount	<b>\$ 1,250,000</b>	\$ 1,250,000
Borrowings	<b>(425,000)</b>	(327,901)
Letters of credit	<b>(38,131)</b>	(24,081)
Remaining Availability	<b>\$ 786,869</b>	\$ 898,018
Effective Interest rate	<b>1.95%</b>	1.94%
Maximum borrowings during the period ended	<b>\$ 585,000</b>	\$ 667,067
Average borrowings during the period ended	<b>\$ 370,315</b>	\$ 396,250

On January 11, 2005, we refinanced the Credit Facility with a new \$2.0 billion unsecured revolving credit facility (the "New Credit Facility"). The New Credit Facility has a maturity date of January 11, 2008, with an additional one-year extension available at our option. The facility can be increased to \$2.5 billion within the first two years of closing at our option. The New Credit Facility bears interest at LIBOR plus 55 basis points with an additional 15 basis point facility fee on the entire \$2.0 billion facility and provides for variable grid pricing based upon our corporate credit rating. In addition, the New Credit Facility has a \$500 million U.S. dollar equivalent multi-currency tranche for Euro, Yen or Sterling borrowings. The New Credit Facility contains financial covenants relating to a capitalization value and leverage criteria, minimum EBITDA and unencumbered EBITDA coverage ratio requirements and a minimum equity value.

**Acquisition Facility.** On October 12, 2004, we obtained a \$1.8 billion unsecured term loan ("Acquisition Facility") to finance the cash portion of our acquisition of Chelsea. The Acquisition Facility matures on October 12, 2006 and requires minimum principal repayments in three equal installments after twelve months, eighteen months, and at maturity. The Acquisition Facility bears interest at LIBOR plus 55 basis points with an additional 15 basis point facility fee on all loans outstanding and provides for variable grid pricing based upon our credit rating.

## Debt Maturity and Other

Our scheduled principal repayments on indebtedness as of December 31, 2004 was as follows:

2005	\$ 1,542,161
2006	2,772,108
2007	1,920,225
2008	1,044,997
2009	1,653,507
Thereafter	5,523,211
Total principal maturities	14,456,209
Net unamortized debt premium and other	130,184
Total mortgages and other indebtedness	<b>\$14,586,393</b>

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

Our cash paid for interest in each period, net of any amounts capitalized, was as follows:

For the Year Ended December 31,	2004	2003	2002
	<b>\$648,984</b>	\$596,274	\$591,328

## Derivative Financial Instruments

Our exposure to market risk due to changes in interest rates primarily relates to our long-term debt obligations. We manage exposure to interest rate market risk through our risk management strategy by a combination of interest rate protection agreements to effectively fix or cap a portion of variable rate debt, or in the case of a fair value hedge, effectively convert fixed rate debt to variable rate debt. We are also exposed to foreign currency risk on financings of certain foreign operations. Our intent is to offset gains and losses that occur on the underlying exposures, with gains and losses on the derivative contracts hedging these exposures. We do not enter into either interest rate protection or foreign currency rate protection agreements for speculative purposes.

We may enter into treasury lock agreements as part of an anticipated debt issuance. If the anticipated transaction does not occur, the cost is charged to net income. Upon completion of the debt issuance, the cost of these instruments is recorded as part of accumulated other comprehensive income and is amortized to interest expense over the life of the debt agreement.

As of December 31, 2004, we have reflected the fair value of outstanding consolidated derivatives in other liabilities for \$6.2 million. In addition, we recorded the benefits from our treasury lock agreements in accumulated comprehensive income and the unamortized balance of these agreements is \$8.2 million as of December 31, 2004. As of December 31, 2004, our outstanding LIBOR based derivative contracts consist of:

- interest rate cap protection agreements with a notional amount of \$257.1 million that mature from January 2005 to May 2006.
- variable rate swap agreements with a notional amount of \$370.0 million that mature in September 2008 and January 2009 and have a weighted average pay rate of 2.71% and a weighted average receive rate of 3.72%.

Within the next twelve months, we expect to reclassify to earnings approximately \$2.7 million of income of the current balance held in accumulated other comprehensive income. The amount of ineffectiveness relating to fair value and cash flow hedges recognized in income during the periods presented was not material.

## Fair Value of Financial Instruments

The carrying value of our variable-rate mortgages and other loans approximates their fair values. We estimated the fair values of combined fixed-rate mortgages using cash flows discounted at current borrowing rates and other indebtedness using cash flows discounted at current market rates. The fair values of financial instruments and our related discount rate assumptions used in the estimation of fair value for our consolidated fixed-rate mortgages and other indebtedness are summarized as follows:

As of December 31,	2004	2003
Fair value of fixed-rate mortgages and other indebtedness	<b>\$11,357,011</b>	\$9,189,538
Discount rates assumed in calculation of fair value	<b>5.20%</b>	4.81%

## NOTE 9 – RENTALS UNDER OPERATING LEASES

Future minimum rentals to be received under noncancelable tenant operating leases for each of the next five years and thereafter, excluding tenant reimbursements of operating expenses and percentage rent based on tenant sales volume, as of December 31, 2004, are as follows:

2005	\$1,511,919
2006	1,390,145
2007	1,229,812
2008	1,066,342
2009	906,608
Thereafter	<u>2,775,307</u>
	<b><u>\$8,880,133</u></b>

Approximately 0.8% of future minimum rents to be received are attributable to leases with an affiliate of a limited partner in the Operating Partnership.



## NOTE 10 – CAPITAL STOCK

The Board of Directors is authorized to reclassify the excess common stock into one or more additional classes and series of capital stock, to establish the number of shares in each class or series and to fix the preferences, conversion and other rights, voting powers, restrictions, limitations as to dividends, and qualifications and terms and conditions of redemption of such class or series, without any further vote or action by the stockholders. The issuance of additional classes or series of capital stock may have the effect of delaying, deferring or preventing a change in control of Simon Property without further action of the stockholders. The ability of the Board of Directors to issue additional classes or series of capital stock, while providing flexibility in connection with possible acquisitions and other corporate purposes, could have the effect of making it more difficult for a third party to acquire, or of discouraging a third party from acquiring, a majority of the outstanding voting stock of Simon Property.

The holders of common stock of Simon Property are entitled to one vote for each share held of record on all matters submitted to a vote of stockholders, other than for the election of directors. At the time of the initial public offering of Simon Property's predecessor in 1993, the charter of the predecessor gave Melvin Simon, Herbert Simon, David Simon and certain of their affiliates (the "Simons") the right to elect four of the thirteen members of the Board of Directors, conditioned upon the Simons, or entities they control, maintaining specified levels of equity ownership in Simon Property's predecessor, the Operating Partnership and all of their subsidiaries. In addition, at that time, Melvin Simon & Associates, Inc. ("MSA"), acquired 3,200,000 shares of Class B common stock. MSA placed the Class B common stock into a voting trust under which the Simons were the sole trustees. These voting trustees had the authority to elect the four members of the Board of Directors. These same arrangements were incorporated into Simon Property's Charter in 1998 during the combination of its predecessor and Corporate Property Investors, Inc. Shares of Class B common stock convert automatically into an equal number of shares of common stock upon the sale or transfer thereof to a person not affiliated with Melvin Simon, Herbert Simon or David Simon. The holder of the Class C common stock is entitled to elect two of the thirteen members of the board. Shares of Class C common stock convert automatically into an equal number of shares of common stock upon the sale or transfer thereof to a person not affiliated with the members of the DeBartolo family or entities controlled by them. The Class B and Class C shares can be converted into shares of common stock at the option of the holders. At the initial offering we reserved 3,200,000 and 4,000 shares of common stock for the possible conversion of the outstanding Class B and Class C shares, respectively.

On March 1, 2004, Simon Property and the Simons completed a restructuring transaction in which MSA exchanged 3,192,000 Class B common shares for an equal number of shares of common stock in accordance with our Charter. Those shares continue to be owned by MSA and remain subject to a voting trust under which the Simons are the sole voting trustees. MSA exchanged the remaining 8,000 Class B common shares with David Simon for 8,000 shares of common stock and David Simon's agreement to create a new voting trust under which the Simons as voting trustees, hold and vote the remaining 8,000 shares of Class B common stock acquired by David Simon. As a result, these voting trustees have the authority to elect four of the members of the Board of Directors contingent on the Simons maintaining specified levels of equity ownership in Simon Property, the Operating Partnership and their subsidiaries.

### Common Stock Issuances and Repurchases

In 2004, fifty-five limited partners exchanged 4,194,117 units for 4,194,117 shares of common stock. On November 5, 2004 thirty-one limited partners converted 1,061,580 preferred units for 803,341 shares of common stock.

We issued 392,943 shares of common stock related to employee stock options exercised during 2004. We used the net proceeds from the option exercises of approximately \$10.7 million to acquire additional units of the Operating Partnership. The Operating Partnership used the net proceeds for general working capital purposes. We also issued 12,978,795 shares of common stock in connection with the Chelsea acquisition.

We have purchased 317,300 shares of common stock in the open market as part of our common stock repurchase program at an average price of \$64.26. We have a Board approved share repurchase program that permits us to acquire up to \$250.0 million in shares through May 6, 2005.

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

## Preferred Stock

The following table summarizes each of the authorized series of preferred stock of Simon Property:

As of December 31,	2004	2003
Series B 6.5% Convertible Preferred Stock, 5,000,000 shares authorized, none issued and outstanding	\$ —	\$ —
Series C 7.00% Cumulative Convertible Preferred Stock, 2,700,000 shares authorized, none issued or outstanding	—	—
Series D 8.00% Cumulative Redeemable Preferred Stock, 2,700,000 shares authorized, none issued or outstanding	—	—
Series E 8.00% Cumulative Redeemable Preferred Stock, 1,000,000 shares authorized, 0 and 1,000,000 issued and outstanding	—	24,863
Series F 8.75% Cumulative Redeemable Preferred Stock, 8,000,000 shares authorized, 8,000,000 issued and outstanding	192,989	192,989
Series G 7.89% Cumulative Step-Up Premium Rate Preferred Stock, 3,000,000 shares authorized, 3,000,000 issued and outstanding	147,950	147,681
Series H Variable Rate Preferred Stock, 4,530,000 shares authorized, 0 and 78,012 issued and outstanding	—	1,950
Series I 6% Convertible Perpetual Preferred Stock, 19,000,000 shares authorized, 13,638,019 and 0 issued and outstanding	681,901	—
Series J 8 ⅜% Cumulative Redeemable Preferred Stock, 1,000,000 shares authorized, 796,948 and 0 issued and outstanding	39,847	—
	<u>\$1,062,687</u>	<u>\$367,483</u>

Dividends on all series of preferred stock are calculated based upon the preferred stock's preferred return multiplied by the preferred stock's corresponding liquidation value. The Operating Partnership pays preferred distributions to Simon Property equal to the dividends paid on the preferred stock issued.

**Series B Convertible Preferred Stock.** During 2003, all of the outstanding shares of our 6.5% Series B Convertible Preferred Stock were either converted into shares of common stock or were redeemed at a redemption price of \$106.34 per share. We issued an aggregate of 1,628,400 shares of common stock to the holders who exercised their conversion rights. The remaining 18,340 shares of Series B preferred stock were redeemed for cash.

**Series C Cumulative Convertible Preferred Stock and Series D Cumulative Redeemable Preferred Stock.** On August 27, 1999, Simon Property authorized these two new series of preferred stock to be available for issuance upon conversion by the holders or redemption by the Operating Partnership of the 7.00% Preferred Units or the 8.00% Preferred Units, described below. On October 1, 2004, thirty-two limited partners exchanged a total of 1,156,039 units of 8.00% Series D Cumulative Redeemable Preferred Units for a like number of our 8.00% Series D Cumulative Redeemable Preferred Stock. On December 1, 2004 we repurchased the 1,156,039 shares of Series D 8.00% Cumulative Redeemable Preferred Stock for \$36.9 million. Each of these new series of preferred stock had terms that were substantially identical to the respective series of Preferred Units.

**Series E Cumulative Redeemable Preferred Stock.** We issued the Series E Cumulative Redeemable Preferred Stock for \$24.2 million. These preferred shares were being accreted to their liquidation value. The Series E Cumulative Redeemable Preferred Stock was redeemed on November 10, 2004 at the liquidation value of \$25 per share.

**Series F Cumulative Redeemable Preferred Stock and Series G Cumulative Step-Up Premium Rate Preferred Stock.** The 8.75% Series F Cumulative Redeemable Preferred Stock may be redeemed at any time on or after September 29, 2006 at a liquidation value of \$25.00 per share (payable solely out of the sale proceeds of other capital stock of Simon Property, which may include other series of preferred shares), plus accrued and unpaid dividends. The 7.89% Series G Cumulative Step-Up Premium Rate Preferred Stock are being accreted to their liquidation value and may be redeemed at any time on or after September 30, 2007 at a liquidation value of \$50.00 per share (payable solely out of the sale proceeds of other capital stock of Simon Property, which may include other series of preferred shares), plus accrued and unpaid dividends. Beginning October 1, 2012, the rate on this series of preferred stock increases to 9.89% per annum. We intend to redeem the Series G Preferred Shares prior to October 1, 2012. Neither of these series of preferred stock has a stated maturity or is convertible into any other securities of Simon Property. Neither series is subject to any mandatory redemption provisions, except as needed to maintain or bring the direct or indirect ownership of the capital stock of Simon Property into conformity with REIT requirements. The Operating Partnership pays a preferred distribution to Simon Property equal to the dividends paid on the preferred stock.

**Series H Variable Rate Preferred Stock.** To fund the redemption of the Series B Preferred Stock in 2003, we issued 3,328,540 shares of Series H Variable Rate Preferred Stock for \$83.2 million. Series H Variable Rate Preferred Stock is not redeemable at the option of the holders, but was redeemable at any time prior to March 15, 2004 or after March 15, 2009 at specified prices. We repurchased 3,250,528 shares of the Series H Preferred Stock for \$81.3 million on December 17, 2003. On January 7, 2004 we repurchased the remaining 78,012 shares for \$1.9 million.

**Series I 6% Convertible Perpetual Preferred Stock.** On October 14, 2004, we issued 13,261,712 shares of this new series of preferred stock in the acquisition of Chelsea. The terms of this new series of preferred stock is substantially identical to those of the respective series of Preferred Units. Subsequent to the initial issuance, three unitholders exchanged 376,307 units of the 6% Convertible Perpetual Preferred Stock for an equal number of shares of Series I Preferred Stock. Distributions are to be made quarterly beginning November 30, 2004 at an annual rate of 6% per share. On or after October 14, 2009, we shall have the option to redeem the 6% Convertible Perpetual Preferred Stock, in whole or in part, for shares of common stock only at a liquidation preference of \$50.00 per share plus accumulated and unpaid dividends. However, if the redemption date falls between the record date and dividend payment date the redemption price will be equal to only the liquidation preference per share, and will not include any amount of dividends declared and payable on the corresponding dividend payment date. The redemption may occur only if, for 20 trading days within a period of 30 consecutive trading days ending on the trading day before notice of redemption is issued, the closing price per share of common stock exceeds 130% of the applicable conversion price. The 6% Convertible Perpetual Preferred Stock shall be convertible into a number of fully paid and non-assessable Common Shares upon the occurrence of a conversion triggering event at a conversion rate of 0.783 of a common share. A conversion triggering event includes the following: (a) if the 6% Convertible Perpetual Preferred Share is called for redemption by us; or, (b) if we are a party to a consolidation, merger, binding share exchange, or sale of all or substantially all of our assets; or, (c) if during any fiscal quarter after the fiscal quarter ending December 31, 2004, the closing sale price of the Common Stock for at least 20 trading days in a period of 30 consecutive trading days ending on the last trading day of the preceding fiscal quarter exceeds 125% of the applicable conversion price. If the closing price condition is not met at the end of any fiscal quarter, then conversions will not be permitted in the following fiscal quarter.

**Series J 8<sup>3</sup>/<sub>8</sub>% Cumulative Redeemable Preferred Stock.** On October 14, 2004, we issued 796,948 shares of Series J 8<sup>3</sup>/<sub>8</sub>% Cumulative Redeemable Preferred Stock in the acquisition of Chelsea. On or after October 15, 2027, the Series J Preferred Stock, in whole or in part, may be redeemed at our option at a price, payable in cash, of \$50.00 per share plus accumulated and unpaid dividends. The Series J Preferred Stock is not convertible or exchangeable for any other property or securities of Simon Property.

### Limited Partners' Preferred Interests in the Operating Partnership

The following table summarizes each of the authorized preferred units of the Operating Partnership:

As of December 31,	2004	2003
6% Series I Convertible Perpetual Preferred Units, 19,000,000 units authorized, 4,377,487 and 0 issued and outstanding	<b>\$218,874</b>	\$ —
7.75% / 8.00% Cumulative Redeemable Preferred Units, 900,000 shares authorized, 822,588 issued and outstanding	<b>82,259</b>	82,259
7.5% Cumulative Redeemable Preferred Units, 260,000 units authorized, 255,373 and 251,096 issued and outstanding	<b>25,537</b>	25,109
7% Cumulative Convertible Preferred Units, 2,700,000 units authorized, 1,529,439 and 2,600,895 issued and outstanding	<b>42,824</b>	72,825
8.00% Cumulative Redeemable Preferred Units, 2,700,000 units authorized, 1,444,856 and 2,600,895 issued and outstanding	<b>43,346</b>	78,027
	<b>\$412,840</b>	\$258,220

**6% Series I Convertible Perpetual Preferred Units.** On October 14, 2004, the Operating Partnership issued 4,753,794 6% Convertible Perpetual Preferred Units in the Chelsea acquisition. Subsequent to the initial issuance, we had three unitholders exchange 376,307 Preferred Units into an equal number of shares of the Series I Preferred Stock. The Series I Units have terms that are substantially identical to the respective series of Preferred Stock, except that as it relates to the Series I Units, we have the option to satisfy the holder's exchange of Series I Preferred Units for cash or Series I Preferred Stock.

**7.75%/8.00% Cumulative Redeemable Preferred Units.** During 2003, in connection with the purchase of additional interest in Kravco, the Operating Partnership issued 7.75%/8.00% Cumulative Redeemable Preferred Units (the "7.75% Preferred Units") that accrue cumulative dividends at a rate of 7.75% of the liquidation value for the period beginning December 5, 2003 and ending

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

December 31, 2004, 8.00% of the liquidation value for the period beginning January 1, 2005 and ending December 31, 2009, 10.00% of the liquidation value for the period beginning January 1, 2010 and ending December 31, 2010, and 12% of the liquidation value thereafter. These dividends are payable quarterly in arrears. A unitholder may require the Operating Partnership to repurchase the 7.75% Preferred Units on or after January 1, 2009 or any time the aggregate liquidation value of the outstanding units exceeds 10% of the book value of partners' equity of the Operating Partnership. The Operating Partnership may redeem the 7.75% Preferred Units on or after January 1, 2011 or earlier upon the occurrence of certain tax triggering events. Our intent is to redeem these units after January 1, 2009 after the occurrence of a tax triggering event. The redemption price is the liquidation value plus accrued and unpaid distributions, payable in cash or interest in one or more properties mutually agreed upon.

**7.5% Cumulative Redeemable Preferred Units.** The Operating Partnership issued 7.5% Cumulative Redeemable Preferred Units (the "7.5% Preferred Units") in connection with the purchase of additional interest in Kravco. The 7.5% Preferred Units accrue cumulative dividends at a rate of \$7.50 annually, which is payable quarterly in arrears. The Operating Partnership may redeem the 7.5% Preferred Units on or after November 10, 2013 unless there is the occurrence of certain tax triggering events such as death of the initial unit holder, or the transfer of any units to any person or entity other than the persons or entities entitled to the benefits of the original holder. The 7.5% Preferred Units' redemption price is the liquidation value plus accrued and unpaid distributions, payable either in cash or shares of common stock. In the event of the death of a holder of the 7.5% Preferred Units, the occurrence of certain tax triggering events applicable to the holder, or on or after November 10, 2006, the Preferred unit holder may require the Operating Partnership to redeem the 7.5% Preferred Units payable at the option of the Operating Partnership in either cash or shares of common stock. On August 16, 2004, the Operating Partnership issued an additional 4,277 of these preferred units.

**7.00% Cumulative Convertible Preferred Units.** The 7.00% Cumulative Convertible Preferred Units (the "7.00% Preferred Units") accrue cumulative dividends at a rate of \$1.96 annually, which is payable quarterly in arrears. The 7.00% Preferred Units are convertible at the holders' option on or after August 27, 2004, into either a like number of shares of 7.00% Cumulative Convertible Preferred Stock of Simon Property with terms substantially identical to the 7.00% Preferred Units or Units of the Operating Partnership at a ratio of 0.75676 to one provided that the closing stock price of Simon Property's common stock exceeds \$37.00 for any three consecutive trading days prior to the conversion date. The Operating Partnership may redeem the 7.00% Preferred Units at their liquidation value plus accrued and unpaid distributions on or after August 27, 2009, payable in Units. In the event of the death of a holder of the 7.00% Preferred Units, or the occurrence of certain tax triggering events applicable to a holder, the Operating Partnership may be required to redeem the 7.00% Preferred Units at liquidation value payable at the option of the Operating Partnership in either cash (the payment of which may be made in four equal annual installments) or shares of common stock. On November 5, 2004, 31 holders of the 7% Cumulative Convertible Preferred Units converted 1,061,580 of the units into common stock.

**8.00% Cumulative Redeemable Preferred Units.** The 8.00% Cumulative Redeemable Preferred Units (the "8.00% Preferred Units") accrue cumulative dividends at a rate of \$2.40 annually, which is payable quarterly in arrears. The 8.00% Preferred Units are each paired with one 7.00% Preferred Unit or with the Units into which the 7.00% Preferred Units may be converted. The Operating Partnership may redeem the 8.00% Preferred Units at their liquidation value plus accrued and unpaid distributions on or after August 27, 2009, payable in either new preferred units of the Operating Partnership having the same terms as the 8.00% Preferred Units, except that the distribution coupon rate would be reset to a then determined market rate, or in Units. The 8.00% Preferred Units are convertible at the holders' option on or after August 27, 2004, into 8.00% Cumulative Redeemable Preferred Stock of Simon Property with terms substantially identical to the 8.00% Preferred Units. In the event of the death of a holder of the 8.00% Preferred Units, or the occurrence of certain tax triggering events applicable to a holder, the Operating Partnership may be required to redeem the 8.00% Preferred Units owned by such holder at their liquidation value payable at the option of the Operating Partnership in either cash (the payment of which may be made in four equal annual installments) or shares of common stock. On October 1, 2004, 32 holders of the 8% Cumulative Redeemable Preferred Units converted 1,156,039 units into an equal number of Series D Cumulative Redeemable Preferred Stock.

**Notes Receivable from Former CPI Stockholders.** Notes receivable of \$17,926 from former Corporate Property Investors, Inc. ("CPI") stockholders, which result from securities issued under CPI's executive compensation program and were assumed in our merger with CPI, are reflected as a deduction from capital in excess of par value in the consolidated statements of stockholders' equity in the accompanying financial statements. A total of \$277 of these notes bear interest at rates ranging from 6.00% to 7.50%. The remainder of the notes do not bear interest and become due at the time the underlying shares are sold.

**The Simon Property Group 1998 Stock Incentive Plan.** We have a stock incentive plan (the "1998 Plan"), which provides for the grant of equity-based awards during a ten-year period, in the form of options to purchase shares ("Options"), stock appreciation rights ("SARs"), restricted stock grants and performance unit awards (collectively, "Awards"). Options may be granted which are qualified as "incentive stock options" within the meaning of Section 422 of the Code and Options which are not so qualified. An aggregate of 11,300,000 shares of common stock have been reserved for issuance under the 1998 Plan. Additionally, the partnership

agreement requires us to sell shares to the Operating Partnership, at fair value, sufficient to satisfy the exercising of stock options, and for us to purchase Units for cash in an amount equal to the fair market value of such shares.

**Administration.** The 1998 Plan is administered by Simon Property's Compensation Committee (the "Committee"). The Committee, at its sole discretion, determines which eligible individuals may participate and the type, extent and terms of the Awards to be granted to them. In addition, the Committee interprets the 1998 Plan and makes all other determinations deemed advisable for the administration of the 1998 Plan. Options granted to employees ("Employee Options") become exercisable over the period determined by the Committee. The exercise price of an Employee Option may not be less than the fair market value of the shares on the date of grant. Employee Options generally vest over a three-year period and expire ten years from the date of grant.

**Automatic Awards For Eligible Directors.** Prior to May 7, 2003, the 1998 Plan provided for automatic grants of Options to directors ("Director Options") of Simon Property who are not also our employees or employees of our affiliates ("Eligible Directors"). Each Eligible Director was automatically granted Director Options to purchase 5,000 shares upon the director's initial election to the Board, and upon each re-election, an additional 3,000 Director Options multiplied by the number of calendar years that had elapsed since such person's last election to the Board. The exercise price of Director Options is equal to the fair market value of the shares on the date of grant. Director Options vest and become exercisable on the first anniversary of the date of grant or in the event of a "Change in Control" as defined in the 1998 Plan. The last year during which Eligible Directors received awards of Director Options was 2002.

Pursuant to an amendment to the 1998 Plan approved by the stockholders effective May 7, 2003, Eligible Directors now receive annual grants of restricted stock in lieu of Director Options. Each Eligible Director receives on the first day of the first calendar month following his or her initial election as a director, a grant of 1,000 shares of restricted stock. Thereafter, as of the date of each annual meeting of Simon Property's stockholders, Eligible Directors who are re-elected as directors receive a grant of 1,000 shares of restricted stock. In addition, Eligible Directors who serve as chairpersons of the standing committees of the Board of Directors receive an additional annual grant in the amount of 500 shares of restricted stock (in the case of the Audit Committee) or 300 shares of restricted stock (in the case of all other standing committees).

Each award of restricted stock vests in four equal annual installments on January 1 of each year, beginning in the year following the year in which the award occurred. If a director otherwise ceases to serve as a director before vesting, the unvested portion of the award terminates. Any unvested portion of a restricted stock award vests if the director dies or becomes disabled while in office or has served a minimum of five annual terms as a director, but only if the Compensation Committee or full Board of Directors determines that such vesting is appropriate. The restricted stock also vests in the event of a "Change in Control".

Once vested, the delivery of any shares with respect to a restricted stock award (including reinvested dividends) is deferred under our Director Deferred Compensation Plan until the director retires, dies or becomes disabled or otherwise no longer serves as a director. The Eligible Directors may vote and are entitled to receive dividends on the shares underlying the restricted stock awards; however, any dividends on the shares underlying restricted stock awards must be reinvested in shares and held in the Director Deferred Compensation Plan until the shares underlying a restricted stock award are delivered to the former director.

In addition to automatic awards, Eligible Directors may be granted discretionary awards under the 1998 Plan.

**Restricted Stock.** The 1998 Plan also provides for shares of restricted common stock of Simon Property to be granted to certain employees at no cost to those employees, subject to growth targets established by the Compensation Committee (the "Restricted Stock Program"). Restricted stock is issued on the grant date and vests annually in four installments of 25% each beginning on January 1 following the year in which the restricted stock is awarded. The cost of restricted stock grants, which is based upon the stock's fair market value on the grant date, is charged to stockholders' equity and subsequently amortized against our earnings over the vesting period. Through December 31, 2004 a total of 3,423,173 shares of restricted stock, net of forfeitures, have been awarded under the plan. Information regarding restricted stock awards are summarized in the following table for each of the years presented:

For the year ended December 31,	2004	2003	2002
Restricted stock shares awarded, net of forfeitures	365,602	380,835	(21,070)
Weighted average grant price of shares granted	\$ 56.86	\$ 33.03	n/a
Amortization expense	\$ 11,935	\$ 10,355	\$ 8,957

The fair value of the options at the date of grant was estimated using the Black-Scholes option pricing model for our 2002 grants. The weighted average life of our outstanding options as of December 31, 2004 is 5.3 years.

During 2002, we changed our method of accounting for options and began expensing options in the consolidated statement of operations.

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

Information relating to Director Options and Employee Options from December 31, 2001 through December 31, 2004 is as follows:

	Director Options		Employee Options	
	Options	Option Price per Share <sup>(1)</sup>	Options	Option Price per Share <sup>(1)</sup>
<b>Shares under option at December 31, 2001</b>	169,720	\$25.86	3,177,751	\$25.03
Granted	24,000	33.68	—	—
Exercised	(6,360)	22.29	(665,476)	23.44
Forfeited	(9,000)	27.05	(7,225)	24.25
<b>Shares under option at December 31, 2002</b>	178,360	\$26.97	2,505,050	\$25.46
Granted	—	N/A	—	N/A
Exercised	(86,000)	26.43	(647,617)	23.44
Forfeited	—	N/A	(5,400)	25.54
<b>Shares under option at December 31, 2003</b>	92,360	\$27.48	1,852,033	\$26.16
Granted and other <sup>(2)</sup>	—	N/A	263,884	49.79
Exercised	(28,070)	29.13	(364,873)	27.05
Forfeited	—	N/A	(55,018)	24.15
<b>Shares under option at December 31, 2004</b>	<b>64,290</b>	<b>\$26.75</b>	<b>1,696,026</b>	<b>\$29.71</b>
<b>Exercise price range options 2003 and prior</b>		<b>\$22.25-\$33.68</b>		<b>\$22.35-\$30.38</b>
<b>Exercise price range 2004 options</b>		<b>N/A</b>		<b>\$46.97-\$63.51</b>
Options exercisable at December 31, 2002	154,360	\$25.93	1,695,750	\$25.67
Options exercisable at December 31, 2003	92,360	\$27.48	1,552,983	\$26.28
<b>Options exercisable at December 31, 2004</b>	<b>64,290</b>	<b>\$26.75</b>	<b>1,603,026</b>	<b>\$28.08</b>

(1) Represents the weighted average price when multiple prices exist.

(2) Principally includes Chelsea options issued to certain employees as part of acquisition consideration.

We also maintain a tax-qualified retirement 401(k) savings plan and offer no other postretirement or post employment benefits to our employees.

## Exchange Rights

Limited partners in the Operating Partnership have the right to exchange all or any portion of their Units for shares of common stock on a one-for-one basis or cash, as selected by the Board of Directors. The amount of cash to be paid if the exchange right is exercised and the cash option is selected will be based on the trading price of Simon Property's common stock at that time. At December 31, 2004, we had reserved 83,121,284 shares of common stock for possible issuance upon the exchange of Units, options, Class B and C common stock and certain convertible preferred stock.

## NOTE 11 — COMMITMENTS AND CONTINGENCIES

### Litigation

On November 15, 2004, the Attorneys General of Massachusetts, New Hampshire and Connecticut filed complaints in their respective state Superior Courts against us and our affiliate, SPGGC, Inc., alleging that the sale of co-branded, bank-issued gift cards sold in certain of its Portfolio Properties violated gift certificate statutes and consumer protection laws in those states. Each of these suits seeks injunctive relief, unspecified civil penalties and disgorgement of any fees determined to be improperly charged to consumers.

In addition, we are a defendant in three other proceedings relating to the gift card program. Each of the three proceedings has been brought by a private plaintiff as a purported class action and alleges violation of state consumer protection laws, state abandoned property and contract laws or state statutes regarding gift certificates or gift cards and seeks a variety of remedies including unspecified damages and injunctive relief.

On February 3, 2005, the Attorney General of the State of New York filed a petition in the Supreme Court of New York, County of New York against us and the Operating Partnership alleging violations of New York law with respect to gift card sales. The New York proceeding was settled on March 1, 2005.

We believe that we have viable defenses under both state and federal laws to the above gift card actions. Although it is not possible to provide any assurance of the ultimate outcome of any of these pending actions, management does not believe that an adverse outcome would have a material adverse effect on our financial position, results of operations or cash flow.

*Triple Five of Minnesota, Inc., a Minnesota corporation, v. Melvin Simon, et. al.* On or about November 9, 1999, Triple Five of Minnesota, Inc. commenced an action in the District Court for the State of Minnesota, Fourth Judicial District, against, among others, Mall of America, certain members of the Simon family and entities allegedly controlled by such individuals, and us. The action was later removed to federal court. On September 10, 2003, the court issued its decision in a Memorandum and Order (the “Order”). In the Order, the court found that certain entities and individuals breached their fiduciary duties to Triple Five. The court did not award Triple Five damages but instead awarded Triple Five equitable and other relief and imposed a constructive trust on that portion of the Mall of America owned by us. Specifically, as it relates to us, the court ordered that Triple Five was entitled to purchase from us the one-half partnership interest that we purchased in October 1999, provided Triple Five remits to us the sum of \$81.38 million within nine months of the Order. On August 6, 2004, Triple Five closed on its purchase of our one-half partnership interest. The court further held that we must disgorge all “net profits” that we received as a result of our ownership interest in the Mall from October 1999 to the present.

We have appealed the Order and the Ancillary Relief Order to the United States Court of Appeals for the Eighth Circuit. Briefing on the appeals is complete and oral argument took place on October 18, 2004. It is not possible to provide any assurance on the ultimate outcome of this litigation.

As a result of the Order, we initially recorded a \$6.0 million charge for our share of the estimated loss in 2003. In the first quarter of 2004, as a result of the May 3, 2004 memorandum issued by the court appointed mediator, which has now been affirmed by the court, we recorded an additional \$13.5 million charge for our share of the loss that is included in “(Loss) gain on sales of assets and other, net” in the accompanying consolidated financial statements of operations and comprehensive income. We ceased recording any contribution to either net income or Funds from Operations (“FFO”) from the results of operations of Mall of America as of September 1, 2003.

We are involved in various legal proceedings that arise in the ordinary course of our business. We believe that such routine litigation, claims and administrative proceedings will not have a material adverse impact on our financial position or our results of operations. We record a liability when a loss is considered probable and the amount can be reasonably estimated. If the reasonable estimate of a probable loss is a range, and no amount within the range is a better estimate, the mid point in the range is accrued. If a loss is not probable or a probable loss cannot be reasonably estimated, no liability is recorded.

## Lease Commitments

As of December 31, 2004, a total of 38 of the consolidated Properties are subject to ground leases. The termination dates of these ground leases range from 2005 to 2090. These ground leases generally require us to make payments of a fixed annual rent, or a fixed annual rent plus a participating percentage over a base rate based upon the revenues or total sales of the property. Some of these leases also include escalation clauses and renewal options. We incurred ground lease expense included in other expense and discontinued operations as follows:

For the year ended December 31,	2004	2003	2002
	\$ 20,689	\$ 17,028	\$ 13,984

Future minimum lease payments due under such ground leases for each of the next five years ending December 31 and thereafter are as follows:

2005	\$ 13,993
2006	15,271
2007	15,511
2008	15,757
2009	15,655
Thereafter	651,330
	<u>\$727,517</u>

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

## Insurance

We maintain commercial general liability, fire, flood, extended coverage and rental loss insurance on our Properties. Rosewood Indemnity, Ltd, a wholly-owned subsidiary of the Management Company, has agreed to indemnify our general liability carrier for a specific layer of losses. The carrier has, in turn, agreed to provide evidence of coverage for this layer of losses under the terms and conditions of the carrier's policy. A similar policy written through Rosewood Indemnity, Ltd. also provides initial coverage for property insurance and certain windstorm risks at the Properties located in Florida.

The events of September 11, 2001 affected our insurance programs. Although insurance rates remain high, since the President signed into Law the Terrorism Risk Insurance Act (TRIA) in November of 2002, the price of terrorism insurance has steadily decreased, while the available capacity has been substantially increased. We have purchased terrorism insurance covering all Properties. The program provides limits up to one billion per occurrence for Certified (Foreign) acts of terrorism and \$500 million per occurrence for Certified (Domestic) acts of terrorism. The coverage is written on an "all risk" policy form that eliminates the policy aggregates associated with our previous terrorism policies. This policy is in place throughout the remainder of 2005.

## Guarantees of Indebtedness

Joint venture debt is the liability of the joint venture and is typically secured by the joint venture Property, which is non-recourse to us. As of December 31, 2004, we have guaranteed or have provided letters of credit to support \$104.7 million of our total \$2.8 billion share of joint venture mortgage and other indebtedness in the event the joint venture partnership defaults under the terms of the mortgage. The mortgages guaranteed are secured by the property of the joint venture partnership and could be sold in order to satisfy the outstanding obligation.

## Environmental Matters

Nearly all of the Properties have been subjected to Phase I or similar environmental audits. Such audits have not revealed nor is management aware of any environmental liability that we believe would have a material adverse impact on our financial position or results of operations. We are unaware of any instances in which we would incur significant environmental costs if we disposed of or abandoned any or all Properties.

## Taubman Centers, Inc. Tender Offer

On December 5, 2002, Simon Property Acquisitions, Inc., our wholly-owned subsidiary, commenced a tender offer to acquire all of the outstanding shares of Taubman Centers, Inc. ("Taubman") and on January 15, 2003, Westfield America, Inc., the U.S. subsidiary of Westfield America Trust, joined our tender offer. On October 8, 2003, we and Westfield America, Inc. withdrew our joint tender offer. As a result we expensed deferred acquisition costs of \$10.6 million, net, related to this acquisition. These expenses are included in "Costs related to withdrawn tender offer" in the accompanying statement of operations and comprehensive income. The withdrawal of the tender offer followed the enactment of a law, which amended the Michigan Control Share Acquisitions Act and which allowed the Taubman family group to effectively block our ability to conclude the tender offer.

## Concentration of Credit Risk

We are subject to risks incidental to the ownership and operation of commercial real estate. These risks include, among others, the risks normally associated with changes in the general economic climate, trends in the retail industry, creditworthiness of tenants, competition for tenants and customers, changes in tax laws, interest rate and foreign currency levels, the availability of financing, and potential liability under environmental and other laws. Our regional malls, Premium Outlet centers and community shopping centers rely heavily upon anchor tenants like most retail properties. Four retailers' anchor stores occupied 414 of the approximately 960 anchor stores in the Properties as of December 31, 2004. An affiliate of one of these retailers is a limited partner in the Operating Partnership.

## Limited Life Partnerships

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("SFAS 150"). SFAS No. 150 establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability. The effective date of a portion of the Statement has been indefinitely postponed by the FASB. As a result, we



have no transactions, arrangements, or financial instruments that have been identified that appear to meet the criteria for liability recognition in accordance with paragraphs 9 and 10 under SFAS 150 due to the indefinite life of certain joint venture arrangements. SFAS 150 requires disclosure of the estimated settlement value of these non-controlling interests. As of December 31, 2004 and 2003, the estimated settlement value of these non-controlling interests was approximately \$100 million and \$40 million, respectively.

#### NOTE 12 – RELATED PARTY TRANSACTIONS

The Management Company provides management, insurance, and other services to Melvin Simon & Associates, Inc. (“MSA”), a related party, and other non-owned properties. Amounts for services provided by the Management Company and its affiliates to our unconsolidated joint ventures and other related parties were as follows:

For the year ended December 31,	2004	2003	2002
Amounts charged to unconsolidated joint ventures	\$ 56,557	\$ 59,631	\$ 55,720
Amounts charged to properties owned by related parties	9,364	4,850	4,045

#### NOTE 13 – RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In January 2003, the FASB issued Interpretation No. 46, “Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin No. 51” (“FIN 46”). FIN 46 requires the consolidation of entities that meet the definition of a variable interest entity in which an enterprise absorbs the majority of the entity’s expected losses, receives a majority of the entity’s expected residual returns, or both, as a result of ownership, contractual or other financial interests in the entity. Our joint venture interests in variable interest entities consist of real estate assets and are for the purpose of owning, operating and/or developing real estate. Our property partnerships rely primarily on financing from third party lenders, which is secured by first liens on the Property of the partnership and partner equity. Our maximum exposure to loss as a result of our involvement in these partnerships is represented by the carrying amount of our investments in unconsolidated entities as disclosed on the accompanying balance sheets plus our guarantees of joint venture debt as disclosed in Note 11.

We adopted FIN 46 on January 1, 2004 for variable interest entities that existed prior to February 1, 2003 and as a result we consolidated two joint ventures that hold two regional malls. During 2003, we consolidated one joint venture that was created in 2003 for the purpose of developing one regional mall. The aggregate carrying amount of the investment property for these properties was approximately \$274.2 million as of December 31, 2004.

# Notes to Consolidated Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

## NOTE 14 — QUARTERLY FINANCIAL DATA (UNAUDITED)

Summarized quarterly 2004 and 2003 data is summarized in the table below and the amounts have been reclassified from previously disclosed amounts due to the sale of properties in 2004 and 2003. The results of operations of these sold properties were reclassified to discontinued operations:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
<b>2004</b>				
Total revenue	\$ 582,128	\$ 600,589	\$ 622,972	\$ 836,062
Operating income	228,856	240,146	248,785	335,812
Income from Continuing Operations	76,172	104,203	108,003	162,027
Net income available to common stockholders	48,351	70,711	74,141	107,444
Income from Continuing Operations				
per share — Basic	\$ 0.24	\$ 0.34	\$ 0.36	\$ 0.49
Net income per share — Basic	\$ 0.24	\$ 0.34	\$ 0.36	\$ 0.49
Income from Continuing Operations				
per share — Diluted	\$ 0.24	\$ 0.34	\$ 0.36	\$ 0.49
Net income per share — Diluted	\$ 0.24	\$ 0.34	\$ 0.36	\$ 0.49
Weighted average shares outstanding	202,249,926	205,552,968	206,057,105	218,009,468
Diluted weighted average shares outstanding	203,214,344	206,361,031	206,897,726	218,896,387
<b>2003</b>				
Total revenue	\$ 532,362	\$ 551,408	\$ 559,073	\$ 657,371
Operating income	217,901	227,363	219,728	306,970
Income from Continuing Operations	84,318	99,048	86,243	179,469
Net income available to common stockholders	55,140	50,292	42,721	165,424
Income from Continuing Operations				
per share — Basic	\$ 0.26	\$ 0.33	\$ 0.27	\$ 0.66
Net income per share — Basic	\$ 0.29	\$ 0.27	\$ 0.23	\$ 0.86
Income from Continuing Operations				
per share — Diluted	\$ 0.26	\$ 0.32	\$ 0.26	\$ 0.64
Net income per share — Diluted	\$ 0.29	\$ 0.26	\$ 0.22	\$ 0.83
Weighted average shares outstanding	187,070,456	189,037,143	189,165,175	192,532,892
Diluted weighted average shares outstanding	187,744,825	189,827,171	190,059,806	202,766,825

# Properties

at December 31, 2004

## U.S. REGIONAL MALLS

### **Alaska**

Anchorage 5th Avenue Mall<sup>M</sup>,  
Anchorage

### **Arizona**

Metrocenter<sup>(1)</sup>, Phoenix  
Southgate Mall, Yuma

### **Arkansas**

McCain Mall, N. Little Rock  
University Mall, Little Rock

### **California**

Brea Mall, Brea  
(Orange County)  
Fashion Valley Mall, San Diego  
Laguna Hills Mall, Laguna Hills  
(Orange County)  
Santa Rosa Plaza, Santa Rosa  
Shops at Mission Viejo Mall, The,  
Mission Viejo (Orange County)  
Stanford Shopping Center,  
Palo Alto (San Francisco)  
Westminster Mall,  
Westminster (Orange County)

### **Colorado**

Aurora Mall, Aurora (Denver)  
Mesa Mall, Grand Junction

### **Connecticut**

Crystal Mall, Waterford  
(New London-Norwich)

### **Florida**

Aventura Mall, Miami Beach  
Avenues, The, Jacksonville  
Boynton Beach Mall, Boynton  
Beach (W. Palm Beach)  
Coral Square, Coral Springs  
(Miami-Ft. Lauderdale)  
Cordova Mall, Pensacola  
Crystal River Mall, Crystal River  
Dadeland Mall, N. Miami Beach  
DeSoto Square, Bradenton  
(Sarasota-Bradenton)  
Edison Mall, Fort Myers  
Florida Mall, The, Orlando  
Galleria at Ft. Lauderdale<sup>KS, M</sup>,  
Ft. Lauderdale

Gulf View Square, Port Richey  
(Tampa-St. Pete)  
Indian River Mall, Vero Beach  
Lake Square Mall, Leesburg  
(Orlando)  
Melbourne Square, Melbourne  
Miami International Mall,  
South Miami  
Orange Park Mall, Orange Park  
(Jacksonville)  
Paddock Mall, Ocala  
Palm Beach Mall,  
West Palm Beach  
Port Charlotte Town Center,  
Port Charlotte (Punta Gorda)  
Seminole Towne Center,  
Sanford (Orlando)  
Shops at Sunset Place, The, Miami  
Town Center at Boca Raton,  
Boca Raton (W. Palm Beach)  
Treasure Coast Square,  
Jensen Beach (Ft. Pierce)  
Tyrone Square, St. Petersburg  
(Tampa-St. Pete)  
University Mall, Pensacola

### **Georgia**

Gwinnett Place, Duluth (Atlanta)  
Lenox Square, Atlanta  
Mall of Georgia, Mill Creek  
(Atlanta)  
Northlake Mall, Atlanta  
Phipps Plaza, Atlanta  
Town Center at Cobb,  
Kennesaw (Atlanta)

### **Illinois**

Alton Square, Alton (St. Louis)  
Lincolnwood Town Center,  
Lincolnwood (Chicago)  
Northfield Square Mall,  
Bourbonnais (Chicago)  
Northwoods Mall, Peoria  
Orland Square, Orland Park  
(Chicago)  
River Oaks Center, Calumet City  
(Chicago)  
Southpark Mall, Moline  
(Davenport-Moline)  
White Oaks Mall, Springfield

### **Indiana**

Castleton Square, Indianapolis  
Circle Centre, Indianapolis  
College Mall, Bloomington  
Eastland Mall, Evansville  
Fashion Mall at Keystone, The,  
Indianapolis  
Greenwood Park Mall,  
Greenwood (Indianapolis)  
Lafayette Square, Indianapolis  
Markland Mall, Kokomo  
Muncie Mall, Muncie  
Tippecanoe Mall, Lafayette  
University Park Mall,  
Mishawaka (South Bend)  
Washington Square, Indianapolis

### **Iowa**

Lindale Mall, Cedar Rapids  
NorthPark Mall, Davenport  
Southern Hills Mall, Sioux City  
SouthRidge Mall, Des Moines

### **Kansas**

Towne East Square, Wichita  
Towne West Square, Wichita  
West Ridge Mall, Topeka

### **Louisiana**

Prien Lake Mall, Lake Charles

### **Maine**

Bangor Mall, Bangor

### **Maryland**

Bowie Town Center, Bowie  
(Washington, D.C.)  
St. Charles Towne Center,  
Waldorf (Washington, D.C.)

### **Massachusetts**

Arsenal Mall, Watertown  
(Boston)  
Atrium Mall, Chestnut Hill  
(Boston)  
Auburn Mall, Auburn (Boston)  
Burlington Mall, Burlington  
(Boston)  
Cape Cod Mall, Hyannis  
(Barnstable-Yarmouth)  
Copley Place, Boston  
Emerald Square, North Attleboro  
(Providence-Fall River)

Greendale Mall, Worcester  
(Boston)  
Liberty Tree Mall, Danvers  
(Boston)  
Mall at Chestnut Hill, The,  
Newton (Boston)  
Northshore Mall, Peabody  
(Boston)  
Solomon Pond Mall,  
Marlborough (Boston)  
South Shore Plaza, Braintree  
(Boston)  
Square One Mall, Saugus  
(Boston)

### **Minnesota**

Mall of America<sup>M</sup>, Bloomington  
(Minneapolis – St. Paul)  
Maplewood Mall, Minneapolis  
Miller Hill Mall, Duluth

### **Missouri**

Battlefield Mall, Springfield  
Independence Center,  
Independence (Kansas City)

### **Nebraska**

Crossroads Mall, Omaha

### **Nevada**

Forum Shops at Caesars, The  
Las Vegas

### **New Hampshire**

Mall at Rockingham Park,  
Salem (Boston)  
Mall of New Hampshire,  
Manchester (Boston)  
Pheasant Lane Mall, Nashua  
(Boston)

### **New Jersey**

Brunswick Square,  
East Brunswick (New York)  
Deptford Mall<sup>KS, M</sup>, Deptford  
Hamilton Mall<sup>KS, M</sup>,  
Mays Landing  
Livingston Mall, Livingston  
(New York)  
Menlo Park Mall, Edison  
(New York)  
Newport Centre<sup>M</sup>, Jersey City  
(New York)

(1) Asset was sold on January 11, 2005

# Properties

at December 31, 2004

Ocean County Mall,  
Toms River (New York)

Quaker Bridge Mall,  
Lawrenceville

Rockaway Townsquare,  
Rockaway (New York)

## New Mexico

Cottonwood Mall, Albuquerque

## New York

Chautauqua Mall, Lakewood  
(Jamestown)

Jefferson Valley Mall,  
Yorktown Heights (New York)

Nanuet Mall, Nanuet (New York)

Roosevelt Field, Garden City  
(New York)

Smith Haven Mall, Lake Grove  
(New York)

Source, The, Westbury  
(New York)

Walt Whitman Mall,  
Huntington Station (New York)

The Westchester, White Plains  
(New York)

## North Carolina

Biltmore Square, Asheville  
SouthPark Mall, Charlotte

## Ohio

Great Lakes Mall, Mentor  
(Cleveland)

Lima Mall, Lima

Richmond Town Square,  
Richmond Heights (Cleveland)

Southern Park Mall, Boardman  
(Youngstown)

Summit Mall, Akron

Upper Valley Mall, Springfield  
(Dayton-Springfield)

## Oklahoma

Eastland Mall, Tulsa

Penn Square, Oklahoma City

Woodland Hills Mall, Tulsa

## Pennsylvania

Century III Mall, West Mifflin  
(Pittsburgh)

Cheltenham Square, Philadelphia

Granite Run Mall, Media  
(Philadelphia)

Pavilion at King of Prussia,  
The<sup>KS, M</sup>, King of Prussia  
(Philadelphia)

Plaza & Court at King of Prussia,  
The, King of Prussia  
(Philadelphia)

Lehigh Valley Mall, Whitehall  
(Allentown-Bethlehem)

Montgomery Mall,  
Montgomeryville (Philadelphia)  
Oxford Valley Mall, Langhorne  
(Philadelphia)

Ross Park Mall, Pittsburgh  
South Hills Village, Pittsburgh

## Puerto Rico

Plaza Carolina, Carolina  
(San Juan)

## South Carolina

Anderson Mall, Anderson  
(Greenville)

Haywood Mall, Greenville

## South Dakota

Empire Mall, Sioux Falls  
Rushmore Mall, Rapid City

## Tennessee

Knoxville Center, Knoxville  
Oak Court Mall, Memphis  
Raleigh Springs Mall, Memphis  
West Town Mall, Knoxville  
Wolfchase Galleria, Memphis

## Texas

Barton Creek Square, Austin  
Broadway Square, Tyler  
Cielo Vista Mall, El Paso  
Galleria, The, Houston  
Golden Triangle Mall<sup>M</sup>, Denton  
Highland Mall, Austin  
Ingram Park Mall, San Antonio  
Irving Mall, Irving  
(Dallas-Ft. Worth)

La Plaza Mall, McAllen

Lakeline Mall, Austin

Longview Mall, Longview

Midland Park Mall, Midland

Midway Mall<sup>M</sup>, Sherman

North East Mall, Hurst  
(Dallas-Ft. Worth)

Richardson Square, Richardson  
(Dallas-Ft. Worth)

Rolling Oaks Mall, San Antonio  
Sunland Park Mall, El Paso  
Valle Vista Mall, Harlingen

## Utah

Trolley Square, Salt Lake City

## Virginia

Apple Blossom Mall, Winchester  
Charlottesville Fashion Square,  
Charlottesville

Chesapeake Square, Chesapeake  
(Norfolk-Virginia Beach)

Fashion Centre at Pentagon  
City, The, Arlington  
(Washington, D.C.)

Valley Mall, Harrisonburg  
Virginia Center Commons,  
Glen Allen (Richmond)

## Washington

Columbia Center, Kennewick  
Northgate Mall, Seattle  
Tacoma Mall, Tacoma

## Wisconsin

Bay Park Square, Green Bay  
Forest Mall, Fond Du Lac

## U.S. PREMIUM OUTLET CENTERS

### California

Camarillo Premium Outlets,  
Camarillo (Los Angeles)

Carlsbad Premium Outlets,  
Carlsbad (San Diego)

Desert Hills Premium Outlets,  
Cabazon (Palm Springs-  
Los Angeles)

Folsom Premium Outlets,  
Folsom (Sacramento)

Gilroy Premium Outlets, Gilroy  
(San Jose)

Napa Premium Outlets, Napa  
(Napa Valley)

Petaluma Village Premium  
Outlets, Petaluma (Santa Rosa)

Vacaville Premium Outlets,  
Vacaville

## Connecticut

Clinton Crossings Premium  
Outlets, Clinton (Hartford)

## Florida

St. Augustine Premium Outlets,  
St. Augustine (Jacksonville)

Orlando Premium Outlets,  
Orlando

## Georgia

North Georgia Premium  
Outlets, Dawsonville

## Hawaii

Waialeale Premium Outlets,  
Waipahu (Honolulu)

## Illinois

Chicago Premium Outlets,  
Aurora (Chicago)

## Indiana

Edinburgh Premium Outlets,  
Edinburgh (Indianapolis)

Lighthouse Place Premium  
Outlets, Michigan City

## Maine

Kittery Premium Outlets,  
Kittery

## Massachusetts

Wrentham Village Premium  
Outlets, Wrentham (Boston)

## Minnesota

Albertville Premium Outlets,  
Albertville  
(Minneapolis/St. Paul)

## Missouri

Osage Beach Premium Outlets,  
Osage Beach

## New Jersey

Liberty Village Premium Outlets,  
Flemington

## Nevada

Las Vegas Premium Outlets,  
Las Vegas

## New York

Waterloo Premium Outlets,  
Waterloo  
Woodbury Common Premium  
Outlets, Central Valley  
(New York)

## North Carolina

Carolina Premium Outlets,  
Smithfield (Raleigh-Durham)

## Ohio

Aurora Farms Premium Outlets,  
Aurora (Akron)

## Oregon

Columbia Gorge Premium  
Outlets, Troutdale (Portland)

## Pennsylvania

The Crossings Premium  
Outlets, Tannersville

## Texas

Allen Premium Outlets, Allen  
(Dallas)

## Virginia

Leesburg Corner Premium  
Outlets, Leesburg  
(Washington D.C.)  
Patriot Plaza, Williamsburg  
(Norfolk-Virginia Beach)

## U.S. COMMUNITY CENTERS/LIFESTYLE

### Connecticut

Plaza at Buckland Hills, The,  
Manchester

### Florida

Gaitway Plaza, Ocala  
Grove at Lakeland Square, The,  
Lakeland  
Highland Lakes Center, Orlando  
Indian River Commons,  
Vero Beach

Royal Eagle Plaza, Coral Springs  
(Miami-Ft. Lauderdale)  
Terrace at the Florida Mall,  
Orlando  
Waterford Lakes Town Center,  
Orlando  
West Town Corners, Altamonte  
Springs  
Westland Park Plaza, Orange Park

### Georgia

Mall of Georgia Crossing,  
Mill Creek (Atlanta)

### Illinois

Bloomington Court,  
Bloomington  
Countryside Plaza, Countryside  
Crystal Court, Crystal Lake  
Forest Plaza, Rockford  
Lake Plaza, Waukegan  
Lake View Plaza, Orland Park  
(Chicago)  
Lincoln Crossing, O'Fallon  
Matteson Plaza, Matteson  
North Ridge Plaza, Joliet  
White Oaks Plaza, Springfield  
Willow Knolls Court, Peoria

### Indiana

Brightwood Plaza, Indianapolis  
Clay Terrace, Carmel  
(Indianapolis)  
Eastland Convenience Center,  
Evansville  
Greenwood Plus, Greenwood  
Griffith Park Plaza, Griffith  
Keystone Shoppes, Indianapolis  
Markland Plaza, Kokomo  
Muncie Plaza, Muncie  
New Castle Plaza, New Castle  
Northwood Plaza, Fort Wayne  
Teal Plaza, Lafayette  
Tippecanoe Plaza, Lafayette  
University Center, Mishawaka  
Village Park Plaza, Carmel  
(Indianapolis)  
Wabash Village, West Lafayette  
Washington Plaza, Indianapolis

### Kansas

West Ridge Plaza, Topeka

### Kentucky

Park Plaza, Hopkinsville

### Maryland

St. Charles Towne Plaza, Waldorf  
(Washington, D.C.)

### Mississippi

Ridgewood Court, Jackson

### Missouri

Regency Plaza, St. Charles

### New Jersey

Deptford Center Plaza<sup>KS, M</sup>,  
Deptford  
Newport Crossing<sup>M</sup>, Jersey City  
(New York)  
Newport Plaza<sup>M</sup>, Jersey City  
(New York)  
Rockaway Convenience Center,  
Rockaway (New York)  
Rockaway Plaza, Rockaway  
(New York)

### New York

Cobblestone Court, Victor

### North Carolina

Dare Centre, Kill Devil Hills  
MacGregor Village, Cary  
North Ridge Shopping Center,  
Raleigh

### Ohio

Boardman Plaza, Youngstown  
Great Lakes Plaza, Mentor  
(Cleveland)  
Lima Center, Lima  
Northland Plaza, Columbus

### Oklahoma

Eastland Plaza, Tulsa

### Pennsylvania

Bond Shopping Center<sup>KS, M</sup>,  
Upper Darby  
DeKalb Plaza, King of Prussia  
Great Northeast Plaza,  
Philadelphia  
Henderson Square,  
King of Prussia

Huntingdon Pike<sup>KS, M</sup>, Abington  
Huntingdon Valley Shopping  
Center<sup>KS, M</sup>, Abington  
Lincoln Plaza, King of Prussia  
Whitehall Mall, Whitehall

### South Carolina

Charles Towne Square,  
Charleston

### South Dakota

Empire East, Sioux Falls

### Tennessee

Knoxville Commons, Knoxville

### Texas

Arboretum, The, Austin  
Celina Plaza, El Paso  
Gateway Shopping Center, Austin  
Ingram Plaza, San Antonio  
Lakeline Plaza, Austin  
Shops at North East Mall, The,  
Hurst

### Virginia

Chesapeake Center, Chesapeake  
Fairfax Court, Fairfax  
Martinsville Plaza, Martinsville

## U.S. OFFICE BUILDINGS AND OTHER

### OFFICE BUILDINGS

#### Illinois

O'Hare International Center,  
Rosemont (Chicago)  
Riverway, Rosemont (Chicago)

#### Pennsylvania

Atrium Office Building, The<sup>KS, M</sup>,  
King of Prussia (Philadelphia)

### OTHER

#### Alabama

Factory Stores of America, Boaz

#### Florida

Factory Stores of America,  
Graceville

# Properties

at December 31, 2004

## Illinois

Factory Stores of America,  
West Frankfort

## Indiana

Claypool Court<sup>M</sup>, Indianapolis

## Iowa

Factory Stores of America,  
Story City

## Kentucky

Factory Stores of America,  
Georgetown

Factory Stores of America,  
Hanson

## Louisiana

Factory Stores of America,  
Arcadia

## Mississippi

Factory Stores of America,  
Tupelo

## Missouri

Factory Merchants Branson,  
Branson

Shoppes at Branson Meadows,  
The, Branson

Factory Stores of America,  
Lebanon

## Nebraska

Factory Stores of America,  
Nebraska City

## New Jersey

Jackson Outlet Village, Jackson

## Nevada

Las Vegas Outlet Center,  
Las Vegas

## Tennessee

Crossville Outlet Center,  
Crossville

Factory Stores of America,  
Union City

Factory Stores of America—  
Tri-Cities, Blountville  
Lakeland Factory Outlet Mall,  
Lakeland

## Utah

Factory Stores of America,  
Draper

## Washington

Factory Stores at North Bend,  
North Bend

## Wisconsin

Johnson Creek Outlet Center,  
Johnson Creek

## INTERNATIONAL PROPERTIES

### France

Bay 2, Torcy (Paris)  
Bay 1, Torcy (Paris)  
Bel'Est, Bagnolet (Paris)  
Villabé A6, Villabé (Paris)

### Italy

Ancona – Senigallia (Ancona)  
Ascoli Piceno – Grottammare  
(Ascoli Piceno)  
Ascoli Piceno – Porto  
Sant'Elpidio (Ascoli Piceno)  
Bari – Casamassima (Bari)  
Bari – Modugno (Bari)  
Brescia – Mazzano (Brescia)  
Brindisi – Mesagne (Brindisi)  
Cagliari – Santa Gilla (Cagliari)  
Catania – La Rena (Catania)  
Cuneo – Torino (Cuneo)  
Milano – Rescaldina (Milano)  
Milano – Vimodrone (Milano)  
Napoli – Pompei (Napoli)

Padova  
Palermo  
Pesaro – Fano (Pesaro)  
Pescara  
Pescara – Cepagatti (Pescara)

Piacenza – San Rocco al Porto  
(Piacenza)

Roma – Collatina (Roma)

Sassari – Predda Niedda  
(Sassari)

Taranto

Torino

Torino – Venaria (Torino)

Venezia – Mestre (Venezia)

Vicenza

Ancona

Bergamo

Brescia – Concesio (Brescia)

Cagliari – Marconi (Cagliari)

Catania – Misterbianco  
(Catania)

Merate – Lecco (Merate)

Milano – Cinisello – Balsamo  
(Milano)

Milano – Nerviano (Milano)

Napoli – Mugnano di Napoli  
(Napoli)

Olbia

Roma – Casalbertone (Roma)

Sassari – Centro Azuni (Sassari)

Torino – Rivoli (Torino)

Verona – Bussolengo (Verona)

### Poland

Arkadia Shopping Center,  
Warsaw

Borek Shopping Center,  
Wroclaw

Dabrowka Shopping Center,  
Katowice

Turzyn Shopping Center,  
Szczecin

Wilenska Station  
Shopping Center, Warsaw

Zakopianka Shopping Center,  
Krakow

### Portugal

Minho Center, Braga (Porto)

## Japan

Gotemba Premium Outlets,  
Gotemba (Tokyo)

Rinku Premium Outlets,  
Izumisano (Osaka)

Sano Premium Outlets,  
Sano (Tokyo)

Tosu Premium Outlets,  
Tosu (Fukuoka)

## Mexico

Premium Outlets Punta Norte,  
Mexico City

## Canada

Forum Entertainment Centre,  
Montreal

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KS Kravco Simon Assets

M Managed Only

# Corporate Officers

## EXECUTIVE OFFICERS

Melvin Simon  
Co-Chairman

Herbert Simon  
Co-Chairman

David Simon  
Director and Chief Executive Officer

Richard S. Sokolov  
Director, President and Chief Operating Officer

Hans C. Mautner  
Advisory Director, President – International Division,  
and Chairman of Simon Global Limited

Stephen E. Sterrett  
Executive Vice President and Chief Financial Officer

James M. Barkley  
Secretary, General Counsel

John Rulli  
Executive Vice President and  
Chief Operating Officer – Operating Properties

Gary Lewis  
Executive Vice President – Leasing

J. Scott Mumphy  
Executive Vice President – Property Management;  
President – Simon Business Network

Andrew Juster  
Senior Vice President and Treasurer

John Dahl  
Senior Vice President and Chief Accounting Officer

## OTHER MEMBERS OF SENIOR MANAGEMENT

Stewart A. Stockdale  
Chief Marketing Officer;  
President – Simon Brand Ventures

Carl Dieterle  
Executive Vice President – Development

Thomas J. Schneider  
Executive Vice President – Development

Arthur W. Spellmeyer  
Executive Vice President – Development

Michael E. McCarty  
President – Community Shopping Center Division

Michael P. McCarty  
Senior Vice President – Research and Corporate Communications

David Schacht  
Chief Information Officer

## Chelsea Property Group Division

David C. Bloom  
Chief Executive Officer

Leslie T. Chao  
President

Thomas J. Davis  
President

Michael J. Clarke  
Executive Vice President & Chief Financial Officer

John R. Klein  
Executive Vice President – Real Estate

Richard N. Lewis  
Senior Vice President – Leasing

## Board of Directors

### **BIRCH BAYH**

Partner in the Washington, D.C. law firm of Venable LLP (or its predecessor) since 2001. Mr. Bayh was a partner in the law firm of Oppenheimer Wolff & Donnelly LLP from 1998 to 2001 and served as a United States Senator from Indiana from 1963 to 1981. Director since 1993. Age 77

### **MELVYN E. BERGSTEIN**

Chairman and Chief Executive Officer of DiamondCluster International, Inc. or its predecessor, Diamond Technology Partners, since 1994. Prior to co-founding Diamond, Mr. Bergstein served in several capacities throughout a 22-year career with Arthur Andersen LLP's consulting division. After Andersen and before co-founding Diamond, he held various positions within a four year period at Technology Solutions Company and Computer Sciences. Director since 2001. Age 63

### **LINDA WALKER BYNOE**

President and Chief Executive Officer of Telemat Ltd., a management consulting firm, since 1995 and prior to that Chief Operating Officer since 1989. Ms. Bynoe served as a Vice President-Capital Markets for Morgan Stanley from 1985 to 1989, joining the firm in 1978. Ms. Bynoe serves as a director of Dynegey Inc. (an energy merchant), Fidelity Life Association (a mutual insurance company) and Prudential Retail Mutual Funds (a registered investment company). Director since 2003. Age 52

### **KAREN N. HORN, PH.D.**

Senior Managing Director of Brock Capital since October of 2004. Ms. Horn served as President, Global Private Client Services and Managing Director of Marsh, Inc. a subsidiary of MMC from 1999 to 2003. Prior to joining Marsh, she was Senior Managing Director and Head of International Private Banking at Bankers Trust Company; Chairman and Chief Executive Officer, Bank One, Cleveland, N.A.; President of the Federal Reserve Bank of Cleveland; Treasurer of Bell of Pennsylvania; and Vice President of First National Bank of Boston. Ms. Horn serves as a director of Eli Lilly and Company, Georgia-Pacific Corporation, and T. Rowe Price Mutual Funds and The U.S. Russia Investment Fund, a presidential appointment. Director since 2004. Age 61

### **G. WILLIAM MILLER**

Chairman of the Board and Chief Executive Officer of G. William Miller & Co., Inc., a merchant banking firm, since 1983. Mr. Miller was Chairman and Chief Executive Officer of Federated Stores, Inc., the parent company of predecessors to Federated Department Stores, Inc. from January 1990 to February 1992. He served as Secretary of the U.S. Treasury from 1979 to 1981 and Chairman of the Board of Governors of the Federal Reserve System from 1978 to 1979. Mr. Miller serves as a director of Repligen Corporation (a biopharmaceutical company). Director since 1996. Age 80

### **FREDRICK W. PETRI**

President and an officer of Housing Capital Company since its formation in 1994. Prior to that, Mr. Petri was an Executive Vice President of Wells Fargo Bank, where for over 20 years he held various real estate positions. Director since 1996. Age 58

### **DAVID SIMON**

Chief Executive Officer of Simon Property Group, Inc. since 1995. Mr. Simon was President of the Company from 1993 to 1996; Executive Vice President of Melvin Simon & Associates, Inc. ("MSA") from 1990 to 1993; and Vice President of Wasserstein Perella & Company from 1988 to 1990. Director since 1993. Age 43

### **HERBERT SIMON**

Co-Chairman of the Board of Directors of Simon Property Group, Inc. since 1995. Mr. Simon was Chief Executive Officer of the Company from 1993 to 1995. Mr. Simon serves as a director of Gallerie Commerciali Italia S.p.A.; on the Board of Governors for the National Basketball Association; and Co-Chairman of the Board of Directors of MSA, the predecessor company Mr. Simon founded in 1960 with his brother, Melvin Simon. Director since 1993. Age 70



### **MELVIN SIMON**

Co-Chairman of the Board of Directors of Simon Property Group, Inc. since 1995. Mr. Simon was Chairman of the Board of the Company from 1993 to 1995. Mr. Simon serves as Co-Chairman of the Board of MSA, the predecessor company Mr. Simon founded in 1960 with his brother, Herbert Simon. Director since 1993. Age 78

### **J. ALBERT SMITH, JR.**

President of Bank One Central Indiana since 2001. Mr. Smith was Managing Director of Bank One Corporation from 1998 to 2001; President of Bank One, Indiana, NA, from 1994 to 1998; and President of Banc One Mortgage Corporation from 1974 to 1994. Director since 1993. Age 64

### **RICHARD S. SOKOLOV**

President and Chief Operating Officer of Simon Property Group, Inc. since 1996. Mr. Sokolov was President and Chief Executive Officer of DeBartolo Realty Corporation from 1994 to 1996. Mr. Sokolov joined its predecessor, The Edward J. DeBartolo Corporation in 1982 as Vice President and General Counsel and was named Senior Vice President, Development and General Counsel in 1986. Director since 1996. Age 55

### **PIETER S. VAN DEN BERG**

Advisor to the Board of Managing Directors of PGGM, the pension fund of the healthcare and social work sector in the Netherlands, since 1999. Mr. van den Berg was Director of Controlling of PGGM from 1991 to 1999. Director since 1998. Age 59

### **M. DENISE DEBARTOLO YORK**

Chairman of The DeBartolo Corporation, owner of the San Francisco 49ers. Ms. York was Chairman of The Edward J. DeBartolo Corporation from 1994 to 2001, also serving in other executive capacities. Director since 1996. Age 54

### **DAVID BLOOM**

Advisory Director of the Company and Chief Executive Officer of Chelsea Property Group (Chelsea), a division of Simon, as a result of the October 2004 acquisition of Chelsea, where he had served as Chairman of the Board of Directors and Chief Executive Officer since 1993. Prior to founding Chelsea in 1985, Mr. Bloom was an equity analyst with The First Boston Corporation in New York. Advisory Director since 2004. Age 48

### **HANS C. MAUTNER**

Advisory Director and President – International Division of the Company since 2003 and Chairman of Simon Global Limited. Chairman of European Retail Enterprises B.V. and Chairman of Gallerie Commerciali Italia S.p.A. Mr. Mautner was Vice Chairman of the Board of Directors of Simon Property Group, Inc. from 1998 to 2003; Chairman of the Board of Directors and Chief Executive Officer of Corporate Property Investors (CPI) from 1989 to 1998, also serving in other capacities; and a General Partner of Lazard Freres. Mr. Mautner serves as a director of Capital & Regional plc, a British property company whose shares are traded on the London Stock Exchange. Advisory Director since 2003. Age 67

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*Audit Committee: J. Albert Smith, Jr., Chairman, G. William Miller, Fredrick W. Petri, Pieter S. van den Berg*

*Compensation Committee: Melvyn E. Bergstein, Chairman, Linda Walker Bynoe, Karen N. Horn, Fredrick W. Petri*

*Executive Committee: Melvin Simon, Chairman, David Simon, Herbert Simon, Richard S. Sokolov*

*Governance Committee: G. William Miller, Chairman, Birch Bayh, Melvyn E. Bergstein, Linda Walker Bynoe, Karen N. Horn*

*Nominating Committee: Birch Bayh, Chairman, G. William Miller, J. Albert Smith, Jr., M. Denise DeBartolo York*

# Investor Information

## TRANSFER AGENT AND REGISTRAR

Our transfer agent can assist you with a variety of shareholder services including:

- Change of address
- Transfer of stock to another person
- Replacement of lost, stolen or destroyed certificate
- Questions about dividend checks
- Simon Property Group's Investment Plan

Mellon Investor Services LLC  
P.O. Box 3315  
South Hackensack, NJ 07606  
or 85 Challenger Road  
Ridgefield Park, NJ 07660  
800-454-9768

[www.melloninvestor.com](http://www.melloninvestor.com)

TDD for Hearing Impaired: 800-231-5469  
Foreign Shareholders: 201-329-8660  
TDD for Foreign Shareholders: 201-329-8354

## INVESTMENT PLAN

Simon Property Group offers an automatic Investment Plan. To enroll in this Plan, please contact our transfer agent, Mellon Investor Services ([www.melloninvestor.com](http://www.melloninvestor.com)).

## CORPORATE HEADQUARTERS

Simon Property Group, Inc.  
115 W. Washington Street  
Indianapolis, IN 46204  
317-636-1600

## WEBSITE

Information such as financial results, corporate announcements, dividend news, corporate governance and other is available on Simon's website: [www.simon.com](http://www.simon.com) (Investor Relations tab)

## STOCKHOLDER INQUIRIES

Shelly J. Doran  
Vice President of Investor Relations  
Simon Property Group, Inc.  
P.O. Box 7033  
Indianapolis, IN 46207  
317-685-7330  
800-461-3439  
[sdoran@simon.com](mailto:sdoran@simon.com)

## COUNSEL

Willkie Farr & Gallagher  
New York, NY

Baker & Daniels  
Indianapolis, IN

## INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Ernst & Young LLP  
Indianapolis, IN

## ANNUAL REPORT ON FORM 10-K

A copy of the Simon Property Group, Inc. annual report on Form 10-K to the United States Securities and Exchange Commission can be obtained free of charge by:

- Contacting the Company's Investor Relations Department via written request or telephone, or
- Accessing the Other Financial Reports page of the Company's website at [www.simon.com](http://www.simon.com) (Investor Relations tab)

The Company filed the CEO and CFO certifications required under Section 302 of the Sarbanes-Oxley Act of 2002 as exhibits to its Form 10-K filed with the Securities and Exchange Commission on March 16, 2005.

## ANNUAL MEETING

The Annual Meeting of Stockholders of Simon Property Group, Inc. will be held on Wednesday, May 11, 2005 at the Indianapolis Marriott North, 3645 River Crossing Parkway, Indianapolis, IN, at 10:00 a.m., local time.

## CEO CERTIFICATION TO NYSE

The Company submitted a CEO certification to the New York Stock Exchange last year as required by Section 303A. 12(a) of the NYSE Listed Company Manual.

## COMPANY SECURITIES

Simon Property Group, Inc. common stock and four issues of preferred stock are traded on the New York Stock Exchange (“NYSE”) under the following symbols:

Common Stock	SPG
8.75% Series F Cumulative Preferred	SPGPrF
7.89% Series G Cumulative Preferred	SPGPrG
6.0% Series I Convertible Preferred	SPGPrI
8.375% Series J Cumulative Preferred	SPGPrJ

The quarterly price range on the NYSE for the common stock and the distributions declared per share for each quarter in the last two fiscal years are shown below:

	High	Low	Close	Declared Distribution
First Quarter 2004	\$ 58.62	\$ 45.90	\$ 58.44	\$ 0.65
Second Quarter 2004	58.83	44.39	51.42	0.65
Third Quarter 2004	56.76	48.65	53.63	0.65
Fourth Quarter 2004	65.87	53.45	64.67	0.65
First Quarter 2003	\$ 37.18	\$ 31.70	\$ 35.83	\$ 0.60
Second Quarter 2003	40.04	35.85	39.03	0.60
Third Quarter 2003	43.96	38.59	43.58	0.60
Fourth Quarter 2003	48.59	43.58	46.34	0.60

## FINANCIAL RECONCILIATION

Reconciliation of Diluted Net Income per Common Share to Diluted Funds from Operations (“FFO”) per Common Share

	2004	2003	2002
Diluted net income per common share	\$ 1.44	\$ 1.65	\$ 1.99
Plus: Depreciation and amortization from consolidated properties and the Company’s share of depreciation and amortization from unconsolidated affiliates, net of minority interest portion of depreciation and amortization	2.94	2.55	2.52
Less: Gain on sales of real estate and discontinued operations	–	(0.07)	(0.69)
Plus: Tax provision related to gain on sale	0.02	–	–
Less: Impact of additional dilutive securities for FFO per share	(0.01)	(0.09)	(0.06)
Diluted FFO per common share*	\$ 4.39	\$ 4.04	\$ 3.76

\* FFO is a non-GAAP financial measure that we believe provides useful information to investors. Please refer to Management’s Discussion & Analysis of Financial Condition and Results of Operations for a definition of FFO.



Member of National Association of Real Estate Investment Trusts



Member of International Council of Shopping Centers





**SIMON**<sup>TM</sup>

115 West Washington Street  
Indianapolis, Indiana 46204

317-636-1600

[www.simon.com](http://www.simon.com)